

AD-A153 992

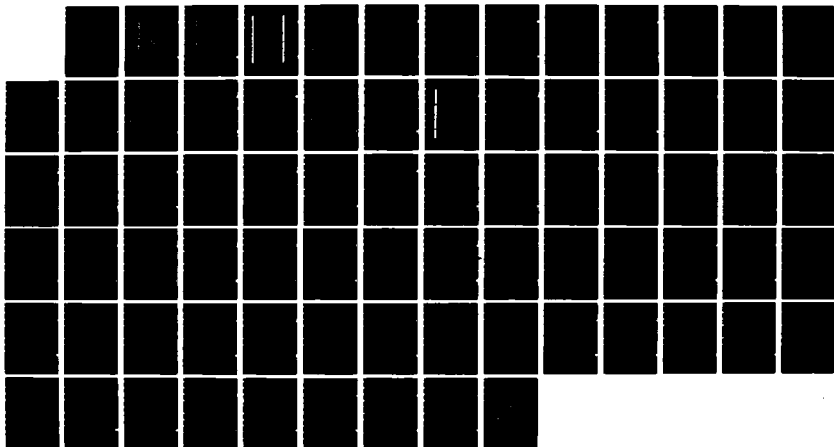
PRIME CONTRACT AWARDS FISCAL YEAR 1976(U) WASHINGTON
HEADQUARTERS SERVICES (DOD) DC DIRECTORATE FOR
INFORMATION OPERATIONS AND REPORTS 27 SEP 76
DIOR/P03-76

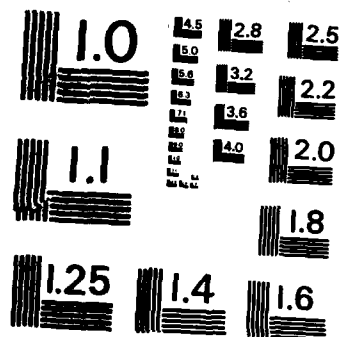
1/1

UNCLASSIFIED

F/G 15/5

NL





MICROCOPY RESOLUTION TEST CHART
NATIONAL BUREAU OF STANDARDS-1963-A

DIR/P03-76

PRIME CONTRACT AWARDS



FISCAL YEAR 1976

OFFICE OF THE SECRETARY OF DEFENSE

1/2

AD-A153992

MILITARY PRIME CONTRACT AWARDS

FISCAL YEAR 1976

ISSUED SEMI-ANNUALLY BY

DEPARTMENT OF DEFENSE

OASD (COMPTROLLER)

**DIRECTORATE FOR INFORMATION OPERATIONS
AND CONTROL**

3/4

LIST OF TABLES

MILITARY PRIME CONTRACT PROCUREMENT ACTIONS

	Page
AWARDS BY TYPE OF CONTRACTOR	9
1. Net Value, Fiscal Years 1975 and 1976	10
2. Net Value, Fiscal Years 1975 and 1976	12, 13 & 14
3. Net Value, Fiscal Years 1951 through 1976	
AWARDS PUBLICIZED TO SMALL BUSINESS	19 & 20
4. Net Value, Fiscal Years 1975 and 1976	
AWARDS BY PROCUREMENT PROGRAM	22
5. Net Value, Fiscal Years 1975 and 1976	24, 25, 26 & 27
6. Net Value, Fiscal Years 1955 through 1976	28, 29, 30 & 31
6a. Net Value, by Department, Fiscal Years 1963 through 1976	
AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK	34, 35 & 36
7. Net Value, Fiscal Years 1959 through 1976	37, 38, 39 & 40
8. Net Value, by Program, Fiscal Years 1959 through 1976	
AWARDS BY METHOD OF PROCUREMENT	44 & 45
Competition	46 & 47
9. Net Value and Number, Fiscal Years 1975 and 1976	
10. Net Value by Statutory Authority, Fiscal Years 1975 and 1976	
Formal Advertising	48
11. Net Value, Fiscal Years 1975 and 1976	49, 50 & 51
12. Net Value, Fiscal Years 1951 through 1976	
Statutory Authority	52
13. Net Value, Fiscal Years 1975 and 1976	53 & 54
14. Number, Fiscal Years 1975 and 1976	55, 56 & 57
15. Net Value, Fiscal Years 1962 through 1976	
AWARDS BY TYPE OF CONTRACT PRICING PROVISION	59, 60 & 61
16. Net Value and Number, Fiscal Years 1975 and 1976	62, 63 & 64
17. Net Value, Fiscal Years 1951 through 1976	

DEFENSE SMALL BUSINESS SUBCONTRACT PROGRAM

18. Fiscal Years 1967 through 1976	66
------------------------------------	----

APPENDIX TABLES

Table A. Awards by Month (World-Wide Total), 1951 - 1976	68, 69 & 70
Table B. Awards to U. S. Business Firms by Month, 1951 - 1975	71, 72 & 73
Table C. DoD Orders Placed Against General Services Administration Supply Schedules	74, 75 & 76

5/6

AWARDS BY TYPE OF CONTRACTOR

Military Procurement by Type of Contractor. Included in the overall total are contracts for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS). The volume of dollars representing CHAMPUS during Fiscal Year 1976 totaled \$14 million. Total military procurement of \$46,934 million was an increase of \$1,176 million (2.6%) from the \$45,758 million during Fiscal Year 1975. Contract awards to or through other government agencies increased by \$1,154 million, to U. S. Business firms by \$479 million to educational and non-profit organizations by \$31 million, while awards for work outside the U. S. decreased by \$147 million.

Trends in Military Procurement. Fiscal Year 1967 procurement, which reached a total of \$44.6 billion, established a new high since the peak Korean War year of Fiscal Year 1952 when military procurement totaled \$43.6 billion. Following Korea, the post-war cutbacks and adjustments reduced net procurement to \$13.3 billion in Fiscal Year 1954, after which there was a steady increase in annual procurement to \$25.3 billion in Fiscal Year 1959. Declining to \$23.7 billion in Fiscal Year 1960, procurement again increased in each of the next three fiscal years reaching \$29.4 billion in Fiscal Year 1963. Following declines to \$28.8 billion in Fiscal Year 1964 and to \$28.0 billion in Fiscal Year 1965, the increase in military activity in Southeast Asia brought about a sharp increase in procurement which reached \$38.2 billion in Fiscal Year 1966 and a high of \$44.6 billion in Fiscal Year 1967. Following declines in the next four years to \$34.5 billion in Fiscal Year 1971, procurement increased in Fiscal Year 1972 to \$38.3 billion, declined to \$36.9 billion during Fiscal Year 1973, increased to \$40.1 billion during Fiscal Year 1974, to \$45.8 billion during Fiscal Year 1975, and to \$46.9 million during Fiscal Year 1976. The long-term trend in military procurement is shown in Table 3 and Chart II.

Small Business Performance. Small business firms received \$7,495 million during Fiscal Year 1976, an increase of \$81 million from the Fiscal Year 1975 total of \$7,414 million.

Small business firms received 19.9% of the value of military prime contracts awarded to all United States business firms during Fiscal Year 1976 compared with 20.0% in Fiscal Year 1975.

As shown in Chart I, 5,849,045 contract actions or 67.6% of the total 8,655,815 actions placed with business firms were awarded to small business firms.

Civil Functions Excluded. It should be noted that prime contracts for civil functions are not included in any of the tables in this pamphlet. If data for civil functions under the management of the Army Corps of Engineers (flood control, rivers and harbors work) were included with those for military functions, the combined results for Fiscal Year 1976 would be as follows:

(Amounts in Millions)

	<u>All Business Concerns</u>	<u>Small Business Concerns</u>	
	<u>Amount</u>	<u>% of Total</u>	
All Prime Contracts	\$38,998	\$8,107	20.8%
Military Functions	37,594	7,495	19.9
Civil Functions	1,404	612	43.6

Foreign Military Sales Contracts. Intragovernmental orders for Fiscal Year 1976 include \$4,860 million in foreign military sales contracts (reimbursable sales to foreign governments) as follows: Army, \$1,041 million; Navy, \$1,454 million; Air Force, \$2,258 million; and Defense Supply Agency, \$107 million.

Table 1
AWARDS BY TYPE OF CONTRACTOR A/

(AMOUNTS IN THOUSANDS)

Type of Contractor	Fiscal Year 1975						Fiscal Year 1976					
	TOTAL	ARMY	NAVY	AIR FORCE	OSA	TOTAL	ARMY	NAVY	AIR FORCE	OSA		
TOTAL	945,758,429	911,524,422	615,644,116	112,928,037	3	946,974,231	B/C/	815,428,875	815,117,628	8	9,915,130	
ACTIONS OF LESS THAN \$30,000	6,041,405	3,293,640	1,238,552	1,582,181	787,102	6,958,109	1,338,700	1,272,626	1,541,244	763,541		
ACTIONS OF \$30,000 OR MORE	48,916,813	38,146,982	16,405,546	11,425,956	4,444,427	41,977,122	4,051,098	1,156,251	13,576,304	5,151,589		
INTRAGOVERNMENTAL	5,848,952	1,679,867	1,718,742	1,538,922	111,441	6,194,527	1,631,106	1,976,439	2,566,867	228,915		
ACTIONS OF LESS THAN \$30,000	497,887	181,441	191,123	184,749	20,974	527,284	184,347	203,632	188,455	38,055		
ACTIONS OF \$30,000 OR MORE	4,963,065	1,498,406	1,527,619	1,426,573	98,467	5,667,238	1,246,759	1,772,807	2,457,612	198,860		
FOR WORK OUTSIDE U. S.	2,487,427	819,665	764,226	685,094	763,462	2,295,364	444,752	249,578	758,648	762,394		
ACTIONS OF LESS THAN \$30,000	285,934	181,841	44,815	59,038	1,440	212,124	74,246	56,834	67,879	14,725		
ACTIONS OF \$30,000 OR MORE	2,196,493	718,624	719,411	546,056	742,022	2,083,240	410,466	193,544	691,561	747,669		
EDUCATIONAL & NONPROFIT INSTITUTIONS	465,629	157,603	304,732	373,553	7,761	876,996	173,466	314,901	306,348	2,289		
ACTIONS OF LESS THAN \$30,000	36,474	14,516	6,764	10,471	303	33,111	17,815	5,791	10,837	268		
ACTIONS OF \$30,000 OR MORE	429,155	143,087	297,968	362,682	7,458	843,885	156,451	309,110	376,383	1,941		
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	37,116,078	9,533,495	17,374,418	18,418,668	4,788,585	37,593,038	8,369,768	12,087,477	11,406,581	4,929,612		
ACTIONS OF LESS THAN \$30,000	6,101,198	1,892,622	994,588	1,327,923	683,446	6,105,545	1,185,852	1,887,167	1,355,673	717,693		
ACTIONS OF \$30,000 OR MORE	33,013,680	7,640,474	12,377,756	9,840,465	4,104,528	31,487,493	7,176,788	11,888,710	10,050,908	6,211,919		
SMALL BUSINESS FIRMS	7,414,369	2,165,084	1,921,344	1,481,637	1,496,564	7,495,181	2,132,536	1,917,711	1,404,675	2,440,257		
ACTIONS OF LESS THAN \$30,000	1,557,444	529,056	649,103	546,129	383,556	2,089,438	546,257	501,675	563,112	398,346		
ACTIONS OF \$30,000 OR MORE	5,856,485	1,635,928	1,272,241	935,508	1,112,908	5,405,743	1,586,281	1,416,036	841,563	1,641,863		
OTHER BUSINESS FIRMS	29,708,500	6,338,401	11,453,076	9,817,031	2,491,961	38,090,649	6,237,222	10,978,168	10,081,985	2,849,395		
ACTIONS OF LESS THAN \$30,000	2,143,306	553,576	587,557	721,796	308,429	2,176,167	550,795	505,492	792,561	319,299		
ACTIONS OF \$30,000 OR MORE	27,565,193	5,784,825	10,865,469	9,095,235	2,591,532	37,914,482	5,676,427	10,466,676	9,289,324	2,529,896		
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	20.0	25.7	16.4	13.5	19.6	19.9	25.5	16.9	12.3	41.4		
ACTIONS OF LESS THAN \$30,000	67.7	69.3	69.1	41.1	56.1	40.0	49.4	69.4	41.5	55.5		
ACTIONS OF \$30,000 OR MORE	16.5	22.7	11.6	9.4	16.9	16.4	21.8	11.9	8.4	39.0		

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
C/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

Table 2
AWARDS BY TYPE OF CONTRACTOR BY QUARTER A/

(AMOUNTS IN THOUSANDS)

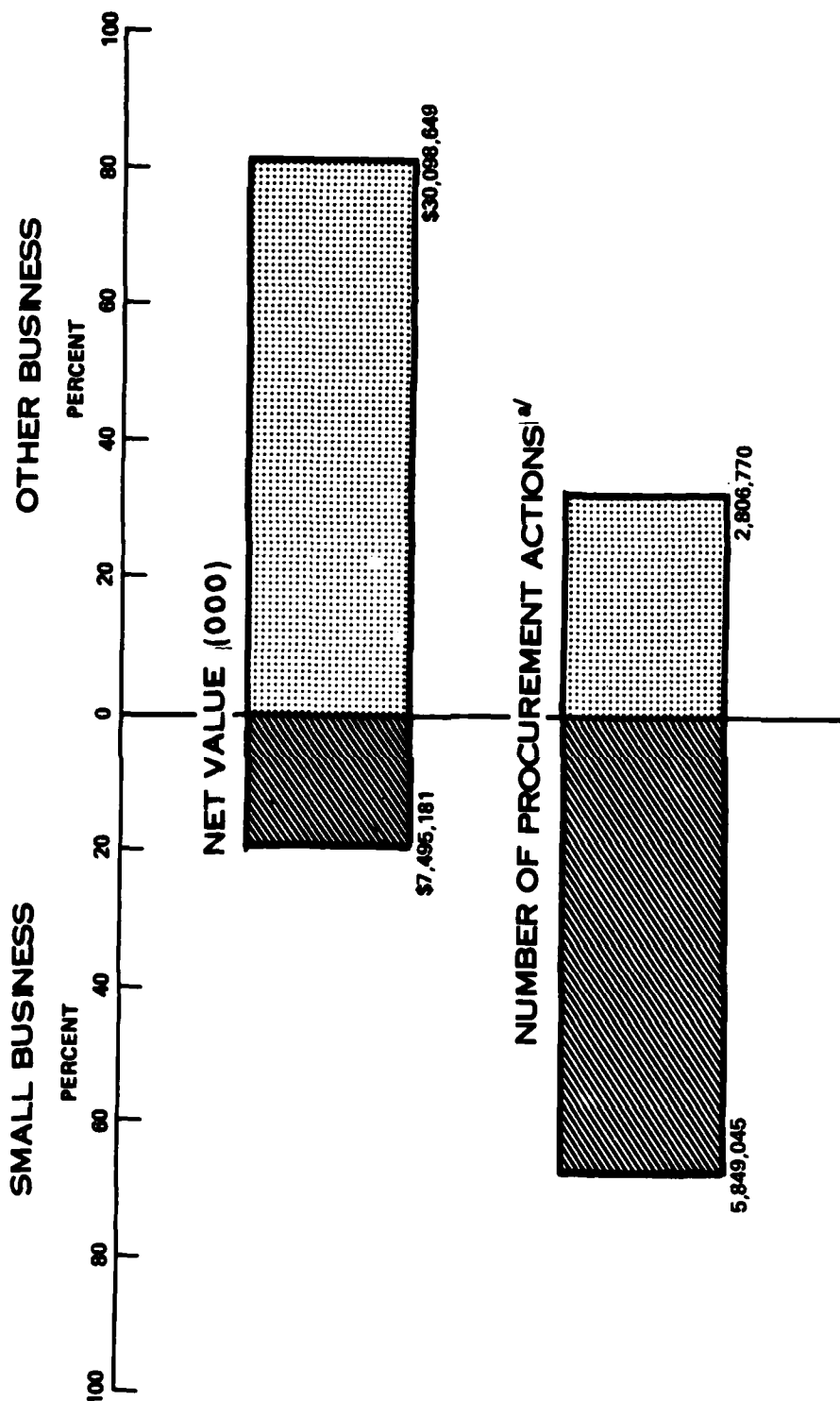
Type of Contractor	Fiscal Year 1975					Fiscal Year 1976				
	TOTAL	ARMY	NAVY	AIR FORCE	DSA	TOTAL	ARMY	NAVY	AIR FORCE	DSA
TOTAL	345,756,259	111,524,622	915,644,118	312,920,037	9,451,529	1,466,930,231	10,472,590	915,628,076	315,117,628	5,915,130
1ST QTR, JUL-SEP	17,449,352	2,564,955	1,332,307	6,375,228	2,215,468	13,361,278	2,498,115	4,246,135	4,678,698	1,048,338
2ND QTR, OCT-DEC	18,135,289	2,125,804	1,795,699	3,130,935	1,003,506	9,323,333	2,886,876	3,329,236	2,981,788	1,285,513
3RD QTR, JAN-MAR	9,809,895	2,426,186	1,662,687	2,246,877	1,071,367	11,607,998	2,242,899	3,742,476	3,055,681	1,047,234
4TH QTR, APR-JUN	12,978,621	4,468,353	6,853,617	3,517,685	808,916	12,546,716	3,512,816	6,863,026	6,001,629	972,885
INTRAGOVERNMENTAL	5,840,952	1,679,867	1,718,742	1,536,922	111,641	6,104,327	1,631,106	1,976,439	2,566,867	228,915
1ST QTR, JUL-SEP	1,110,797	277,456	461,747	364,639	26,555	1,211,350	263,813	581,482	379,736	78,127
2ND QTR, OCT-DEC	1,251,348	246,488	607,537	537,861	21,946	959,714	283,746	604,807	286,377	51,186
3RD QTR, JAN-MAR	1,307,145	581,488	546,736	246,796	24,227	2,307,865	649,587	504,618	1,223,948	49,949
4TH QTR, APR-JUN	1,371,518	655,775	290,726	382,446	30,665	1,715,589	917,782	392,148	756,816	44,653
FOR WORK OUTSIDE U. S.	2,482,027	889,655	246,226	685,046	763,482	2,255,364	484,752	249,578	758,648	762,394
1ST QTR, JUL-SEP	989,488	263,483	35,312	178,258	514,295	517,875	188,637	38,388	192,181	131,917
2ND QTR, OCT-DEC	393,984	143,458	61,696	68,451	148,219	671,834	89,732	63,743	204,825	314,330
3RD QTR, JAN-MAR	382,918	125,164	65,955	63,454	48,445	520,338	112,178	55,136	163,122	289,310
4TH QTR, APR-JUN	717,285	277,189	101,365	318,889	27,493	546,117	182,213	188,319	219,348	44,237
EDUCATIONAL & NONPROFIT INSTITUTIONS	445,629	157,603	366,732	373,553	7,741	876,496	173,466	314,481	386,348	2,289
1ST QTR, JUL-SEP	311,049	55,928	66,332	288,295	544	359,854	62,286	81,457	211,872	1,119
2ND QTR, OCT-DEC	196,675	38,924	97,352	59,568	831	190,698	46,891	80,715	62,996	80
3RD QTR, JAN-MAR	165,815	31,084	73,655	54,238	6,828	131,134	23,115	53,325	53,768	934
4TH QTR, APR-JUN	152,448	31,657	69,393	51,452	330	191,110	41,254	91,406	58,512	60
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	37,116,878	8,533,495	13,376,410	18,418,448	4,788,585	37,543,838	9,369,768	12,007,877	11,486,581	4,929,612
1ST QTR, JUL-SEP	18,058,656	1,971,276	2,788,916	3,624,876	1,689,466	11,276,991	2,875,259	3,688,816	3,495,741	1,525,175
2ND QTR, OCT-DEC	8,293,249	1,547,886	3,289,116	2,673,785	912,462	7,643,095	1,866,409	2,678,371	2,188,386	839,929
3RD QTR, JAN-MAR	8,933,697	1,766,518	2,988,643	1,888,389	1,392,647	8,720,052	1,857,247	3,849,685	2,434,779	1,506,821
4TH QTR, APR-JUN	18,728,978	3,895,853	6,387,935	2,431,298	413,938	18,095,682	2,778,765	3,678,885	2,967,755	878,887
SMALL BUSINESS FIRMS	7,414,769	2,195,884	1,921,386	1,481,437	1,096,546	7,495,101	2,132,590	1,917,711	1,484,675	2,048,257
1ST QTR, JUL-SEP	1,628,911	371,688	259,129	378,895	614,141	1,779,928	484,825	389,671	416,851	608,981
2ND QTR, OCT-DEC	1,536,497	424,542	481,512	288,493	628,548	1,525,412	488,767	422,369	245,885	409,211
3RD QTR, JAN-MAR	1,578,365	435,136	416,656	268,764	594,811	1,469,949	633,885	469,288	334,370	612,518
4TH QTR, APR-JUN	2,678,686	661,720	644,889	666,765	356,852	2,328,252	781,961	729,385	688,361	489,547
OTHER BUSINESS FIRMS	29,708,589	6,338,611	11,455,026	9,937,031	2,691,961	38,048,699	6,237,222	18,078,166	10,001,906	2,889,395
1ST QTR, JUL-SEP	8,429,745	1,597,632	2,529,787	3,251,001	1,051,325	9,497,463	1,627,236	3,375,149	3,478,898	1,016,194
2ND QTR, OCT-DEC	6,756,762	1,273,444	2,807,686	2,183,492	491,422	5,467,683	1,617,742	2,256,882	1,863,221	438,718
3RD QTR, JAN-MAR	6,455,632	1,233,382	2,571,789	1,617,625	932,436	6,056,865	1,283,442	2,588,317	2,188,481	973,883
4TH QTR, APR-JUN	8,868,378	2,134,133	3,553,046	1,964,513	615,870	7,775,448	1,988,004	2,758,782	2,559,394	668,548
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	28.8	25.7	14.4	13.5	39.6	19.9	25.5	14.9	12.3	61.4
1ST QTR, JUL-SEP	16.2	19.8	9.3	18.4	37.8	15.8	21.6	8.3	10.7	37.5
2ND QTR, OCT-DEC	18.5	25.8	12.5	11.7	46.1	20.8	24.8	15.8	14.6	48.7
3RD QTR, JAN-MAR	19.6	19.6	13.9	14.2	38.8	21.4	27.4	15.4	13.7	39.6
4TH QTR, APR-JUN	24.9	31.1	19.2	19.2	64.9	23.8	26.2	28.7	13.8	46.6

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

CHART I

AWARDS TO SMALL AND OTHER BUSINESS FIRMS

FISCAL YEAR 1976



^{a/} AN ACTION MAY AWARD, AMEND, TERMINATE, OR OTHERWISE CHANGE A PRIME CONTRACT.

Table 3
AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)

Type of Contractor	FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
TOTAL										
Army	\$32,649	\$43,569	\$31,812	\$13,279	\$16,582	\$19,590	\$21,458	\$24,197	\$25,312	\$23,689
Navy b/	15,872	20,101	9,408	3,110	5,238	4,696	5,456	5,993	6,009	5,882
Air Force	8,059	10,283	7,907	4,349	6,659	6,240	6,589	6,991	7,671	7,421
	8,918	12,545	14,497	5,820	6,685	8,654	9,413	11,213	11,632	10,386
INTRAGOVERNMENTAL										
Army	1,064	768	572	420	541	434	462	531	758	781
Navy b/	360	372	315	244	239	162	178	203	208	256
Air Force	599	264	143	81	164	96	79	100	141	155
	105	132	114	95	138	172	205	228	369	370
FOR WORK OUTSIDE U. S.										
Army	762	1,319	3,418	1,411	1,111	1,406	1,602	1,444	1,410	1,226
Navy b/	681	1,025	2,016	920	697	699	729	740	664	604
Air Force	8	59	481	206	215	502	551	530	491	394
	73	235	921	285	199	205	322	174	255	228
EDUCATIONAL & NON-PROFIT INSTITUTIONS										
Army	NA	NA	NA	NA	NA	NA	261	395	400	380
Navy b/							103	198	140	111
Air Force							65	90	98	126
							93	107	162	143
BUSINESS FIRMS FOR WORK IN THE U. S.										
(SUB-TOTAL)	30,823	41,482	27,822	11,448	14,930	17,750	19,133	21,827	22,744	21,302
Army	14,631	18,704	7,077	1,946	3,302	3,831	4,446	4,852	4,957	4,911
Navy b/	7,452	10,600	7,283	4,062	4,280	5,642	5,894	6,271	6,941	6,746
Air Force	8,740	12,178	13,462	5,440	6,348	8,277	8,793	10,704	10,846	9,645
SMALL BUSINESS FIRMS										
Army	6,436	7,066	4,608	2,902	3,214	3,475	3,783	3,729	3,783	3,440
Navy b/	4,362	3,940	2,584	1,488	1,834	1,675	1,827	1,801	1,740	1,528
Air Force	1,213	2,409	1,415	856	804	1,114	1,231	1,172	1,123	1,048
	861	697	609	558	576	686	725	756	920	864
SMALL BUSINESS PERCENT OF BUSINESS FIRMS										
Army	20.9%	17.0%	16.6%	25.3%	21.5%	19.6%	19.8%	17.1%	16.6%	16.1%
Navy b/	29.8	21.2	36.5	76.5	42.6	43.7	41.1	37.1	35.1	31.1
Air Force	16.3	22.7	19.4	21.1	18.8	19.7	20.9	18.7	16.2	15.5
	9.9	5.7	4.5	10.3	9.1	8.3	8.2	7.1	8.5	9.0

a/ For Definitions and coverage, See Notes on Coverage.

b/ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, The Armed Forces Petroleum Purchasing Agency through 31 Dec. 1961.

NA Not Available. Prior to FY 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Table 3 (Continued)
AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)		FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
Type of Contractor	TOTAL	\$25,584 6,273 7,935b/ 11,376c	\$29,254 7,555 8,767b/ 11,163c/ 1,163c	\$29,379 6,555 8,235 11,919 2,670	\$28,796 6,554 8,995 10,546 2,701	\$27,997 6,328 8,969 9,658 3,042	\$38,243 11,298 10,464 10,741 5,740	\$44,632 12,390 13,998 12,066 6,178	\$43,755 13,396 13,194 11,867 5,398	\$41,986 12,574 12,049 11,780 5,233	\$35,977 10,258 10,877 10,706 4,136
	INTRAGOVERNMENTAL	881 303 189 389	1,156 1,077 216 471 62	347 83 103 145 16	562 160 167 211 24	612 112 278 199 23	1,015 159 449 364 43	1,251 227 667 316 41	982 249 417 239 77	1,219 410 432 254 123	1,638 399 679 456 104
	FOR WORK OUTSIDE U. S.	1,279 622 432 225	1,454 680 403 275 96	1,271 522 152 269 328	1,325 570 206 229 320	1,366 575 179 271 341	2,530 973 754 385 418	2,816 1,019 905 411 481	2,514 1,173 450 365 526	2,676 1,193 539 339 605	2,407 1,088 486 319 514
	EDUCATIONAL & NON-PROFIT INSTITUTIONS	432 56 140 236	497 65 147 285	618 125 177 316	688 170 175 341	738 165 179 393	672 172 187 309	756 189 216 350	772 153 218 399	760 182 203 373	740 172 204 362
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	Army	22,992 5,292 7,174	26,147 6,403 8,001	27,143 5,185 7,803	26,221 5,654 8,447	25,281 5,476 8,333	34,026 9,994 9,074	39,809 10,955 12,210	39,487 11,821 12,068	37,331 11,140 10,874	21,192 8,595 9,508
	Navy	10,526	10,738	11,189	2,355	2,677	5,275	5,655	4,753	10,815	9,569
	Air Force	3,657 1,568 1,112	4,622 1,761 1,371	4,301 1,187 1,193	4,519 1,280 1,287	4,943 1,339 1,375	7,269 1,867 1,753	8,073 2,072 2,096	7,268 1,946 2,057	6,515 1,757 1,773	5,254 1,413 1,378
	Defense Supply Agency	977	1,026 464	978 943	939 1,013	1,055 1,174	1,205 2,444	1,312 2,593	1,126 2,139	1,105 1,880	946 1,517
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	Army	15.94 29.6 15.5	17.75 27.5 17.1	15.04 20.4 15.4	17.25 22.6 15.0	19.04 24.4 16.5	21.45 18.7 19.3	20.34 18.9 17.2	18.46 16.5 17.0	17.54 15.8 16.3	16.8 16.4 14.5
	Navy	9.3	9.0	8.7	9.6	12.0	12.4	11.9	10.4	10.2	9.9
	Air Force	-	46.2	40.5	43.0	43.9	46.3	45.8	45.0	41.8	43.1
	Defense Supply Agency	-	-	-	-	-	-	-	-	-	-

a/ For definitions and coverage, see Notes on Coverage.

b/ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, the Armed Forces Petroleum Purchasing Agency.

c/ Includes awards since 1 January 1962, when procurement responsibility for certain common supplies was transferred from the military departments.

* Less than \$500,000.

Table 3 (Concluded)

AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)

Type of Contractor	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980
TOTAL	\$34,517	\$38,292	\$36,920 b/	\$40,131 b/	\$45,758 b/	\$46,934 b/				
ARMY	9,149	9,666	10,330 b/	10,623 b/	11,535 b/	10,473 b/				
Navy	11,633	13,549	11,931	13,283	15,644	15,429				
Air Force	9,275	11,261	10,746	11,100	12,928	15,117				
Defense Supply Agency	3,540	3,796	3,913	5,125	5,651	5,915				
INTRAGOVERNMENTAL	1,232	2,525	3,038	3,340	5,041	6,195				
ARMY	476	1,510	1,236	1,558	1,680	1,431				
Navy	494	1,319	710	863	1,719	1,977				
Air Force	473	609	997	904	1,531	2,566				
Defense Supply Agency	91	87	95	115	111	221				
FOR WORK OUTSIDE U. S.	2,074	2,009	2,178	2,370	2,403	2,255				
ARMY	974	909	970	1,008	810	1,085				
Navy	329	335	290	275	244	250				
Air Force	310	320	386	403	605	758				
Defense Supply Agency	461	445	532	684	744	762				
EDUCATIONAL & NON-PROFIT INSTITUTIONS	703	751	740	805	846	876				
ARMY	160	171	174	177	158	173				
Navy	219	240	233	281	315	315				
Air Force	323	340	332	345	374	386				
Defense Supply Agency	1	*	1	2	7	2				
BUSINESS FIRMS FOR WORK IN THE U. S.	30,208	33,007	30,647	33,234	37,114	37,594				
ARMY	7,541	8,076	7,635	7,598	8,533	8,370				
Navy	10,791	11,655	10,697	11,864	13,371	12,887				
Air Force	8,889	10,012	9,030	9,448	10,418	11,407				
Defense Supply Agency	2,987	3,264	3,285	4,324	4,789	4,930				
SMALL BUSINESS FIRMS	4,949	5,754	6,001	6,487	7,414	7,495				
ARMY	1,362	1,600	1,767	1,876	2,195	2,133				
Navy	1,296	1,542	1,532	1,673	1,921	1,917				
Air Force	965	1,157	1,191	1,237	1,401	1,405				
Defense Supply Agency	1,326	1,455	1,511	1,701	1,897	2,040				
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	16.4%	17.4%	19.6%	19.5%	20.0%	19.9%				
ARMY	18.1	19.8	23.1	26.7	25.7	26.5				
Navy	12.0	13.2	14.3	14.1	14.4	14.9				
Air Force	10.9	11.6	13.2	13.1	13.5	12.3				
Defense Supply Agency	44.4	44.6	46.0	39.3	39.6	41.4				

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), Not Included Elsewhere in this Table. FY 1973, \$316 Million; FY 1974, \$382 Million; FY 1975 \$354 million; FY 1976, \$14 million.

* Less Than \$500,000.

CHART II

AWARDS TO SMALL AND OTHER BUSINESS FIRMS

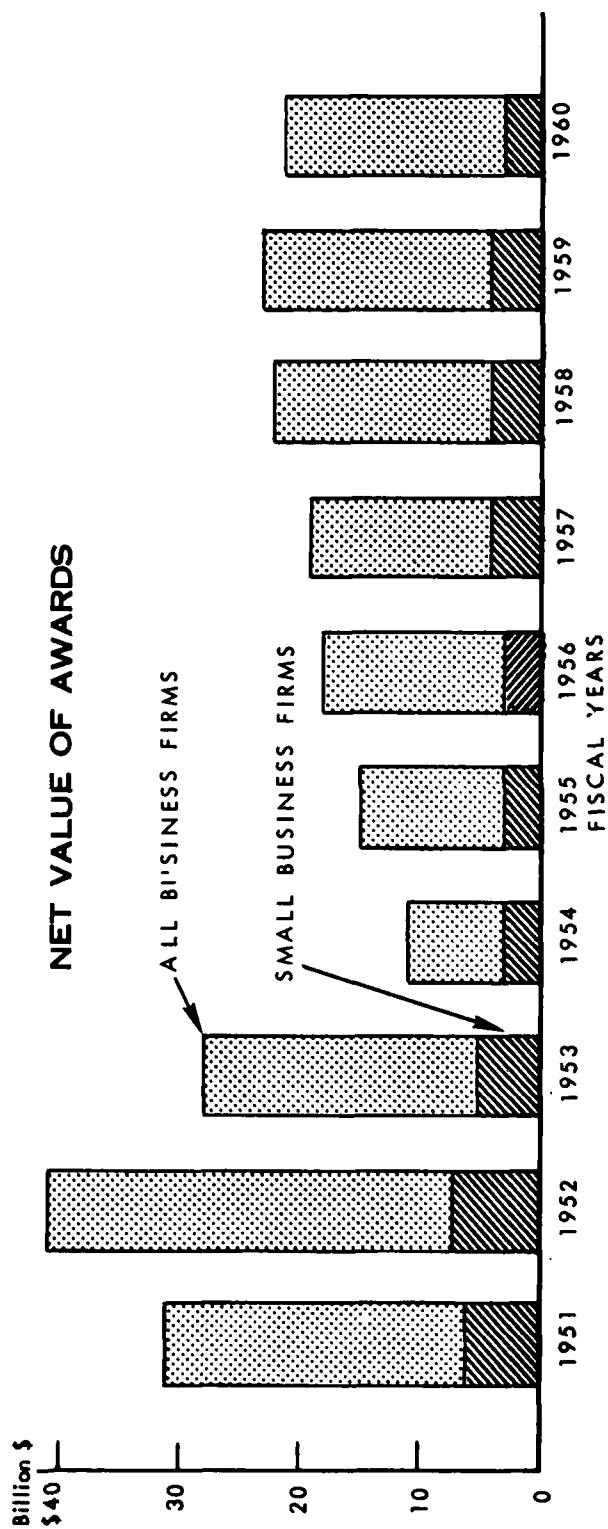
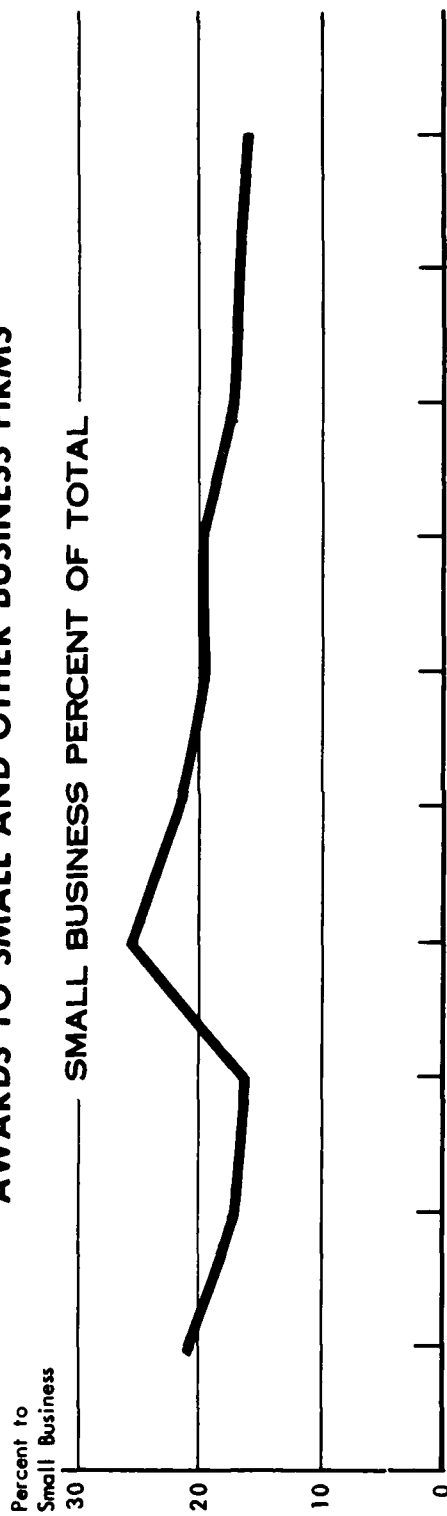


CHART II (Continued)

AWARDS TO SMALL AND OTHER BUSINESS FIRMS

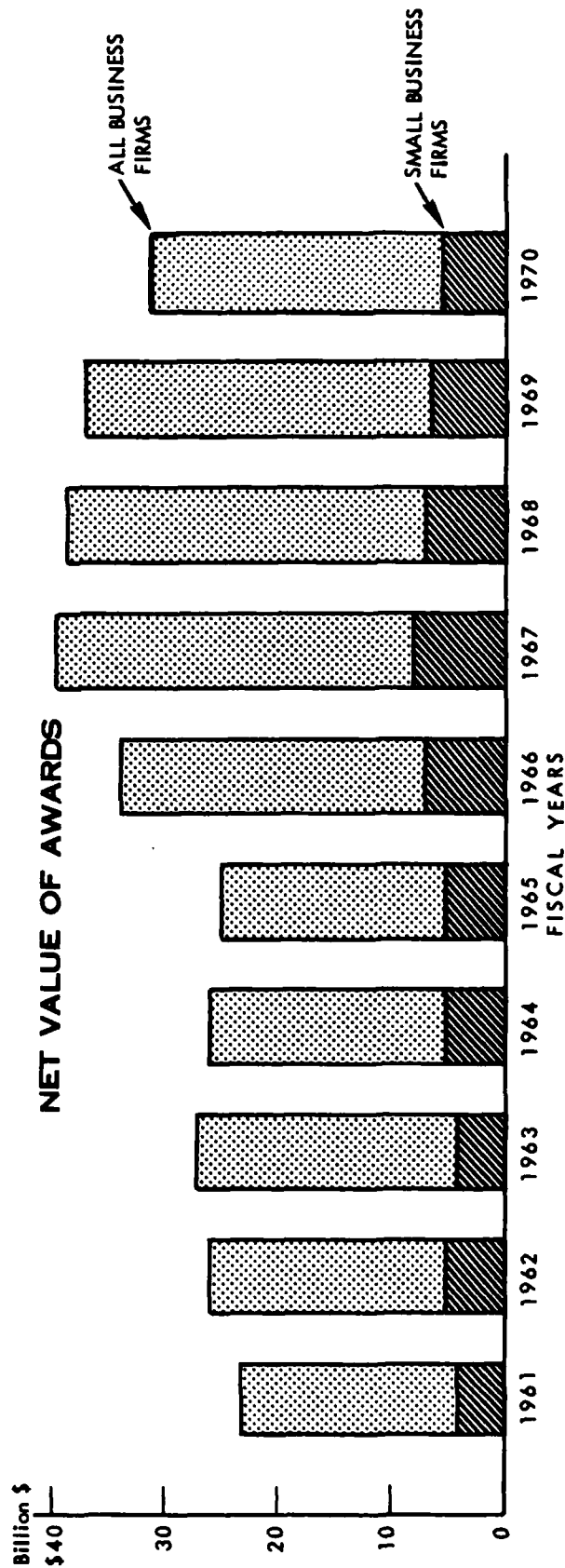
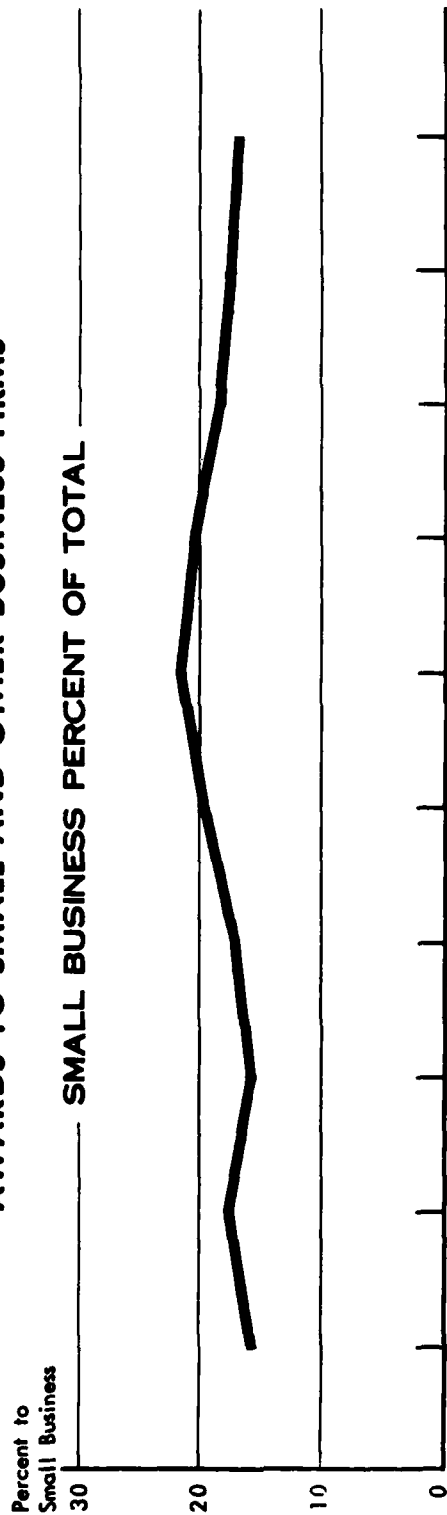
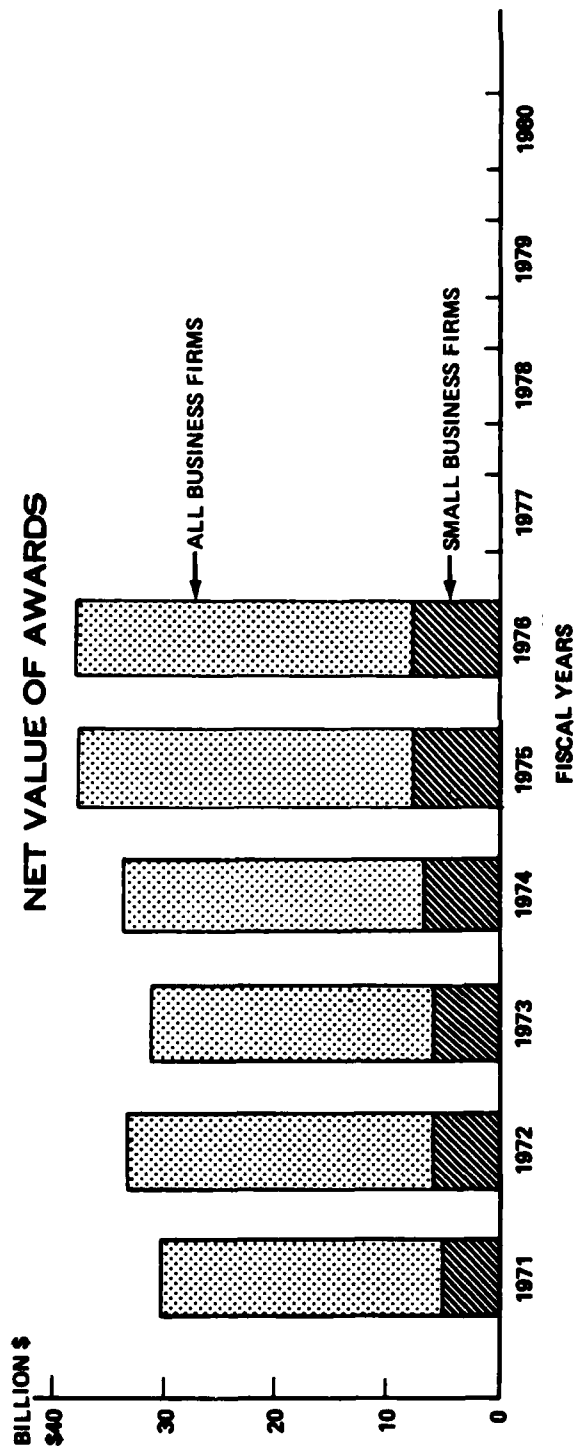
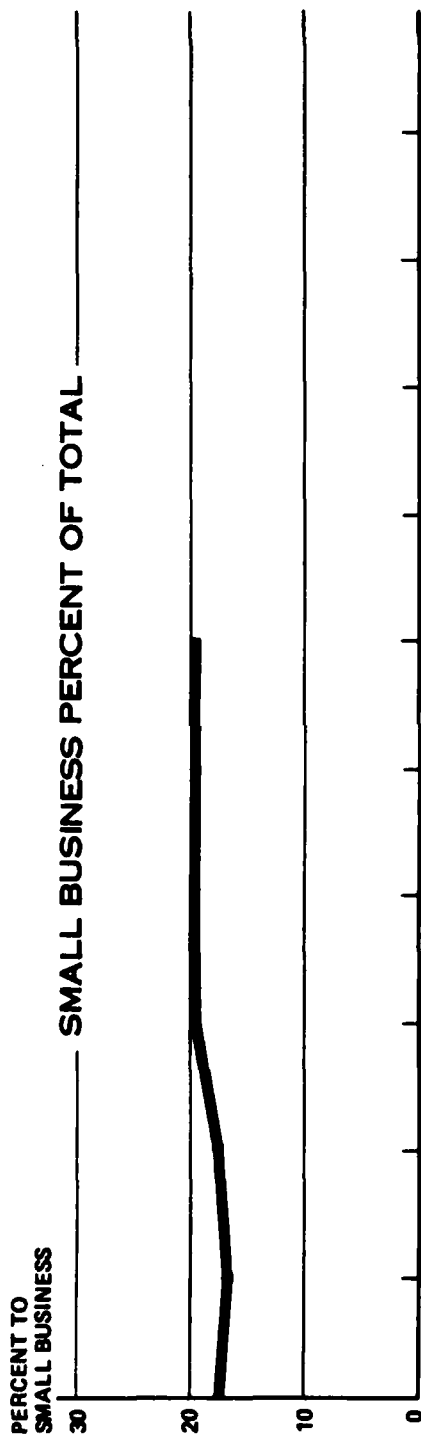


CHART II (Continued)

AWARDS TO SMALL AND OTHER BUSINESS FIRMS



AWARDS PUBLICIZED TO SMALL BUSINESS

The extent to which the small business community was notified of pending procurement actions and its success in competing for the publicized procurement, is shown in Table 4.

The following types of procurement are included in the category, "Publicized to Small Business"; (1) proposed procurements which are synopsisized and listed in the Department of Commerce publication, Commerce Business Daily; (2) modifications to contracts which were synopsisized; (3) formally advertised procurements which were not published in the Commerce Business Daily; and (4) all other procurements on which small firms were specifically requested to submit proposals. For the most part, not-publicized procurements relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not synopsisized, and delivery orders under not synopsisized contracts.

During Fiscal Year 1976, 77.6% of the total awards were publicized to small business compared with 75.5% for Fiscal Year 1975. Small business did not submit bids on 65.3% of these publicized procurements compared with 65.9% for the preceding year. They were successful in bidding on 25.7% (26.5% last year) of the publicized total and were unsuccessful bidders on 8.8% (7.3% last year).

The portion of military procurement synopsisized amounted to 67.2% which was above the 63.7% level of Fiscal Year 1975.

Table 4
AWARDS PUBLICIZED TO SMALL BUSINESS A/

Method and Results of Publicizing	TOTAL				ARMY				NAVY			
	Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975		Fiscal Year 1976	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING												
TOTAL	946,934,231	100.0	911,534,622	100.0	918,472,590	100.0	915,644,110	100.0	915,428,875	100.0	915,428,875	100.0
INTRAGOVERNMENTAL	5,048,952	0.5	1,679,047	0.2	1,631,186	0.2	1,710,742	0.2	1,976,439	0.2	1,976,439	0.2
FOR WORK OUTSIDE U. S.	2,482,427	0.3	499,665	0.1	484,752	0.1	244,226	0.03	249,578	0.03	249,578	0.03
EDUCATIONAL & NONPROFIT INSTITUTIONS	845,629	0.1	876,996	0.1	173,466	0.02	306,732	0.03	314,901	0.03	314,901	0.03
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	17,114,878	100.0	37,593,430	100.0	6,369,768	100.0	13,374,418	100.0	12,007,877	100.0	12,007,877	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	28,019,773	75.5	26,156,971	77.6	6,148,879	73.5	18,506,890	74.6	18,058,173	74.6	18,058,173	74.6
SYNOPSISIZED	23,644,667	63.7	25,269,240	67.2	5,212,226	62.3	9,601,137	71.4	9,256,659	71.4	9,256,659	71.4
NOT SYNOPSISIZED (SUB-TOTAL)	4,375,106	11.8	9,887,731	10.3	915,857	11.2	894,953	6.0	841,514	6.0	841,514	6.0
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	255,490	1.8	245,656	0.8	72,897	8.9	152,931	1.1	123,296	1.1	123,296	1.1
	4,019,616	10.6	9,642,075	9.6	862,966	10.3	742,022	5.6	718,218	5.6	718,218	5.6
NOT PUBLICIZED TO SMALL BUSINESS	7,015,443	19.0	6,322,849	16.8	1,674,367	20.8	2,395,905	17.9	2,312,799	17.9	2,312,799	17.9
PUBLICIZING TO SMALL BUSINESS UNKNOWN INTEGRATED AWARDS OF LESS THAN \$50,000 AWARDED TO LARGE CONCERNS)	2,050,462	5.5	2,114,010	5.6	545,314	6.5	472,335	3.5	476,905	3.5	476,905	3.5
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	28,019,773	100.0	26,156,971	100.0	6,148,879	100.0	18,506,890	100.0	18,058,173	100.0	18,058,173	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	7,414,360	26.5	7,495,181	25.7	2,132,514	34.7	1,921,344	10.3	1,917,711	10.3	1,917,711	10.3
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	2,067,145	7.3	2,553,491	9.8	747,768	12.2	614,589	3.3	532,567	3.3	532,567	3.3
SMALL FIRMS DID NOT SUBMIT BIDS	18,474,610	65.9	15,845,760	65.3	3,254,300	52.9	7,936,995	75.5	7,619,308	75.5	7,619,308	75.5
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF LESS THAN \$50,000 AWARDED TO LARGE CONCERNS)	43,644	0.3	62,147	0.2	13,401	0.2	35,222	0.3	28,507	0.3	28,507	0.3

FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
NOT INCLUDED ELSEWHERE IN THIS TABLE.

5/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 4 (Concluded) A/

Method and Results of Publicizing	AIR FORCE				DEFENSE SUPPLY AGENCY			
	Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975		Fiscal Year 1976	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING								
TOTAL								
INTRAGOVERNMENTAL	\$12,928,037		\$15,117,628		\$ 5,651,529		\$ 5,915,138	
FOR WORK OUTSIDE U. S.	1,530,922		2,566,867		111,441		228,915	
EDUCATIONAL & NONPROFIT INSTITUTIONS	685,094		759,640		763,842		762,394	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	173,553		366,348		7,761		2,289	
	10,418,468	100.0	11,486,581	100.0	4,788,505	100.0	4,929,612	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	8,186,504	77.8	9,251,774	81.1	3,076,867	64.3	3,658,945	74.2
SYNOPSISIZED	7,086,887	68.0	8,353,472	73.2	1,625,619	33.9	2,446,883	49.6
NOT SYNOPSISIZED (SUB-TOTAL)	1,019,617	9.8	898,302	7.9	1,451,248	30.3	1,212,062	24.6
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS								
	68,746	0.7	61,134	0.5	46,390	1.0	28,129	0.6
	950,471	9.1	837,168	7.3	1,404,858	29.3	1,183,933	24.0
NOT PUBLICIZED TO SMALL BUSINESS	1,541,697	14.8	1,371,539	12.0	1,438,028	29.9	962,144	19.5
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERNS)	778,247	7.4	783,268	6.9	201,618	5.9	388,528	6.3
B. RESULTS OF PUBLICIZING								
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	8,186,584	100.0	9,251,774	100.0	3,076,867	100.0	3,658,945	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	1,401,437	17.3	1,484,675	15.2	1,096,544	61.6	2,048,237	55.8
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	289,287	2.6	178,829	1.8	441,827	14.3	1,182,737	30.1
SMALL FIRMS DID NOT SUBMIT BIDS	6,484,333	88.8	7,666,977	82.9	728,495	23.4	505,175	13.8
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERNS)	11,527	0.1	9,293	0.1	18,011	0.6	10,776	0.3

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of military prime contract awards to business firms in the United States by procurement program are shown in Table 5 and Chart III for Fiscal Years 1975 and 1976 and in Table 6 for Fiscal Years 1955 through 1976. Table 6A further subdivides awards by procurement program by purchasing department for Fiscal Years 1963 through 1976. The procurement program definitions are identical with those prescribed for use in the Defense Materials System.

Total military procurement from United States business firms for work performed in the United States during Fiscal Year 1976 totaled \$37,593 million, \$479 million (1.3%) higher than in Fiscal Year 1975. A comparison of FY 1975 and 1976 totals show the principal change to be a \$611 million increase for major hard goods. The procurement programs with the largest increases were airframes and spares (\$522 million), combat vehicles (\$259 million), and ships (\$256 million). The procurement programs with the largest decreases were construction (\$460 million), ammunition (\$348 million), and electronics and communication equipment (\$194 million).

Table 5
AWARDS BY PROCUREMENT PROGRAM A/

Procurement Program	Fiscal Year 1975				Fiscal Year 1976			
	TOTAL PCT	SMALL BUSINESS PCT	TOTAL PCT	SMALL BUSINESS PCT	TOTAL PCT	SMALL BUSINESS PCT	TOTAL PCT	SMALL BUSINESS PCT
TOTAL	945,754,208				946,936,211			
INTRAGOVERNMENTAL	5,049,557				6,194,527			
FOR WORK OUTSIDE U. S.	2,487,827				2,751,766			
EDUCATIONAL & NONPROFIT INSTITUTIONS	845,479				876,996			
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	37,116,878	100.0	9	7,614,369	100.0	7	7,695,181	100.0
MAJOR HARD GOODS (SUB-TOTAL)	22,185,269	55.8	1,495,879	6.7	22,794,566	60.6	1,534,563	6.7
AIRCRAFT (SUB-TOTAL)	6,708,516	14.1	227,765	7.4	7,030,613	15.7	209,754	3.0
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	5,912,499	13.5	54,332	1.4	6,491,000	11.4	59,486	1.3
AIRCRAFT ENGINES AND RELATED SPARES	1,046,496	4.5	10,665	2.3	1,089,516	4.5	35,873	2.1
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,183,221	3.0	134,775	12.2	913,199	2.6	114,875	12.5
MISSILE AND SPACE SYSTEMS	4,595,021	17.4	133,464	2.9	4,717,156	12.5	120,334	2.7
SHIPS	3,534,117	9.5	257,766	7.3	3,791,679	10.1	313,762	8.3
TANK-AUTOMOTIVE (SUB-TOTAL)	948,849	2.6	120,893	13.6	1,320,470	3.5	205,617	15.6
COMBAT VEHICLES	---	---	---	---	---	---	---	---
NON-COMBAT VEHICLES	249,515	0.7	74,258	7.5	937,197	2.5	76,924	8.2
WEAPONS	472,745	1.2	106,392	24.3	511,817	1.4	118,630	21.6
AMMUNITION	1,754,387	3.5	191,487	14.8	965,607	2.5	176,678	18.7
ELECTRONICS AND COMMUNICATION EQUIPMENT	4,471,070	12.1	449,232	9.6	4,477,924	11.9	193,960	4.0
SERVICES	3,064,475	4.3	680,761	20.9	3,194,361	9.5	713,862	22.3
ALL OTHER (SUB-TOTAL)	11,866,160	32.0	5,270,949	44.5	11,684,983	30.9	5,242,276	45.2
SUBSISTENCE	1,052,516	2.8	658,204	67.0	1,036,405	2.8	639,161	62.3
TEXTILES, CLOTHING AND EQUIPAGE	454,324	1.2	292,895	64.9	474,942	1.3	327,914	69.5
FUELS & LUBRICANTS (SUB-TOTAL)	2,169,054	5.4	604,874	28.0	2,268,455	6.0	761,563	32.7
PETROLEUM	2,169,054	5.7	598,865	28.0	2,171,674	5.9	713,623	32.9
OTHER FUELS & LUBRICANTS	5,584	0.1	13,074	2.5	93,154	0.2	26,883	26.2
SEPARATELY PROCURED CONTAINERS & HANDLING EQUIP.	242	0	114	47.4	3,127	0	3,517	94.4
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	1,387,550	1.7	911,958	66.9	1,384,217	3.7	476,233	34.2
BUILDING SUPPLIES	58,464	0.2	36,110	61.3	54,765	0.1	40,239	74.0
TRANSPORTATION EQUIPMENT	74,704	0.2	1,214	1.7	103,150	0.3	22,487	22.0
PRODUCTION EQUIPMENT	4,067	0.1	9,350	17.3	70,030	0.2	16,289	23.4
MANUFACTURING EQUIPMENT	192,286	0.6	42,830	22.4	159,487	0.6	19,829	19.7
PHOTOGRAPHIC EQUIPMENT & SUPPLIES	37,438	0.1	7,715	20.8	30,271	0.2	27,629	10.5
MATERIALS HANDLING EQUIPMENT	34,759	0.1	14,757	42.9	40,666	0.1	7,120	13.3
ALL OTHER SUPPLIES & EQUIPMENT	94,431	2.6	351,760	40.4	986,782	2.6	16,688	10.0
CONSTRUCTION	2,707,025	7.4	1,461,989	54.0	2,637,724	6.0	1,258,487	55.6
ALL ACTIONS OF LESS THAN \$10,000	4,181,190	11.0	1,957,884	47.9	4,181,585	11.1	2,009,430	64.0

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

CHART III

AWARDS BY PROCUREMENT PROGRAM

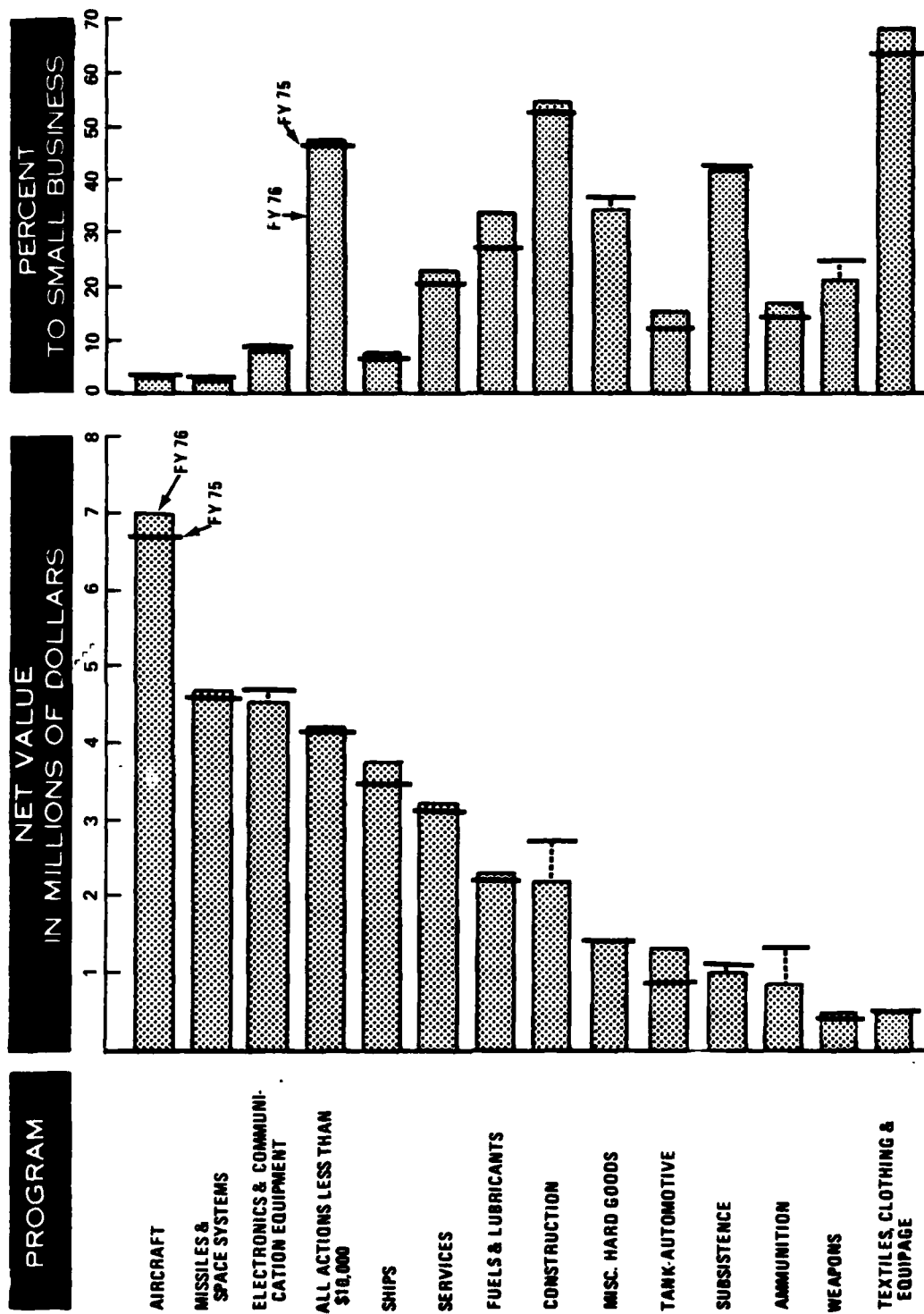


Table 6
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) a/

Net Value (\$000)	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960	FY 1961	FY 55	FY 56	FY 57	FY 58	FY 59	FY 60	FY 61
MAJOR PROGRAMS														
ALL OTHER (SUB-TOTAL)	2,154,469	2,601,590	2,940,303	2,960,703	2,898,273	2,519,829	2,636,287	21.5%	19.6%	19.8%	17.1%	16.6%	16.1%	15.9%
Substance	80,110	111,012	111,012	111,012	111,012	111,012	111,012	2.7	4.2	2.3	1.9	4.6	4.3	4.5
Textiles, Clothing & Equipment	69,633	193,974	232,856	267,888	210,227	119,894	187,284	1.7	1.4	2.3	1.7	2.7	2.6	2.9
Fuel, and Lubricants	343,803	384,041	563,118	336,650	336,650	376,971	328,127	2.9	2.1	3.0	1.5	1.4	1.2	1.2
Miscellaneous Hard Goods	651,771	935,081	1,091,194	1,127,757	1,018,132	594,632	565,707	5.7	12.5	13.5	12.4	8.7	8.7	8.6
Construction	799,107	812,644	845,397	868,895	983,361	995,679	1,004,340	11.0	12.5	11.5	9.1	16.8	14.6	10.5
All Actions of Less Than \$10,000								12.1	11.3	6.1	10.2	13.9	19.0	30.2
Services	527,362	283,647	269,175	226,512	233,591	283,136	269,025	11.9	10.2	9.4	9.7	10.3	7.8	8.3
MAJOR HARD GOODS (SUB-TOTAL)	2,154,469	2,601,590	2,940,303	2,960,703	2,898,273	2,519,829	2,636,287	21.5%	19.6%	19.8%	17.1%	16.6%	16.1%	15.9%
Aircraft	50,159	79,695	117,537	153,365	175,091	186,161	185,081	1.7	1.4	2.3	1.7	2.7	2.6	2.9
Ships	16,063	20,972	38,156	41,594	62,212	58,976	72,693	2.9	2.1	1.9	1.5	1.4	1.2	1.2
Tank-Automotive	16,063	20,972	38,156	41,594	62,212	58,976	72,693	15.7	12.5	13.5	12.4	8.7	8.7	8.6
Weapons	38,480	23,677	42,669	45,757	50,785	58,763	60,529	11.0	12.5	11.5	9.1	16.8	14.6	10.5
Electronics & Communications Equipment	135,743	161,321	177,915	193,417	253,822	234,780	262,942	12.1	11.3	6.1	10.2	13.9	19.0	30.2
Services	527,362	283,647	269,175	226,512	233,591	283,136	269,025	11.9	10.2	9.4	9.7	10.3	7.8	8.3
ALL OTHER (SUB-TOTAL)	2,154,469	2,601,590	2,940,303	2,960,703	2,898,273	2,519,829	2,636,287	21.5%	19.6%	19.8%	17.1%	16.6%	16.1%	15.9%
Substance	80,110	111,012	111,012	111,012	111,012	111,012	111,012	2.7	4.2	2.3	1.9	4.6	4.3	4.5
Textiles, Clothing & Equipment	69,633	193,974	232,856	267,888	210,227	119,894	187,284	1.7	1.4	2.3	1.7	2.7	2.6	2.9
Fuel, and Lubricants	343,803	384,041	563,118	336,650	336,650	376,971	328,127	5.7	12.5	13.5	12.4	8.7	8.7	8.6
Miscellaneous Hard Goods	651,771	935,081	1,091,194	1,127,757	1,018,132	594,632	565,707	11.0	12.5	11.5	9.1	16.8	14.6	10.5
Construction	799,107	812,644	845,397	868,895	983,361	995,679	1,004,340	12.1	11.3	6.1	10.2	13.9	19.0	30.2
All Actions of Less Than \$10,000								12.1	11.3	6.1	10.2	13.9	19.0	30.2
Services	527,362	283,647	269,175	226,512	233,591	283,136	269,025	11.9	10.2	9.4	9.7	10.3	7.8	8.3

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Prior to Fiscal Year 1957, data for Educational Institutions were included in the figures for Business Firms in the U.S.

Table 8 (Continued)
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) a/

Net Value (\$000)	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY '62	FY '63	FY '64	FY '65	FY '66	FY '67	FY '68
Major Program														
TOTAL	\$29,254,502	\$29,378,720	\$28,756,284	\$27,927,037	\$38,283,107	\$44,632,600	\$43,722,904							
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	1,155,441	346,516	561,746	612,470	1,045,603	1,251,240	982,136							
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	1,454,095	1,270,839	1,325,905	1,365,905	2,530,046	2,815,207	2,516,174							
	197,463	617,848	687,572	737,850	672,454	756,538	772,311							
ALL BUSINESS FIRMS														
(SUB-TOTAL)	26,147,463	27,143,517	26,221,063	25,280,812	34,026,004	39,809,015	39,446,618	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
MAJOR HARD GOODS (SUB-TOTAL)	18,760,409	19,043,160	17,646,847	16,382,140	21,436,838	25,826,781	26,479,732	71.7	70.2	67.4	64.8	63.0	64.9	67.1
Aircraft	5,103,388	5,178,539	4,667,017	5,760,636	7,509,578	9,677,030	9,470,037	19.5	19.5	18.3	22.9	22.0	24.3	24.0
Missile and Space Systems	6,690,093	6,688,656	5,279,194	4,233,144	4,123,515	4,331,350	4,732,136	25.6	24.6	21.3	16.7	12.1	10.9	12.0
Ships	1,475,039	1,682,780	1,048,536	1,691,266	1,316,178	2,047,667	1,942,847	5.6	6.2	5.7	6.7	3.9	5.1	4.9
Tank-Automotive	1,044,263	1,032,760	745,386	859,574	1,555,234	1,438,190	1,431,649	4.0	3.8	2.9	3.3	4.6	3.6	3.6
Weapons	220,171	234,090	231,577	259,169	500,331	616,941	663,958	0.8	0.8	0.8	1.2	1.5	1.6	1.7
Ammunition	920,788	886,081	660,544	759,181	2,830,243	3,553,878	4,513,282	3.5	3.3	2.5	3.0	8.3	8.9	11.4
Electronics and Communications Equipment	3,306,467	3,060,888	2,918,262	2,778,170	3,601,779	4,159,725	3,726,733	12.7	11.3	11.1	11.0	10.6	10.5	9.5
SERVICES	1,089,740	1,903,931	1,800,017	1,739,862	2,290,276	2,950,250	3,234,257	4.2	5.5	6.9	6.9	6.7	7.4	8.2
ALL OTHER (SUB-TOTAL)	6,297,314	6,596,426	6,754,479	7,148,810	10,388,890	11,031,984	9,772,429	24.1	24.3	25.7	20.3	30.3	27.7	24.7
Substance	574,316	585,577	570,432	647,345	1,045,826	1,124,541	1,071,561	2.2	2.3	2.5	2.6	3.1	2.8	2.7
Textiles, Clothing & Equipment	407,583	288,767	242,214	360,630	1,245,862	1,141,046	719,542	1.6	0.9	1.0	1.4	3.7	2.9	1.8
Fuels and Lubricants	882,877	877,263	788,124	818,301	908,327	1,050,495	1,154,085	3.4	3.2	3.0	3.2	2.7	2.6	2.9
Miscellaneous Hard Goods	1,101,414	1,132,502	1,094,323	1,131,772	2,588,241	2,670,240	2,133,087	4.2	4.2	4.0	4.5	7.6	6.7	5.4
Construction	1,213,778	1,132,452	1,360,003	1,325,345	1,030,230	1,184,584	1,261,650	4.6	4.2	5.2	5.3	3.0	3.0	3.2
All Actions of Less Than \$10,000	2,116,756	2,609,870	2,710,403	2,865,447	3,480,724	3,952,280	3,432,488	8.1	9.6	10.3	11.3	10.2	9.7	8.7
Percent of Total														
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
SMALL BUSINESS FIRMS														
(SUB-TOTAL)	4,622,069	4,301,101	4,219,101	4,942,969	7,268,732	8,073,545	7,265,093	17.7%	15.0%	17.2%	19.6%	21.4%	20.3%	15.1%
MAJOR HARD GOODS (SUB-TOTAL)	1,106,246	998,227	974,283	1,091,533	1,845,353	2,005,373	1,794,834	5.9	5.2	5.5	6.7	8.6	7.8	6.7
Aircraft	162,135	158,145	155,497	209,735	269,722	314,773	264,463	3.2	3.2	3.2	3.7	5.2	4.3	3.8
Missile and Space Systems	90,972	106,657	89,219	63,423	89,617	99,349	91,498	1.4	1.6	1.6	1.5	2.2	2.3	1.9
Ships	188,806	160,214	151,535	141,003	211,443	311,611	231,304	12.8	9.5	10.2	8.3	16.1	15.2	11.9
Tank-Automotive	145,988	71,420	77,780	104,277	209,704	236,508	195,891	6.9	6.9	10.4	12.3	13.5	16.4	13.7
Weapons	84,690	46,442	57,729	90,858	131,127	134,381	113,557	14.0	21.7	27.3	30.4	26.2	21.8	17.1
Ammunition	103,764	99,455	100,252	119,997	474,703	407,709	476,582	11.3	11.2	15.2	15.8	16.8	11.5	10.8
Electronics and Communications Equipment	330,191	357,594	302,271	362,240	499,037	500,840	401,539	10.0	11.7	10.4	13.0	12.7	12.0	10.8
SERVICES	372,280	318,049	412,196	358,706	526,514	821,093	840,843	34.2	21.1	22.9	20.6	23.0	27.8	26.0
ALL OTHER (SUB-TOTAL)	3,143,243	2,998,425	3,132,622	3,492,730	4,896,865	5,266,572	4,142,416	49.9	45.2	46.4	48.9	47.5	47.6	47.5
Substance	330,028	300,603	307,154	331,635	545,356	627,833	597,473	51.3	51.3	53.0	51.2	52.2	55.8	55.8
Textiles, Clothing & Equipment	252,102	161,604	176,021	240,540	731,252	646,536	446,283	61.9	62.5	67.1	66.7	58.7	56.7	60.7
Fuels and Lubricants	194,632	177,465	179,940	207,108	221,218	234,230	255,401	20.2	20.2	22.8	24.4	24.4	22.1	22.1
Miscellaneous Hard Goods	417,867	362,891	306,694	357,381	967,909	793,437	828,900	32.0	32.0	29.1	31.6	37.4	38.0	38.9
Construction	580,608	583,392	767,458	895,827	651,993	793,437	804,726	37.9	37.9	36.4	67.6	63.2	67.0	64.2
All Actions of Less Than \$10,000	1,368,006	1,398,970	1,395,355	1,460,249	1,779,456	1,928,535	1,713,493	64.6	53.6	51.5	51.0	51.1	50.1	49.9

a/ For Definitions and Coverage, See Notes on Coverage.

Table 6 (Continued)
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) 2/

Net Value (\$000)	FY 1969	FY 1970	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY '69	FY '70	FY '71	FY '72	FY '73	FY '74	FY '75
Major Program														
TOTAL	\$1,486,346	\$1,276,527	\$1,516,827	\$1,291,601	\$1,019,103	\$1,013,124	\$1,758,568	100.0	100.0	100.0	100.0	100.0	100.0	100.0
INTERGOVERNMENTAL	1,219,235	1,648,521	1,511,475	2,524,948	3,038,079	3,340,499	5,040,952							
FOR WORK OUTSIDE U. S.	2,676,043	2,406,649	2,672,628	2,009,007	2,178,380	2,369,636	2,882,827							
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	759,862	739,439	760,138	750,899	739,824	788,418	2,882,827							
ALL BUSINESS FIRMS FOR WORK IN THE U. S.														
(SUB-TOTAL)	\$1,231,056	\$1,191,948	\$1,029,466	\$1,006,721	\$1,047,396	\$1,233,862	\$1,111,878	100.0	100.0	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	28,227,447	20,543,978	20,184,199	22,085,479	19,447,316	20,160,171	22,183,753							
Aircraft	8,316,797	6,596,153	6,194,422	7,550,862	6,139,559	6,480,779	6,700,514							
Missile and Space Systems	5,238,685	4,765,308	4,454,435	4,972,982	4,429,273	4,285,507	4,599,021							
Ships	1,457,126	1,085,731	2,459,462	2,277,268	2,114,524	3,704,370	3,136,117							
Tank-Automotive	974,166	973,443	833,922	651,152	634,173	724,467	948,889							
Weapons	1,426,473	340,203	340,462	390,082	343,683	392,285	437,745							
Ammunition	4,622,411	3,020,132	2,443,114	2,853,084	2,247,343	1,535,389	1,294,367							
Electronics and Communications Equipment	3,761,769	3,160,008	3,061,098	3,700,189	3,538,021	3,697,434	4,671,070							
SERVICES	2,934,176	2,945,036	2,631,924	2,709,816	2,680,070	2,667,590	3,064,475							
ALL OTHER (SUB-TOTAL)	4,162,433	7,749,544	7,471,643	8,211,432	8,119,280	9,806,101	11,846,610							
Subsistence	1,106,775	916,545	881,794	777,836	780,986	805,204	1,092,535							
Textiles, Clothing & Equipment	623,172	276,103	276,166	343,827	326,673	497,602	1,498,326							
Fuels and Lubricants	1,101,932	1,034,309	849,146	976,071	956,673	1,690,453	2,160,054							
Miscellaneous Hard Goods	1,596,183	1,235,943	957,118	1,155,020	1,222,326	1,284,966	1,307,550							
Construction	1,334,699	1,022,793	1,327,105	1,666,651	1,773,853	1,675,566	2,707,025							
All Actions of Less Than \$10,000	3,356,672	3,103,781	3,077,314	3,246,279	3,412,683	3,682,200	4,101,190							
SMALL BUSINESS FIRMS FOR WORK IN THE U. S.														
(SUB-TOTAL)	\$1,231,056	\$1,191,948	\$1,029,466	\$1,006,721	\$1,047,396	\$1,233,862	\$1,111,878	100.0	100.0	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	28,227,447	20,543,978	20,184,199	22,085,479	19,447,316	20,160,171	22,183,753							
Aircraft	8,316,797	6,596,153	6,194,422	7,550,862	6,139,559	6,480,779	6,700,514							
Missile and Space Systems	5,238,685	4,765,308	4,454,435	4,972,982	4,429,273	4,285,507	4,599,021							
Ships	1,457,126	1,085,731	2,459,462	2,277,268	2,114,524	3,704,370	3,136,117							
Tank-Automotive	974,166	973,443	833,922	651,152	634,173	724,467	948,889							
Weapons	1,426,473	340,203	340,462	390,082	343,683	392,285	437,745							
Ammunition	4,622,411	3,020,132	2,443,114	2,853,084	2,247,343	1,535,389	1,294,367							
Electronics and Communications Equipment	3,761,769	3,160,008	3,061,098	3,700,189	3,538,021	3,697,434	4,671,070							
SERVICES	2,934,176	2,945,036	2,631,924	2,709,816	2,680,070	2,667,590	3,064,475							
ALL OTHER (SUB-TOTAL)	4,162,433	7,749,544	7,471,643	8,211,432	8,119,280	9,806,101	11,846,610							
Subsistence	1,106,775	916,545	881,794	777,836	780,986	805,204	1,092,535							
Textiles, Clothing & Equipment	623,172	276,103	276,166	343,827	326,673	497,602	1,498,326							
Fuels and Lubricants	1,101,932	1,034,309	849,146	976,071	956,673	1,690,453	2,160,054							
Miscellaneous Hard Goods	1,596,183	1,235,943	957,118	1,155,020	1,222,326	1,284,966	1,307,550							
Construction	1,334,699	1,022,793	1,327,105	1,666,651	1,773,853	1,675,566	2,707,025							
All Actions of Less Than \$10,000	3,356,672	3,103,781	3,077,314	3,246,279	3,412,683	3,682,200	4,101,190							
SMALL BUSINESS FIRMS FOR WORK IN THE U. S.														
(SUB-TOTAL)	\$1,231,056	\$1,191,948	\$1,029,466	\$1,006,721	\$1,047,396	\$1,233,862	\$1,111,878	100.0	100.0	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	28,227,447	20,543,978	20,184,199	22,085,479	19,447,316	20,160,171	22,183,753							
Aircraft	8,316,797	6,596,153	6,194,422	7,550,862	6,139,559	6,480,779	6,700,514							
Missile and Space Systems	5,238,685	4,765,308	4,454,435	4,972,982	4,429,273	4,285,507	4,599,021							
Ships	1,457,126	1,085,731	2,459,462	2,277,268	2,114,524	3,704,370	3,136,117							
Tank-Automotive	974,166	973,443	833,922	651,152	634,173	724,467	948,889							
Weapons	1,426,473	340,203	340,462	390,082	343,683	392,285	437,745							
Ammunition	4,622,411	3,020,132	2,443,114	2,853,084	2,247,343	1,535,389	1,294,367							
Electronics and Communications Equipment	3,761,769	3,160,008	3,061,098	3,700,189	3,538,021	3,697,434	4,671,070							
SERVICES	2,934,176	2,945,036	2,631,924	2,709,816	2,680,070	2,667,590	3,064,475							
ALL OTHER (SUB-TOTAL)	4,162,433	7,749,544	7,471,643	8,211,432	8,119,280	9,806,101	11,846,610							
Subsistence	1,106,775	916,545	881,794	777,836	780,986	805,204	1,092,535							
Textiles, Clothing & Equipment	623,172	276,103	276,166	343,827	326,673	497,602	1,498,326							
Fuels and Lubricants	1,101,932	1,034,309	849,146	976,071	956,673	1,690,453	2,160,054							
Miscellaneous Hard Goods	1,596,183	1,235,943	957,118	1,155,020	1,222,326	1,284,966	1,307,550							
Construction	1,334,699	1,022,793	1,327,105	1,666,651	1,773,853	1,675,566	2,707,025							
All Actions of Less Than \$10,000	3,356,672	3,103,781	3,077,314	3,246,279	3,412,683	3,682,200	4,101,190							
PERCENT OF ALL BUSINESS FIRMS														
MAJOR HARD GOODS (SUB-TOTAL)	28,227,447	20,543,978	20,184,199	22,085,479	19,447,316	20,160,171	22,183,753	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Aircraft	8,316,797	6,596,153	6,194,422	7,550,862	6,139,559	6,480,779	6,700,514	29.4	29.4	29.4	29.4	29.4	29.4	29.4
Missile and Space Systems	5,238,685	4,765,308	4,454,435	4,972,982	4,429,273	4,285,507	4,599,021	23.5	23.5	23.5	23.5	23.5	23.5	23.5
Ships	1,457,126	1,085,731	2,459,462	2,277,268	2,114,524	3,704,370	3,136,117	6.6	6.6	6.6	6.6	6.6	6.6	6.6
Tank-Automotive	974,166	973,443	833,922	651,152	634,173	724,467	948,889	4.3	4.3	4.3	4.3	4.3	4.3	4.3
Weapons	1,426,473	340,203	340,462	390,082	343,683	392,285	437,745	6.5	6.5	6.5	6.5	6.5	6.5	6.5
Ammunition	4,622,411	3,020,132	2,443,114	2,853,084	2,247,343	1,535,389	1,294,367	20.9	20.9	20.9	20.9	20.9	20.9	20.9
Electronics and Communications Equipment	3,761,769	3,160,008	3,061,098	3,700,189	3,538,021	3,697,434	4,671,070	16.8	16.8	16.8	16.8	16.8	16.8	16.8
SERVICES	2,934,176	2,945,036	2,631,924	2,709,816	2,680,070	2,667,590	3,064,475	12.8	12.8	12.8	12.8	12.8	12.8	12.8
ALL OTHER (SUB-TOTAL)	4,162,433	7,749,544	7,471,643	8,211,432	8,119,280	9,806,101	11,846,610	18.6	18.6	18.6	18.6	18.6	18.6	18.6
Subsistence	1,106,775	916,545	881,794	777,836	780,986	805,204	1,092,535	4.8	4.8	4.8	4.8	4.8	4.8	4.8
Textiles, Clothing & Equipment	623,172	276,103	276,166	343,827	326,673	497,602	1,498,326	2.7	2.7	2.7	2.7	2.7	2.7	2.7
Fuels and Lubricants	1,101,932	1,034,309	849,146	976,071	956,673	1,690,453	2,160,054	4.6	4.6	4.6	4.6	4.6	4.6	4.6
Miscellaneous Hard Goods	1,596,183	1,235,943	957,118	1,155,020	1,222,326	1,284,966	1,307,550	6.9	6.9	6.9	6.9	6.9	6.9	6.9
Construction	1,334,699	1,022,793	1,327,105	1,666,651	1,773,853	1,675,566	2,707,025	6.1	6.1	6.1	6.1	6.1	6.1	6.1
All Actions of Less Than \$10,000	3,356,672	3,103,781	3,077,314	3,246,279	3,412,683	3,682,200	4,101,190	14.1	14.1	14.1	14.1	14.1	14.1	14.1

2/ For Definitions and Coverage, See Rules on Coverage.
3/ Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS).
Not included elsewhere in this table. FY 1973, \$316,024; FY 1974, \$382,059; FY 1975, \$354,012.

Table 6 (Concluded)

AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) ^{a/}

Net Value (\$000)

	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980	FY 1981	FY 1982	FY '76	FY '77	FY '78	FY '79	FY '80	FY '81	FY '82
MAJOR PROGRAM														
TOTAL	\$46,534,231													
INTERAGENCY	6,194,527													
FOR WORK OUTSIDE U. S.	2,255,364													
EDUCATIONAL AND NON-DEPT INSTITUTIONS	876,566													
All Business Firms														
ALL BUSINESS FIRMS FOR WORK IN THE U. S.														
MAJOR HARD GOODS (SUB-TOTAL)	22,729,566							100.0%						
Aircraft	7,030,413							60.6						
Missile and Space Systems	4,717,156							18.7						
Ships	3,791,679							12.5						
Tank-Automotive	1,320,870							10.1						
Weapons	511,817							3.5						
Ammunition	945,607							1.4						
Electronics and Communication Equipment	4,477,024							2.5						
SERVICES	3,194,361							11.9						
ALL OTHER (SUB-TOTAL)	11,604,403							8.5						
Subsistence	1,038,185							30.9						
Textiles, Clothing & Equipment	478,942							2.8						
Fuels and Lubricants	2,268,455							1.3						
Miscellaneous Hard Goods	1,386,212							6.0						
Construction	2,247,224							3.7						
All Actions of Less Than \$10,000	4,185,585							6.0						
								11.1						
Small Business Firms														
SMALL BUSINESS FIRMS FOR WORK IN THE U. S.														
TOTAL	7,495,181							19.9						
MAJOR HARD GOODS (SUB-TOTAL)	1,538,543							6.7						
Aircraft	209,754							3.0						
Missile and Space Systems	128,334							2.7						
Ships	313,762							8.3						
Tank-Automotive	205,417							15.6						
Weapons	110,630							21.6						
Ammunition	176,678							18.7						
Electronics and Communication Equipment	393,968							8.8						
SERVICES	713,862							22.3						
ALL OTHER (SUB-TOTAL)	2,422,176							45.2						
Subsistence	439,161							12.3						
Textiles, Clothing & Equipment	27,914							68.5						
Fuels and Lubricants	741,543							32.7						
Miscellaneous Hard Goods	474,233							34.2						
Construction	1,250,487							55.6						
All Actions of Less Than \$10,000	2,009,438							48.0						

^{a/} For Definitions and Coverage, See Notes on Coverage
Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS). FY 1976, \$14.

TABLE 6a

AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

(Amounts in Thousands)

MAJOR PROGRAM	FISCAL YEAR 1963					FISCAL YEAR 1964				
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$27,143,517	\$5,825,058	\$7,803,722	\$11,188,700	\$2,326,004	\$26,221,063	\$5,653,930	\$9,446,717	\$9,765,544	\$2,354,872
MAJOR HARD GOODS (SUB-TOTAL)	19,043,160	3,575,211	6,241,066	9,166,357	59,896	17,666,567	3,152,764	6,667,687	7,784,396	61,720
Aircraft	5,478,519	170,372	2,116,375	3,241,045	847	6,067,014	148,817	2,902,752	3,013,926	1,519
Missile and Space Systems	6,688,656	914,208	1,375,099	4,396,408	2,941	5,579,374	1,010,888	1,157,213	3,409,188	2,125
Ships	1,482,740	16,990	1,665,024	143	623	1,484,536	18,207	1,464,162	362	1,805
Tank-Automotive	1,032,066	1,003,971	4,058	21,857	2,180	745,380	722,910	2,301	11,709	11,709
Weapons	214,050	149,064	41,030	23,794	162	211,457	112,246	82,839	16,011	361
Ammunition	486,081	612,219	174,877	98,985	0	454,292	128,881	929,579	77,376	15
Electronics & Communications Equip.	3,040,498	759,087	864,603	1,384,125	53,073	2,918,262	685,464	929,579	1,259,073	44,186
SERVICES	1,03,931	355,947	359,197	781,171	7,616	1,800,017	520,084	548,151	721,597	10,185
ALL OTHER (SUB-TOTAL)	6,596,426	1,893,200	1,203,492	1,241,172	2,258,562	6,754,479	1,981,082	1,230,879	1,259,551	2,282,967
Subsistence	585,572	53,107	13,138	41,430	471,897	579,412	50,422	12,568	49,331	467,091
Textiles, Clothing and Equipment	254,767	12,334	7,546	42,831	196,056	262,214	7,624	7,401	29,904	217,285
Fuels and Lubricants	877,263	2,354	6,623	12,502	855,784	788,124	2,440	1,106	2,527	782,051
Miscellaneous Hard Goods	1,132,452	382,417	155,598	333,757	260,730	1,054,323	337,774	160,997	279,071	276,481
Construction	1,132,452	766,590	231,460	134,340	62	1,360,003	925,569	254,999	178,631	804
All Actions of Less than \$10,000	2,600,470	676,398	789,127	676,312	468,033	2,710,403	657,253	793,868	720,087	539,255
ALL BUSINESS FIRMS IN THE U.S.	\$25,280,812	\$5,475,352	\$8,332,524	\$8,795,352	\$2,677,584	\$34,026,004	\$9,994,052	\$9,074,522	\$9,682,714	\$5,274,716
MAJOR HARD GOODS (SUB-TOTAL)	16,392,140	3,205,637	6,509,405	6,588,051	89,047	21,436,838	7,207,126	6,803,563	7,235,943	190,206
Aircraft	5,780,736	278,575	2,417,779	3,082,264	3,918	7,509,578	1,127,723	2,689,159	3,683,223	9,473
Missile and Space Systems	4,233,144	483,010	1,074,340	2,314,436	1,358	4,123,515	1,143,666	867,075	2,106,208	6,562
Ships	1,691,266	5,117	1,671,737	287	14,125	1,316,178	31,209	1,244,646	161	40,112
Tank-Automotive	850,574	804,579	1,787	32,909	5,299	1,500,064	17,125	17,125	25,783	12,242
Weapons	299,169	99,949	186,691	10,175	354	339,443	114,354	114,354	46,176	358
Ammunition	759,181	479,002	148,298	109,973	1,908	2,830,243	1,952,903	636,032	236,471	4,837
Electronics & Communications Equip.	2,178,170	626,305	982,773	1,038,007	62,085	3,601,779	1,112,118	1,235,172	1,137,321	116,568
SERVICES	1,779,862	538,462	461,418	725,392	14,600	2,290,276	706,790	630,029	940,476	12,981
ALL OTHER (SUB-TOTAL)	7,148,810	1,731,243	1,361,701	1,481,909	2,573,937	10,298,890	2,080,136	1,640,930	1,506,295	5,071,529
Subsistence	647,365	61,248	16,778	61,724	617,172	1,204,167	49,637	23,424	166,152	89,106
Textiles, Clothing and Equipment	360,630	3,607	20,449	30,379	294,798	1,241,442	47,817	29,212	28,875	1,139,484
Fuels and Lubricants	815,401	2,300	4,177	5,591	800,333	908,477	4,526	1,778	4,299	897,134
Miscellaneous Hard Goods	1,131,772	214,930	136,873	5,591	375,244	2,144,241	557,016	339,861	375,490	1,331,472
Construction	1,320,315	767,322	375,244	186,691	407	1,030,730	570,288	318,615	160,190	1,137
All Actions of Less than \$10,000	2,466,447	685,123	809,162	797,146	574,096	3,480,774	840,373	927,606	891,027	821,768

a/ For Definitions and Coverage, See Notes on Coverage.

TABLE 6a (Continued)

AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

(Amounts in Thousands)

Major Program	Fiscal Year 1967					Fiscal Year 1968				
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U. S.	\$29,809,015	\$10,954,664	\$12,309,706	\$10,988,972	\$5,555,593	\$39,404,618	\$11,420,715	\$12,045,397	\$10,844,895	\$4,712,571
MAJOR HARD GOODS (SUB-TOTAL)	25,826,781	7,746,589	9,542,206	8,281,821	256,165	26,479,732	8,932,870	9,040,421	8,211,212	245,029
Aircraft	9,677,030	1,337,456	3,873,420	4,445,096	21,098	9,470,027	1,501,384	3,417,167	4,525,601	25,375
Missile and Space Systems	4,333,350	968,206	1,145,487	2,213,237	6,420	4,732,136	1,169,133	1,391,501	2,170,088	1,414
Ships	2,047,667	38,333	1,968,859	315	40,160	1,942,847	11,012	1,891,311	403	40,121
Tank-Automotive	1,436,190	1,378,357	16,685	30,786	12,362	1,431,649	1,353,548	27,248	36,510	14,393
Weapons	616,941	424,696	150,447	41,717	81	663,058	510,114	114,964	37,836	144
Ammunition	3,553,678	2,493,351	730,109	309,159	21,259	4,513,282	3,289,348	848,936	321,154	53,804
Electronics & Communications Equip.	4,159,725	1,106,190	1,657,199	1,241,551	154,785	3,726,733	1,098,331	1,399,494	1,119,620	109,288
SERVICES	2,950,250	827,181	961,143	1,147,010	14,916	3,234,237	747,642	1,281,776	1,149,866	4,913
ALL OTHER (SUB-TOTAL)	11,031,684	2,380,894	1,706,437	1,560,141	5,384,512	9,772,629	2,140,233	1,695,920	1,433,817	4,502,589
Substance	1,124,941	82,506	13,633	87,996	940,804	1,071,739	76,164	19,064	103,811	872,700
Textiles, Clothing and Equipment	1,141,048	21,972	20,333	26,837	1,071,906	719,582	34,868	16,130	20,000	648,576
Fuels and Lubricants	1,058,985	10,274	754	1,386	1,046,171	1,154,083	3,677	2,870	1,145,798	1,077,162
Miscellaneous Hard Goods	2,670,946	627,321	247,405	379,575	1,416,245	2,133,087	509,036	220,870	326,019	1,331,460
Construction	1,184,584	693,268	358,287	129,644	3,385	1,261,650	675,072	452,168	133,460	950
All Actions of Less than \$10,000	3,852,280	945,553	1,066,025	934,701	906,001	3,432,488	841,416	984,863	848,806	757,403
ALL BUSINESS FIRMS FOR WORK IN THE U. S.	\$37,331,096	\$11,139,918	\$10,874,273	\$10,814,583	\$4,202,322	\$31,191,548	\$8,599,201	\$9,507,722	\$2,568,315	\$3,516,310
MAJOR HARD GOODS (SUB-TOTAL)	25,227,487	8,512,231	8,140,626	8,281,932	292,658	20,503,978	6,086,780	7,067,453	7,207,559	142,186
Aircraft	8,316,897	1,258,376	2,785,961	4,245,789	26,771	6,596,153	808,749	2,196,321	3,576,048	15,035
Missile and Space Systems	5,236,625	1,355,281	1,419,820	2,461,479	2,045	4,785,308	1,188,774	1,267,111	2,338,724	19,399
Ships	1,457,226	9,840	1,418,953	330	28,103	1,628,731	8,294	1,599,906	621	19,910
Tank-Automotive	974,166	934,972	4,898	23,892	10,104	973,443	937,476	323	20,893	14,751
Weapons	626,473	412,463	160,596	53,330	84	340,203	218,787	84,095	37,321	0
Ammunition	4,852,311	3,485,027	892,023	370,602	104,659	3,020,132	2,186,959	503,345	338,797	1,031
Electronics & Communications Equip.	3,761,789	1,056,272	1,458,375	1,126,510	120,632	3,160,008	737,741	1,416,052	915,155	91,060
SERVICES	2,934,176	723,590	1,102,303	1,106,001	2,282	2,938,036	770,928	1,144,565	1,020,505	2,038
ALL OTHER (SUB-TOTAL)	9,169,433	1,904,097	1,631,344	1,426,650	4,207,342	7,719,534	1,741,493	1,295,704	1,340,251	3,372,086
Substance	1,106,775	79,963	23,188	106,596	897,088	946,565	90,479	24,050	60,131	771,905
Textiles, Clothing and Equipment	623,172	29,798	9,028	23,421	560,925	406,103	33,023	6,822	16,607	349,651
Fuels and Lubricants	1,181,932	1,019	1,537	2,719	1,176,657	1,034,309	1,943	352	1,911	1,030,103
Miscellaneous Hard Goods	1,596,183	318,809	168,146	308,682	800,946	223,347	223,347	136,910	248,339	627,387
Construction	1,334,699	652,535	506,994	174,167	1,003	1,022,793	610,208	266,907	144,098	1,580
All Actions of Less than \$10,000	3,326,672	821,973	982,471	811,105	771,123	3,103,781	782,493	860,663	869,165	591,460

a/ For Definitions and Coverage, See Notes on Coverage.

TABLE 8a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

MAJOR PROGRAM	FISCAL YEAR 1971						FISCAL YEAR 1972					
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U. S.	\$30,208,166	\$7,540,842	\$10,791,300	\$8,888,769	\$2,987,555	\$33,006,727	\$8,075,989 ^{b/}	\$11,655,346	\$10,012,092	\$3,263,333		
MAJOR HARD GOODS (SUB-TOTAL)	20,184,899	5,058,393	8,375,337	6,629,904	121,265	22,085,479	5,266,440	9,132,919	7,545,954	140,166		
Aircraft	6,586,166	1,677,693	2,987,395	3,432,119	8,957	7,552,462	479,100	3,055,552	3,965,613	10,297		
Missile and Space Systems	4,454,435	1,564,919	899,706	1,989,599	121	4,972,942	1,624,954	1,359,970	2,211,866	152		
Ships	2,495,462	2,173	2,474,867	103	18,319	2,277,248	614,431	2,255,250	906	17,754		
Tank-Automotive	833,922	792,069	5,147	25,618	11,088	651,552	105,142	190,132	23,078	11,358		
Weapons	300,402	117,431	148,210	34,761	0	350,082	105,142	594,975	54,754	54		
Ammunition	2,143,114	1,516,467	433,478	193,131	38	2,583,004	1,792,084	594,975	194,023	1,822		
Electronics & Communications Equip.	3,061,098	597,339	1,428,444	954,573	82,462	3,700,189	647,091	1,858,755	1,095,714	98,669		
SERVICES	2,651,924	747,440	971,127	934,757	2,600	2,709,816	779,918	917,301	1,007,077	5,520		
ALL OTHER (SUB-TOTAL)	7,371,643	1,752,009	1,444,936	1,328,108	2,863,690	8,211,432	2,029,631	1,605,126	1,459,028	3,117,647		
Substance	884,794	93,427	27,533	50,480	713,354	773,341	92,536	29,070	52,940	99,588		
Textiles, Clothing and Equipment	276,166	9,764	6,262	14,001	246,139	373,827	23,690	5,579	9,940	354,138		
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784	976,071	1,447	1,153	336	973,135		
Miscellaneous Hard Goods	957,118	142,869	132,919	172,813	508,517	1,155,020	163,360	156,943	211,922	682,795		
Construction	1,327,105	698,872	441,422	184,036	2,775	1,666,551	916,924	568,950	178,492	2,285		
All Actions of Less than \$10,000	3,077,314	785,209	835,683	905,301	551,121	3,246,279	831,674	843,431	1,005,948	565,266		
ALL BUSINESS FIRMS FOR WORK IN THE U. S.	\$30,647,396	\$7,635,001 ^{b/}	\$10,697,488	\$9,030,484	\$3,284,423	\$33,233,862	\$7,596,894 ^{b/}	\$11,864,427	\$9,448,113	\$4,324,428		
MAJOR HARD GOODS (SUB-TOTAL)	19,447,376	4,552,010	8,172,074	6,568,032	152,260	20,760,171	4,496,823	9,192,806	6,911,462	159,080		
Aircraft	6,139,559	384,610	2,496,503	3,243,042	15,104	6,480,179	642,035	2,032,195	3,754,317	12,228		
Missile and Space Systems	4,420,273	1,335,675	1,141,999	1,950,940	659	4,225,507	1,242,631	1,210,190	1,772,340	346		
Ships	2,114,524	4,993	2,089,529	235	19,767	3,704,370	7,630	3,671,827	58	24,555		
Tank-Automotive	634,173	594,256	2,720	25,178	12,019	724,467	678,325	2,413	30,689	13,040		
Weapons	343,683	109,811	188,644	45,126	102	392,245	155,674	180,906	55,376	289		
Ammunition	2,247,343	1,486,740	611,290	149,313	0	1,535,369	1,068,042	358,505	108,848	14		
Electronics & Communication Equip.	3,538,821	635,925	1,641,369	1,154,958	107,309	3,697,444	702,482	1,736,170	1,149,554	108,608		
SERVICES	2,680,070	837,692	979,196	855,247	7,935	2,667,590	944,997	889,052	821,073	12,468		
ALL OTHER (SUB-TOTAL)	8,519,950	2,245,292	1,546,218	1,607,205	3,121,228	9,806,101	2,155,074	1,782,569	1,715,578	4,152,880		
Substance	790,906	123,397	27,014	56,644	583,851	975,294	169,720	36,931	74,932	693,708		
Textiles, Clothing and Equipment	356,673	26,230	7,137	12,291	311,015	497,602	23,290	10,322	12,695	451,295		
Fuels and Lubricants	959,509	1,967	515	214,985	956,875	1,690,453	4,851	9,250	936	1,675,416		
Miscellaneous Hard Goods	1,226,326	212,344	167,168	244,985	631,629	1,284,986	236,301	166,448	179,541	702,696		
Construction	1,773,853	985,400	537,578	248,384	2,491	1,675,566	726,450	672,421	274,858	1,837		
All Actions of Less than \$10,000	3,412,683	895,761	806,806	1,074,749	635,367	3,682,200	994,462	887,194	1,172,616	627,928		

a/ For definitions and coverage, see Notes on Coverage.

TABLE 6a (Concluded)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) ^{a/}

MAJOR PROGRAM	FISCAL YEAR 1975						FISCAL YEAR 1976					
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U. S.	\$ 37,114,878	\$8,533,495 ^{b/}	\$13,374,410	\$10,418,468	\$4,788,505	\$37,593,830	\$8,369,760 ^{c/}	\$12,887,877	\$11,406,581	\$4,929,612	\$37,593,830	\$4,929,612
MAJOR HARD GOODS (SUB-TOTAL)	22,183,743	4,540,480	9,942,671	7,485,250	104,942	22,794,566	4,500,934	9,661,048	8,470,164	162,415	22,794,566	162,415
Aircraft	6,700,514	497,292	2,615,234	3,573,663	14,325	7,030,413	518,184	1,694,803	4,608,493	8,593	7,030,413	8,593
Missile and Space Systems	4,595,021	1,210,898	1,451,618	1,930,763	1,802	4,717,156	1,026,502	1,742,123	1,948,343	186	4,717,156	186
Ships	3,536,117	7,810	3,488,509	247	39,551	3,791,679	5,351	3,755,669	255	30,404	3,791,679	30,404
Tank-Automotive	948,889	897,231	4,806	34,857	11,995	1,320,870	1,265,753	1,341	42,122	11,654	1,320,870	11,654
Weapons	437,745	191,484	163,966	81,852	443	511,817	233,117	194,958	83,318	42	511,817	42
Ammunition	1,294,387	890,517	263,248	140,347	275	945,607	571,603	265,320	108,642	42	945,607	42
Electronics & Communications Equip.	4,671,070	845,708	1,975,290	1,723,521	126,551	4,477,024	880,429	1,806,834	1,678,991	110,770	4,477,024	110,770
SERVICES	3,064,475	932,591	1,139,138	942,109	10,277	3,194,361	1,015,070	1,113,444	1,057,302	8,545	3,194,361	8,545
ALL OTHER (SUB-TOTAL)	11,866,660	3,059,664	2,272,601	1,921,109	4,583,286	11,604,903	2,853,751	2,113,385	1,879,115	4,758,652	11,604,903	4,758,652
Subsistence	1,052,515	206,578	42,231	91,578	742,128	1,038,485	172,955	32,258	80,638	752,634	1,038,485	752,634
Textiles, Clothing and Equipment	458,326	38,203	12,515	11,594	396,014	478,942	38,177	13,616	13,286	413,863	478,942	413,863
Fuels and Lubricants	2,160,094	8,342	17,372	16,349	2,117,991	2,268,455	28,646	20,312	21,990	2,197,507	2,268,455	2,197,507
Miscellaneous Hard Goods	1,387,550	305,736	205,325	204,513	671,976	1,386,212	298,790	194,868	216,260	676,334	1,386,212	676,334
Construction	2,707,025	1,408,113	996,498	299,152	1,192	2,247,224	1,210,171	845,164	191,268	621	2,247,224	621
All Actions of Less than \$10,000	4,101,190	1,092,622	996,660	1,327,923	683,985	4,185,585	1,105,052	1,007,167	1,355,673	717,693	4,185,585	717,693
ALL BUSINESS FIRMS FOR WORK IN THE U. S.												
MAJOR HARD GOODS (SUB-TOTAL)												
Aircraft												
Missile and Space Systems												
Ships												
Tank-Automotive												
Weapons												
Ammunition												
Electronics & Communication Equip.												
SERVICES												
ALL OTHER (SUB-TOTAL)												
Subsistence												
Textiles, Clothing and Equipment												
Fuels and Lubricants												
Miscellaneous Hard Goods												
Construction												
All Actions of Less than \$10,000												

a/ For definitions and coverage, see Notes on Coverage.
b/ Includes "Other Defense Agency" awards. Total FY 1972, \$446,014.
c/ Includes "Other Defense Agency" awards. Total FY 1973, \$466,453.
d/ Includes "Other Defense Agency" awards. Total FY 1974, \$600,816.
e/ Includes "Other Defense Agency" awards. Total FY 1975, \$607,706.
f/ Includes "Other Defense Agency" awards. Total FY 1976, \$960,990.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK

The net value of military prime contract awards for research, development, test and evaluation work (RDT&E) for fiscal years 1959 through 1976 is shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the U. S. and orders to other government agencies, amounted to \$6,726 million in fiscal year 1976 and accounted for 17.5% of all military procurement. In fiscal year 1975, the comparable dollar amount was \$6,257 million which was 16.5% of total awards.

Between fiscal year 1959 and fiscal year 1963 there was an annual increase in the dollar value of awards for RDT&E work. Following two years of decline, awards for RDT&E procurement increased to \$6,436 million in fiscal year 1968. After two years of decline to \$5,399 million in fiscal year 1970, awards for RDT&E increased in each subsequent year to \$6,266 million in fiscal year 1973, declined in fiscal year 1974 to \$5,775 million, and again increased to \$6,257 million in fiscal year 1975, and to \$6,726 million during fiscal year 1976.

Contract awards for RDT&E by procurement program are shown for fiscal years 1959 through 1976 in Table 8. The percentages shown represent the proportions the RDT&E awards in each program are of the totals shown in Table 6.

The following table distributes the RDT&E dollars awarded to business firms and educational and nonprofit institutions for fiscal year 1976 and shows that 4.2% was awarded for research, 86.5% for development, and 9.3% for management and support. Corresponding percentages for fiscal year 1975 respectively were 4.0%, 87.9%, and 8.1%.

Small business firms in fiscal year 1976 acquired 5.2% of all prime contracts for RDT&E work receiving 24.6% of all research contracts, 4.2% of the development contracts and 10.7% of the contracts for management and support.

RESEARCH, DEVELOPMENT, TEST AND EVALUATION AWARDS

Fiscal Year 1975 and Fiscal Year 1976

(Amounts in Millions)

Type of Contractor	Total		Research		Development		Management and Support	
	FY 1975	FY 1976	FY 1975	FY 1976	FY 1975	FY 1976	FY 1975	FY 1976
TOTAL	<u>\$6,319.7</u>	<u>\$6,887.6</u>	<u>\$ 250.9</u>	<u>\$ 291.9</u>	<u>\$5,552.5</u>	<u>\$5,957.1</u>	<u>\$516.3</u>	<u>\$638.6</u>
Intragovernmental	37.8	128.1	4.9	5.4	30.2	114.3	2.7	8.4
For Work Outside U. S.	25.2	32.9	2.1	1.7	7.3	16.2	15.8	15.0
Total, except Intragovernmental & Work Outside U. S.	<u>6,256.7</u>	<u>6,726.6</u>	<u>243.9</u>	<u>284.8</u>	<u>5,515.0</u>	<u>5,826.6</u>	<u>497.8</u>	<u>615.2</u>
Business Firms	<u>5,601.5</u>	<u>6,028.3</u>	<u>130.4</u>	<u>145.1</u>	<u>5,167.2</u>	<u>5,472.3</u>	<u>303.9</u>	<u>410.9</u>
Small Firms	316.4	311.4	38.8	35.7	243.3	231.9	34.3	43.8
Large Firms	5,285.1	5,716.9	91.6	109.4	4,923.9	5,240.4	269.6	367.1
Percent to Small Firms	5.6%	5.2%	29.8%	24.6%	4.7%	4.2%	11.3%	10.7%
Educational & Nonprofit Institutions	655.2	698.2	113.5	139.7	347.8	354.3	193.9	204.2

Table 7

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION, WORK, BY TYPE OF CONTRACTOR ^{a/}
(Amounts in Thousands)

Type of Contractor	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965
TOTAL	NA	NA	\$5,043,527	\$6,125,046	\$6,244,894	\$5,832,497	\$4,790,834
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	NA	NA	7,806	15,995	18,343	40,630	26,743
	NA	NA	18,169	13,904	13,908	25,268	38,291
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	\$5,239,057	\$5,551,054	\$5,023,402	\$6,015,277	\$6,212,443	\$5,744,574	\$4,725,407
Army	772,931	755,645	655,686	763,700	763,116	1,019,478	1,016,163
Navy	1,294,372	1,580,122	1,465,795	1,087,295	1,238,642	1,061,819	971,454
Air Force	3,211,754	3,215,287	3,901,951	4,224,332	4,101,885	3,665,282	2,738,300
PERCENT OF ALL MILITARY PROCUREMENT							
Army	22.64	25.04	25.74	22.44	22.44	21.44	18.24
Navy	15.2	15.0	14.3	13.3	13.5	12.3	11.4
Air Force	17.8	23.0	20.0	38.2	35.7	36.5	24.8
EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	340,465	316,809	373,638	425,777	525,805	621,754	659,444
Navy	91,399	63,794	48,588	57,686	103,377	137,171	125,674
Air Force	94,998	122,562	133,136	134,246	170,076	168,571	165,580
	154,068	130,453	191,914	233,797	282,352	316,012	365,090
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	85.24	83.44	86.54	85.64	85.14	90.44	84.04
Navy	65.2	97.3	86.4	88.1	83.0	80.7	75.9
Air Force	95.5	97.6	95.4	91.1	96.1	96.3	92.7
		91.2	81.2	82.2	79.8	92.8	93.0
BUSINESS FIRMS FOR WORK IN THE UNITED STATES							
Army	4,898,592	5,234,245	5,649,764	5,649,870	5,686,838	5,141,825	4,049,458
Navy	681,532	691,851	607,688	736,226	768,759	882,307	880,469
Air Force	1,159,574	1,457,860	1,332,659	953,049	1,068,566	893,248	805,779
	3,057,666	3,084,834	3,710,037	3,980,595	3,869,533	3,369,270	2,373,210
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS							
Army	21.54	24.64	24.64	21.74	21.04	19.64	16.14
Navy	13.7	14.1	11.5	11.5	13.2	15.6	16.3
Air Force	16.7	21.6	18.6	11.9	13.7	10.6	9.7
	28.2	32.0	35.2	37.1	34.4	34.5	27.0
SMALL BUSINESS FIRMS							
Army	169,962	179,687	161,307	197,126	197,670	189,704	180,443
Navy	51,855	42,855	28,998	41,950	52,636	53,735	51,888
Air Force	66,744	79,457	72,278	85,096	75,801	69,831	65,252
	51,363	57,375	60,431	70,080	69,533	66,078	63,363
SMALL BUSINESS PERCENT OF EDITOR FOR BUSINESS FIRMS							
Army	3.54	3.44	2.94	3.54	3.54	3.74	4.44
Navy	7.6	6.2	4.7	5.7	6.8	6.1	5.8
Air Force	1.7	5.5	5.4	8.9	7.1	7.8	8.1
		1.9	1.6	1.8	1.8	2.0	2.7

^{a/} For Definitions and Coverage, See Notes on Coverage.
NA - Not Available.

Table 7 (Continued)
AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR
(Amounts in Thousands)

Type of Contractor	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970	FY 1971	FY 1972
TOTAL	<u>\$2,355,682</u>	<u>\$2,555,617</u>	<u>\$2,531,501</u>	<u>\$2,036,492</u>	<u>\$2,486,867</u>	<u>\$2,558,698</u>	<u>\$2,865,784</u> b/
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	25,305 52,953	12,788 67,466	19,373 75,689	3,202 69,924	9,837 77,634	14,826 46,889	25,317 40,863
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	<u>\$2,277,431</u>	<u>\$2,015,363</u>	<u>\$2,436,432</u>	<u>\$1,963,366</u>	<u>\$2,399,396</u>	<u>\$2,496,983</u>	<u>2,799,604</u>
Army	1,240,640	1,275,280	1,272,224	1,219,000	1,073,046	1,089,808	1,419,493
Navy	1,160,984	1,578,415	1,681,142	1,584,213	1,745,687	2,097,086	1,752,269
Air Force	2,875,807	3,161,668	3,483,073	3,160,153	2,580,663	2,310,249	2,627,327
Defense Supply Agency							c/
PERCENT OF ALL MILITARY PROCUREMENT	<u>15.2%</u>	<u>14.8%</u>	<u>16.0%</u>	<u>15.7%</u>	<u>16.9%</u>	<u>17.8%</u>	<u>17.2%</u>
Army	12.2	11.4	10.6	10.8	12.2	14.2	17.2
Navy	12.5	12.7	13.7	14.3	18.0	19.0	14.7
Air Force	28.8	27.9	31.0	28.2	26.0	25.1	25.4
Defense Supply Agency							*
EDUCATIONAL & NON-PROFIT INSTITUTIONS	528,376	643,474	658,474	613,276	627,247	592,856	611,196
Army	141,710	151,656	119,470	144,261	132,979	117,804	120,315
Navy	175,578	203,011	204,374	190,903	188,931	196,030	214,713
Air Force	281,088	288,807	334,630	308,112	305,337	278,982	296,168
Defense Supply Agency							0
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS	<u>89.0%</u>	<u>85.1%</u>	<u>85.3%</u>	<u>84.7%</u>	<u>84.8%</u>	<u>84.4%</u>	<u>84.1%</u>
Army	82.5	80.1	78.0	79.3	77.4	73.8	70.5
Navy	93.7	94.2	93.6	94.0	92.7	89.4	89.4
Air Force	90.8	82.5	84.0	82.7	84.2	86.4	87.2
Defense Supply Agency							
BUSINESS FIRMS FOR WORK IN THE UNITED STATES	4,679,055	5,371,889	5,177,565	5,320,090	4,772,149	4,904,127	5,168,408
Army	1,098,930	1,123,624	1,152,764	1,076,738	940,667	971,864	1,299,178
Navy	985,406	1,375,404	1,476,768	1,383,310	1,556,756	1,901,056	1,537,556
Air Force	2,594,719	2,872,861	3,148,443	2,192,041	2,275,326	2,031,267	2,331,359
Defense Supply Agency							315
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS	<u>13.8%</u>	<u>13.5%</u>	<u>14.6%</u>	<u>14.3%</u>	<u>15.3%</u>	<u>16.2%</u>	<u>15.7%</u>
Army	11.0	10.3	9.8	9.6	10.9	12.9	16.1
Navy	10.9	11.3	12.2	12.8	16.4	17.6	13.2
Air Force	26.8	26.1	29.0	26.4	23.8	22.9	23.3
Defense Supply Agency							
SMALL BUSINESS FIRMS	205,025	212,545	195,602	197,583	189,110	183,292	255,608
Army	60,700	55,224	57,183	60,373	52,420	51,853	93,257
Navy	77,267	97,635	83,827	60,409	66,624	63,911	84,625
Air Force	67,058	59,686	54,292	56,801	70,066	67,555	77,551
Defense Supply Agency							175
SMALL BUSINESS PERCENT OF EDTR FOR BUSINESS FIRMS	<u>4.4%</u>	<u>4.0%</u>	<u>3.4%</u>	<u>3.7%</u>	<u>4.0%</u>	<u>3.7%</u>	<u>4.9%</u> b/
Army	5.5	4.9	5.0	5.6	5.6	5.3	7.2
Navy	7.8	7.1	5.7	5.8	4.3	3.4	5.5
Air Force	2.6	2.1	1.7	2.0	3.1	3.3	3.3
Defense Supply Agency							55.6

a/ For definitions and coverage, see Notes on Coverage.
b/ Includes "Other Defense Agency" awards. Total, \$100,381; Small Business \$19,095.
Exclusive of these awards, Small Business percentage is 6.0%.
c/ Defense Supply Agency had no EDTR contracts prior to Fiscal Year 1972.
* Less than 0.05 percent.

Table 7 (Concluded)
AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR ^{a/}
(Amounts in Thousands)

Type of Contractor	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979
TOTAL	\$ 1,407,143 ^{b/}	\$ 1,777,751 ^{b/}	\$ 2,319,720 ^{b/}	\$ 2,887,536 ^{b/}			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U. S.	16,141	31,685	37,809	128,139			
	25,146	29,226	25,241	34,527			
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U. S.	6,244,054	5,774,136	6,254,470	6,726,470			
Army	1,400,349	1,451,799	1,275,568	1,379,538			
Navy	2,457,423	1,949,484	1,980,377	2,410,554			
Air Force	2,366,767	2,373,853	3,000,725	2,936,378			
Defense Supply Agency	1,497	0	0	0			
PERCENT OF ALL MILITARY PROCUREMENT	20.0%	17.0%	16.2%	17.5%			
Army	17.9	16.7	14.7	16.1			
Navy	21.0	16.1	14.5	18.3			
Air Force	27.4	24.2	27.8	24.9			
Defense Supply Agency	*	0.0	0.0	0.0			
EDUCATIONAL & NONPROFIT INSTITUTIONS							
Army	609,165	627,484	655,189	698,190			
Navy	115,838	103,232	90,796	106,899			
Air Force	213,018	249,209	260,335	275,119			
Defense Supply Agency	279,653	275,043	304,096	316,172			
	1,156	0	0	0			
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NONPROFIT INSTITUTIONS	63.4%	77.5%	77.5%	74.6%			
Army	77.8	57.9	57.6	61.6			
Navy	91.4	88.7	84.9	87.3			
Air Force	64.2	79.9	81.4	81.8			
Defense Supply Agency	76.3	0.0	0.0	0			
BUSINESS FIRMS FOR WORK IN THE UNITED STATES							
Army	5,446,321	5,147,652	5,441,431	6,028,280			
Navy	1,384,511	1,340,577	1,184,702	1,272,639			
Air Force	2,084,405	1,700,275	1,720,042	2,135,435			
Defense Supply Agency	2,287,134	2,046,610	2,169,627	2,620,206			
	341	0	0	0			
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS	16.5%	15.2%	15.1%	16.0%			
Army	16.8	17.8	13.9	15.2			
Navy	19.5	14.3	12.9	16.6			
Air Force	25.3	22.2	25.9	23.0			
Defense Supply Agency	*	0.0	0.0	0.0			
SMALL BUSINESS FIRMS							
Army	272,115	300,359	316,428	311,370			
Navy	107,265	108,453	106,860	106,835			
Air Force	96,553	119,892	122,997	123,239			
Defense Supply Agency	67,976	72,014	86,611	81,296			
	341	0	0	0			
SMALL BUSINESS PERCENT OF TOTAL FOR BUSINESS FIRMS	4.8%	5.8%	5.6%	5.2%			
Army	8.1	8.0	9.0	8.1			
Navy	4.6	7.1	7.1	5.1			
Air Force	3.6	3.4	3.2	3.3			
Defense Supply Agency	100.0	0.0	0.0	0			

^{a/} For Definitions and Coverage, See Notes on Coverage.

^{b/} Includes "Other Defense Agency" RDT&E awards.

* Less than 0.05 percent.

Table 8

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM a/

Major Program	Amount (\$000)						% of all Awards in each Category				
	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY 1959	FY '60	FY '61	FY '62	FY '63	
TOTAL	NA	NA	\$6,049,597	\$6,125,096	\$6,244,894	NA	NA	23.6%	20.9%	21.3%	
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	NA NA	NA NA	7,806 18,389	15,595 13,904	18,343 13,908	NA NA	NA NA	0.9 1.4	1.3 1.0	5.3 1.1	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	\$5,239,057	\$5,551,054	\$6,023,402	\$6,095,597	\$6,212,643	22.6%	25.6%	25.7%	22.9%	22.4%	
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	340,465	316,809	373,638	425,727	525,805	85.2	83.4	86.5	85.6	85.1	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	4,898,592	5,234,245	5,649,764	5,669,870	5,686,838	21.5	24.6	24.6	21.7	21.0	
MAJOR HARD GOODS (SUB-TOTAL)	3,873,921 Aircraft 570,166 Missile and Space Systems 2,421,749 Ships 113,975 Tank-Automotive 16,140 Weapons 32,492 Ammunition 71,239 Electronics and Communications Equipment 647,666	4,773,969 484,738 3,294,373 157,069 19,594 14,626 22,856 26,144 99,507 734,163	5,112,433 500,186 3,408,604 277,722 13,022 12,401 102,016 786,123	5,123,461 431,985 3,450,561 202,550 13,022 12,401 76,103 916,739	5,213,051 536,177 3,587,292 198,273 35,202 26,144 113,920 716,043	25.1 8.8 53.9 10.4 4.6 17.4 20.0 26.2	32.2 10.1 65.3 15.6 4.9 20.3 20.9 24.3	30.8 10.1 57.9 20.3 2.5 16.0 18.5 24.9	27.3 8.9 51.6 13.7 1.2 5.6 8.3 27.7	27.4 9.8 53.6 11.8 3.4 12.2 12.9 23.4	
SERVICES	883,369	241,592	311,216	320,306	363,129	47.1	18.3	28.5	29.4	24.1	
OTHER (SUB-TOTAL)	141,302 Subsistence 133 2,558 Textiles, Clothing & Equipage 26,912 Fuels and Lubricants 75,087 Miscellaneous Hard Goods 3,082 Construction 33,530	218,677 537 3,493 16,238 165,777 259 32,373	226,115 553 1,375 4,704 195,879 151 23,453	226,103 205 1,372 8,082 185,339 271 30,834	1,068 853 1,711 1,435 76,357 562 29,740	2.6 * 1.4 2.7 8.7 0.2 2.2	4.2 0.1 2.0 1.9 18.1 * 2.1	4.3 0.1 0.5 0.6 22.1 * 1.4	3.6 * 0.3 0.9 16.8 * 1.5	1.7 0.1 0.7 0.2 6.7 * 1.1	

a/ For Definitions and Coverage, See Notes on Coverage

* Less than 0.05 percent.

NA - Not Available

Table 8 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM a/

Major Program	Amount (\$000)					% of all Awards in each Category					
	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY '64	FY '65	FY '66	FY '67	FY '68	
TOTAL	\$5,812,497	\$4,790,836	\$5,355,689	\$6,095,617	\$6,531,501	20.3%	17.1%	14.0%	13.7%	14.9%	
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	40,630 25,288	26,743 38,291	25,305 52,953	12,788 67,466	19,373 75,689	7.2 1.9	4.4 2.8	2.5 2.1	1.0 2.4	2.0 3.0	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	\$5,766,579	\$4,725,802	\$5,277,431	\$6,015,363	6,436,439	21.4%	18.2%	15.2%	14.5%	16.0%	
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	621,754	656,344	598,376	643,474	658,474	90.4	89.0	89.0	85.1	85.3%	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5,144,825	4,069,458	4,679,055	5,371,889	5,777,965	19.6	16.1	13.8	13.5	14.6%	
MAJOR HARD GOODS (SUB-TOTAL)	4,681,300	3,570,997	4,090,312	4,804,275	5,148,210	26.5	21.8	19.1	18.6	19.4	
Aircraft	640,948	717,434	705,329	938,964	1,045,101	10.6	12.4	9.4	9.7	11.0	
Missile and Space Systems	3,111,946	2,051,526	2,339,704	2,740,719	3,071,331	55.8	48.5	56.7	63.2	64.9	
Ships	141,504	59,305	72,685	114,011	95,562	9.5	3.5	5.5	5.6	4.9	
Tank-Automotive	22,477	27,533	47,059	50,162	49,482	3.0	3.2	3.0	3.5	3.5	
Weapons	39,593	38,569	57,447	73,193	55,570	18.7	12.9	11.5	11.9	8.4	
Ammunition	76,319	53,545	123,176	84,655	106,731	11.6	7.1	4.4	2.4	2.4	
Electronics and Communications Equipment	648,513	623,085	744,912	802,571	724,433	22.2	22.4	20.7	19.3	19.4	
SERVICES	409,743	438,245	508,610	489,613	559,888	22.8	25.2	22.2	16.6	17.3	
OTHER (SUB-TOTAL)	53,782	60,216	80,133	78,001	69,867	0.8	0.8	0.8	0.7	0.7	
Subsistence	552	782	560	206	152	0.1	0.1	0.1	*	*	
Textiles, Clothing and Equipage	1,058	2,582	3,991	2,784	3,040	0.4	0.7	0.3	0.2	0.4	
Fuels and Lubricants	1,318	1,007	799	161	141	0.2	0.1	0.1	*	*	
Miscellaneous Hard Goods	31,492	25,068	41,913	45,231	36,321	3.0	2.2	1.6	1.7	1.7	
Construction	1,378	3,085	3,461	2,860	5,434	0.1	0.2	0.3	0.2	0.4	
All Actions of Less than \$10,000	17,984	27,692	29,409	26,759	24,779	0.7	1.0	0.8	0.7	0.7	

a/ For Definitions and Coverage, See Notes on Coverage.

* Less Than 0.05 percent.

Table 8 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM ^{a/}

Major Program	Amount (\$000)						% of all Awards in each Category				
	FY 1969	FY 1970	FY 1971	FY 1972	FY 1973		FY '69	FY '70	FY '71	FY '72	FY '73
TOTAL	\$6,036,492	\$5,486,867	\$5,558,698	\$5,865,784	\$6,307,623		14.4%	15.3%	16.1%	15.3%	17.2%
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	3,202 69,924	9,837 77,634	14,826 46,889	25,317 40,863	16,521 25,046		0.3 2.6	0.6 3.2	1.0 2.3	1.0 2.0	0.5 1.1
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	2,963,366	5,399,396	5,496,983	5,799,604	6,266,056		15.7	16.9	17.8	17.2	20.0
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	643,276	627,247	592,896	631,196	609,665		84.7	84.8	84.4	84.1	82.4
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5,320,090	4,772,149	4,904,127	5,168,408	5,656,391		14.3	15.3	16.2	15.7	18.5
MAJOR HARD GOODS (SUB-TOTAL)	4,705,445 708,305	4,165,640 799,057	4,339,972 1,473,936	4,589,061 1,667,665	5,059,034 1,678,182		18.7 8.5	20.3 12.1	21.5 21.4	20.8 22.1	26.0 27.3
Aircraft	2,883,018	2,284,834	1,608,142	1,528,287	1,686,526		55.0	47.7	36.1	30.7	38.1
Ships	167,583	111,008	145,330	161,907	334,970		11.5	6.8	5.8	7.1	15.8
Tank-Automotive	54,631	24,077	20,558	54,804	54,607		5.6	2.1	2.9	8.4	8.6
Weapons	52,757	46,280	68,302	102,877	91,494		8.4	13.6	22.7	29.4	26.6
Ammunition	91,563	107,786	108,341	95,979	89,172		1.9	3.6	5.1	3.7	4.0
Electronics and Communications Equipment	747,588	796,117	911,844	977,542	1,124,083		19.9	25.2	29.8	26.4	31.8
SERVICES	550,896	546,292	516,917	520,727	532,355		18.8	18.6	19.5	19.2	19.9
OTHER (SUB-TOTAL)	63,749 11	60,217 83	47,238 28	58,620 0	65,002 106		0.7	0.8	0.6	0.7	0.8
Subsistence	5,289	5,558	2,515	2,296	3,512		0.8	1.4	0.9	0.6	1.0
Textiles, Clothing and Equipage	220	76	124	12	12		*	*	*	*	*
Fuels and Lubricants	34,775	34,845	24,025	35,094	38,790		2.2	2.8	2.5	3.0	3.2
Miscellaneous Hard Goods	1,479	1,200	1,413	1,052	643		0.1	0.1	0.1	0.1	*
Construction	21,975	18,455	19,133	20,166	21,939		0.7	0.6	0.6	0.6	0.6
All Actions of Less than \$10,000											

^{a/} For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

Table 8 (Concluded)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM ^{a/}

Major Program	Amount (\$000)						% of all Awards in each Category			
	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978		FY '74	FY '75	FY '76	FY '78
TOTAL	\$5,836,047	\$6,319,720	\$6,887,536				14.7%	13.9%	14.7%	
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	31,685 29,226	37,809 25,241	128,139 32,927				0.9 1.2	0.8 1.1	2.1 1.5	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	5,775,136	6,256,670	6,726,470				17.0	16.2	17.2	
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	627,484	655,189	698,190				77.9	77.5	79.6	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5,147,652	5,601,481	6,028,280				15.2	15.1	16.0	
MAJOR HARD GOODS (SUB-TOTAL)	4,526,830	4,908,871	5,298,797				21.8	22.1	23.2	
Aircraft	1,316,533	1,154,335	1,311,029				20.3	17.2	18.6	
Missile and Space Systems	1,469,339	1,650,575	2,045,500				34.8	35.9	43.4	
Ships	319,247	221,400	241,866				8.6	6.3	6.4	
Tank-Automotive	75,111	92,048	84,780				10.4	9.7	6.4	
Weapons	139,511	115,806	123,820				35.6	26.5	24.2	
Ammunition	62,594	57,005	90,554				4.1	4.4	9.6	
Electronics and Communications Equipment	1,144,495	1,617,702	1,401,248				31.0	34.6	31.3	
SERVICES	553,093	618,795	644,782				20.7	20.2	20.2	
OTHER (SUB-TOTAL)	67,729	73,812	84,701				0.7	0.6	0.7	
Subsistence	32	0	18				*	0.0	*	
Textiles, Clothing and Equipage	5,522	6,204	9,068				1.1	1.4	1.9	
Fuels and Lubricants	337	192	51				*	*	*	
Miscellaneous Hard Goods	43,120	51,644	56,483				3.4	3.7	4.1	
Construction	952	997	5,763				0.1	*	0.3	
All Actions of Less than \$10,000	17,766	14,778	13,318				0.5	0.4	0.3	

^{a/} For definitions and coverage, see Notes on Coverage.
* Less than 0.05 percent.

AWARDS BY METHOD OF PROCUREMENT

In connection with the discussions relating to "Competition" and "Formally Advertised and Other Awards," it should be noted that sealed bid procedures are used not only for unrestricted formal advertising but also for procurements made under balance of payments restricted advertising (restricted to U. S. end products and services) and small business restricted advertising (restricted to small business firms). These procurements are conducted in the same manner as prescribed for formal advertising; however, they are classified as negotiated procurements. The effect of including small business restricted advertising and balance of payments restricted advertising in the Advertised total is shown under paragraph Formally Advertised and Other Awards.

Military prime contracts awarded after solicitation and receipt of two or more responsive offers for competitive price, design, or technical proposals totaled \$17,351 million and represented 42.6% of the net amount of procurement (excluding intragovernmental orders) during fiscal year 1976 compared to \$15,496 million and 38.4% for fiscal year 1975. Competitive methods accounted for 39.2% of the total number of procurement transactions during fiscal year 1976. In fiscal year 1975 competitive transactions accounted for 40.0% of total.

Approximately 25% of the value of awards during fiscal year 1976 involving solicitation of one procurement source was for supplemental or follow-on contracts placed with companies which had previously competed successfully for the price, design or technical phase of a project or weapon system. The remaining one-source solicitations included such types of goods and services as utilities, patented or other proprietary items, experimental, developmental, test or research work and industrial mobilization in the interest of national defense. Table 10 provides a general indication of the type of items for which only one source was solicited, and further demonstrates that substantial use of competitive procedures is made even when sealed-bid (formally advertised) methods are not employed.

Formally Advertised and Other Awards. Table 11 shows the dollar volume of procurement placed with small business and other contractors through unrestricted formal advertising and other statutory authority during fiscal years 1975 and 1976 and Table 12 shows similar information for fiscal years 1951 through 1976. During fiscal year 1976, 7.9% of total procurement was obtained by unrestricted formal advertising methods, compared to 8.5% in the preceding year.

If small business restricted advertising and balance of payments restricted advertising are included in the total of advertised awards, the comparable dollar values and percentages for fiscal years 1975 and 1976 are as follows:

	FY 1975		FY 1976	
	Amount	%	Amount	%
Total Procurement Except Intragovernmental	\$40,363	100.0	\$40,726	100.0
All Advertising	4,993	12.3	4,743	11.6
Unrestricted Formal Advertising	3,437	8.5	3,232	7.9
Small Business Restricted Advertising	1,545	3.8	1,504	3.7
Balance of Payments Restricted Advertising	11	*	7	*

Statutory Authority. Tables 13, 14, and 15 present data on the detailed types of procurement authority specified in Title 10, Section 2304(a) of the United States Code.

The five clauses used most extensively to negotiate contracts during fiscal year 1976 were (10), "Impractical to Secure Competition by Formal Advertising"; (11) "Experimental, Developmental, Test or Research"; (14), "Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture"; (3) "Purchases \$10,000 and Under"; and (1), "National Emergency".

Small business and labor surplus set-asides totaled \$2,230 million during fiscal year 1976 and represented 5.5% of the total. This compares with \$2,166 million and 5.4% of total in the previous year.

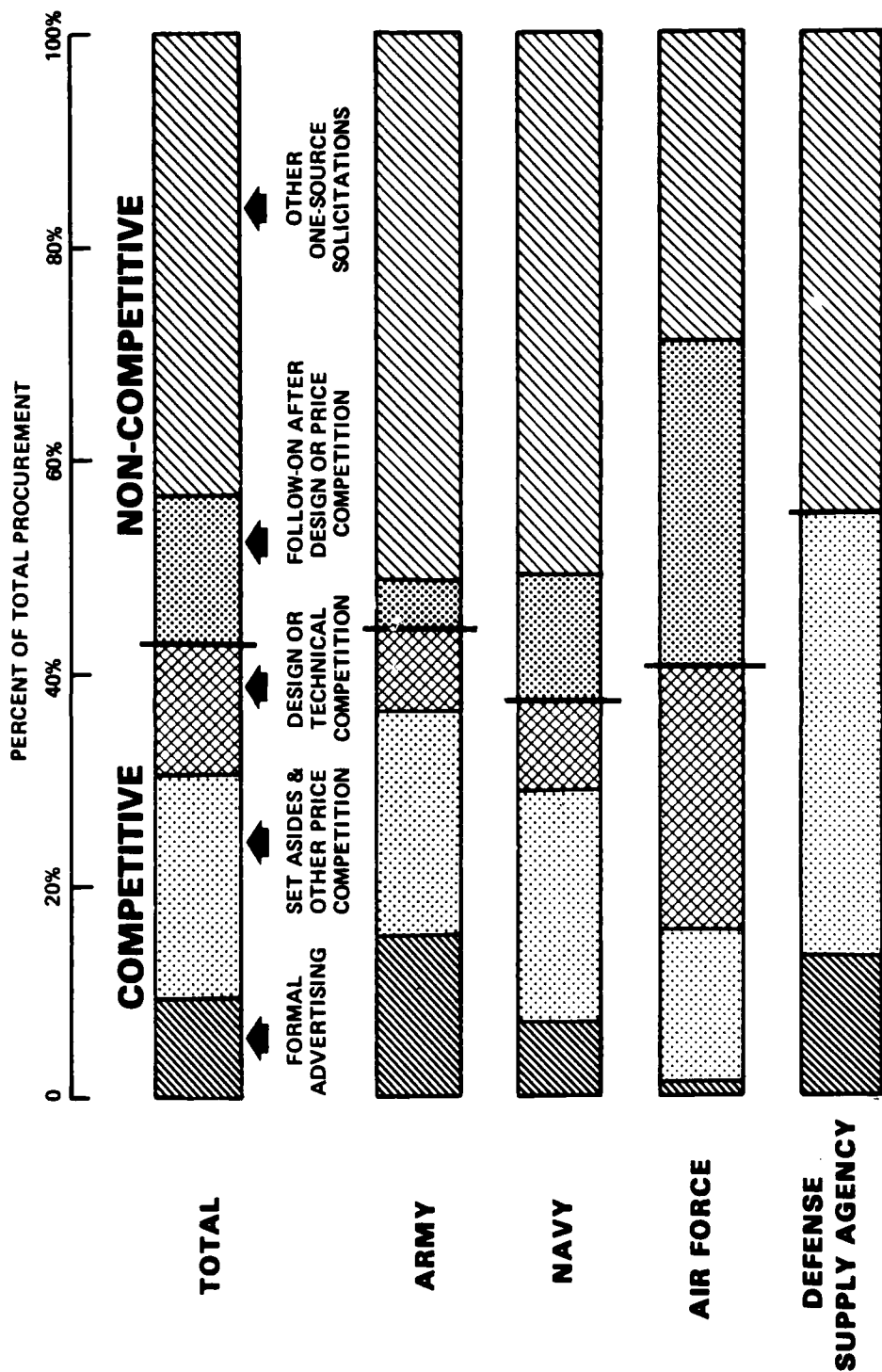
Table 14 shows a total of 10,163,087 procurement actions during fiscal year 1976 a decrease of 11,732 in the total number from the same period last year. Of this year's total 97.9% or 9,946,301 were for less than \$10,000. Last year, actions of less than \$10,000 numbered 9,954,337 accounting for 97.8% of all actions.

Of the 216,786 larger actions of \$10,000 or more in the current year, 21,117 were for intra-governmental awards. Of the remaining 195,645 actions, 47.8% were for new contracts or supplemental awards for additional supplies or services, while the remainder were delivery orders or modifications such as price redeterminations or incremental funding actions which were pursuant to the terms of existing contracts. Five negotiation clauses accounted for 72.8% of the total number of contracts of \$10,000 or more: Clause (10), "Impractical to Secure Competition by Formal Advertising" (32.1%); (9), "Perishable or Non-Perishable Subistence" (12.8%); (1), "National Emergency (12.8%); (2), "Public Exigency" (7.8%); and Clause (11), "Experimental, Developmental, Test and Research" (7.3%).

CHART IV

COMPETITION IN MILITARY PROCUREMENT

FISCAL YEAR 1976



SOURCE: TABLE 9

Table 9
COMPETITION IN MILITARY PROCUREMENT A/

Type of Competition	NET VALUE (IN THOUSANDS)											
	Fiscal Year 1975			Fiscal Year 1976			Fiscal Year 1977			Fiscal Year 1978		
	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
INTRAGOVERNMENTAL	TOTAL											
	B/		B/		B/		B/		B/		B/	
	945,758,229		846,948,231		911,536,627		910,872,558		915,646,110		915,628,875	
	5,048,057		4,134,527		1,479,847		1,471,106		1,710,742		1,974,419	
	100.0		100.0		100.0		100.0		100.0		100.0	
COMPETITIVE (SUB-TOTAL)	TOTAL											
	B/		B/		B/		B/		B/		B/	
	15,495,710		17,451,446		4,327,119		4,800,681		4,453,423		9,810,132	
	3,477,111		3,232,425		1,401,931		1,326,218		1,236,187		943,933	
	2,165,518		2,229,808		686,966		667,505		559,786		553,746	
NON-COMPETITIVE (SUB-TOTAL)	TOTAL											
	B/		B/		B/		B/		B/		B/	
	24,867,626		21,374,746		5,173,624		5,077,297		9,471,545		8,422,384	
	6,366,774		5,819,493		554,793		429,876		2,156,497		1,439,389	
	10,508,648		17,555,743		6,614,831		4,598,221		7,324,644		6,792,428	
INTRAGOVERNMENTAL	TOTAL											
	B/		B/		B/		B/		B/		B/	
	912,920,037		815,117,478		945,551,579		945,551,579		945,551,579		945,551,579	
	1,530,922		2,566,967		131,441		228,915		228,915		228,915	
	100.0		100.0		100.0		100.0		100.0		100.0	
COMPETITIVE (SUB-TOTAL)	TOTAL											
	B/		B/		B/		B/		B/		B/	
	9,231,947		6,209,745		2,390,766		2,390,766		2,390,766		2,390,766	
	234,753		172,563		566,240		566,240		566,240		566,240	
	413,453		198,190		525,195		525,195		525,195		525,195	
NON-COMPETITIVE (SUB-TOTAL)	TOTAL											
	B/		B/		B/		B/		B/		B/	
	7,873,111		7,942,316		3,149,322		3,149,322		3,149,322		3,149,322	
	5,664,901		5,768,774		145		145		145		145	
	3,408,232		3,541,562		3,149,137		3,149,137		3,149,137		3,149,137	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
 C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
 D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.
 E/ LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 9 (Continued)

Type of Competition	NUMBER OF PROCUREMENT ACTIONS											
	Fiscal Year 1975			Fiscal Year 1976			Fiscal Year 1975			Fiscal Year 1976		
	NUMBER	PCT		NUMBER	PCT		NUMBER	PCT		NUMBER	PCT	
	TOTAL			ABPP			NAVY					
TOTAL	16,174,819			10,163,887			3,872,816			2,953,488		
INTRAGOVERNMENTAL	738,594			711,159			233,851			232,819		
TOTAL, EXCEPT INTRAGOVERNMENTAL	5,444,226	100.0	0.551,904	100.0	2,438,946	100.0	2,721,845	100.0	2,562,123	100.0	2,511,681	100.0
COMPETITIVE (SUB-TOTAL)	3,701,661	66.0	3,700,916	39.2	938,806	33.1	854,788	31.4	843,997	32.9	681,071	27.2
FORMALLY ADVERTISED	655,551	6.0	657,999	7.0	77,715	2.7	59,788	2.2	96,122	3.8	98,226	3.6
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	514,827	5.5	494,172	5.2	116,947	4.2	113,851	4.2	128,383	5.0	125,951	5.0
OTHER PRICE COMPETITION	2,688,425	29.6	2,541,333	26.9	742,849	26.2	679,587	26.2	614,493	24.0	464,286	18.5
DESIGN OR TECHNICAL COMPETITION	6,766	0.1	7,312	0.1	1,145	0.1	1,552	0.1	1,323	0.1	1,950	0.1
NON-COMPETITIVE (SUB-TOTAL)	5,662,565	68.0	5,751,880	68.9	1,988,044	66.9	1,866,257	60.6	1,718,626	67.1	1,829,530	72.9
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	16,991	0.2	16,681	0.2	1,664	0.1	1,361	0.1	2,256	0.1	2,031	0.1
OTHER ONE-SOURCE SOLICITATIONS	5,645,574	69.8	5,734,897	68.7	1,894,146	66.9	1,866,896	68.5	1,716,378	67.0	1,827,499	72.0
TOTAL	3,476,504		3,568,137		459,749		938,114					
INTRAGOVERNMENTAL	266,144		742,849		26,955		26,784					
TOTAL, EXCEPT INTRAGOVERNMENTAL	3,210,360	100.0	3,314,868	100.0	832,794	100.0	901,310	100.0				
COMPETITIVE (SUB-TOTAL)	1,647,496	51.3	1,714,190	51.7	351,772	42.7	469,959	49.9				
FORMALLY ADVERTISED	464,496	14.5	464,122	14.0	14,721	1.8	11,865	1.3				
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	253,316	7.8	231,361	7.2	15,561	1.9	16,589	1.8				
OTHER PRICE COMPETITION	929,228	28.4	949,951	29.4	321,687	39.6	421,479	46.0				
DESIGN OR TECHNICAL COMPETITION	3,665	0.1	3,768	0.1	3	0.0	6	0.0				
NON-COMPETITIVE (SUB-TOTAL)	1,552,869	48.7	1,603,858	48.3	481,022	57.8	451,451	49.1				
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	12,973	0.4	11,201	0.4	8	0.0	8	0.0				
OTHER ONE-SOURCE SOLICITATIONS	1,549,896	48.1	1,590,649	47.9	461,016	57.4	451,463	49.1				

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS), BUT NOT INCLUDED ELSEWHERE IN THIS TABLE

NOT INCLUDED ELSEWHERE IN THIS TABLE.
/ INCLUDES "OTHER DEFENSE AGENCY" ACTIONS.

Category	Item	Value
Category 1	Item 1	100
	Item 2	200
Category 2	Item 3	300
	Item 4	400
Category 3	Item 5	500
	Item 6	600
Category 4	Item 7	700
	Item 8	800
Category 5	Item 9	900
	Item 10	1000

LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 10

COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A/

(AMOUNTS IN THOUSANDS)

Statutory Authority (10 U.S.C. 2304 (a))	TOTAL AMOUNTS (A)		TOTAL						COMPETITIVE					
	Fiscal Year 1975	Fiscal Year 1976	Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975		Fiscal Year 1976	
			AMOUNT	PCT (B)	AMOUNT	PCT (B)	AMOUNT	PCT (B)	AMOUNT	PCT (B)	AMOUNT	PCT (B)	AMOUNT	PCT (B)
TOTAL	445,756,200 B/	446,046,131 B/	915,495,716	32.4	917,351,447	42.6	917,022,036	30.8	912,261,962	38.1	912,482,778	34.4	911,809,485	12.6
INTRAGOVERNMENTAL	5,048,062	6,194,527	3,497,111	100.0	3,232,625	100.0	3,437,111	100.0	3,232,625	100.0	0	0.0	0	0.0
TOTAL, EXCEPT INTRAGOVERNMENTAL	40,313,136	40,326,108	17,850,603	32.7	16,119,822	37.7	8,655,925	23.4	9,009,537	26.0	3,482,778	9.2	5,189,485	13.3
FORMALLY ADVERTISED	3,497,111	3,232,625	2,151,098	99.0	2,286,158	99.4	2,133,051	99.1	2,179,973	97.4	19,247	0.9	26,795	1.2
OTHER AUTHORITY (SUB-TOTAL)	36,976,227	37,493,775	2,151,098	99.0	2,286,158	99.4	2,133,051	99.1	2,179,973	97.4	19,247	0.9	26,795	1.2
(1) NATIONAL EMERGENCY	2,176,207	2,276,056	2,151,098	99.0	2,286,158	99.4	2,133,051	99.1	2,179,973	97.4	19,247	0.9	26,795	1.2
(2) PUBLIC EMERGENCY	2,176,207	2,276,056	2,151,098	99.0	2,286,158	99.4	2,133,051	99.1	2,179,973	97.4	19,247	0.9	26,795	1.2
(3) PURCHASES NOT MORE THAN \$10,000	2,176,207	2,276,056	2,151,098	99.0	2,286,158	99.4	2,133,051	99.1	2,179,973	97.4	19,247	0.9	26,795	1.2
(4) PERSONAL OR PROFESSIONAL SERVICES	100,016	99,772	20,416	20.7	23,272	23.6	4,080	9.0	2,689	2.7	16,414	16.3	28,663	21.0
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	417,562	457,611	16,173	2.4	6,251	1.4	907	0.2	2,273	0.5	9,266	2.2	3,970	0.9
(6) PURCHASES OUTSIDE U. S.	7,087,799	1,051,084	832,762	48.3	1,031,440	51.0	804,986	39.4	986,786	45.6	28,176	1.4	44,036	2.3
(7) MEDICINE OR MEDICAL SUPPLIES	134,011	114,001	4,697	3.1	25,221	21.2	42,618	30.7	24,487	26.5	1,879	0.8	814	0.7
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	487,130	595,368	98,680	20.7	93,436	16.5	97,232	20.4	92,502	16.3	1,367	0.3	1,154	0.2
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	1,637,710	1,637,111	576,596	35.2	648,046	39.2	676,536	31.4	648,036	36.2	0	0.0	0	0.0
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	1,049,480	1,159,452	1,014,309	26.2	8,559,194	36.5	7,131,916	15.3	1,972,574	15.0	1,282,373	9.0	2,586,024	19.6
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	5,072,704	9,746,100	1,785,239	33.6	7,362,229	40.8	112,481	2.2	88,382	1.4	1,593,168	31.4	2,581,861	34.5
(12) CLASSIFIED PURCHASES	162,576	160,100	51,566	31.7	51,795	31.7	56,116	30.8	39,387	28.0	2,628	1.7	12,400	8.9
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	136,182	96,129	31,622	23.2	21,472	23.0	20,972	21.1	21,672	23.0	2,650	2.0	0	0.0
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	4,454,529	4,256,169	198,196	4.0	269,672	6.2	340,366	7.0	263,162	6.0	67,452	1.0	6,410	0.2
(15) NEGOTIATION AFTER ADVERTISING	1,011	1,011	3,171	01.1	198	00.1	3,171	01.1	198	00.1	0	0.0	0	0.0
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	1,588,435	1,454,346	422,040	53.1	1,283,707	64.9	772,487	69.9	1,281,879	64.0	49,637	3.2	1,020	0.1
(17) OTHERWISE AUTHORIZED BY LAW	577,169	345,174	96,961	01.1	77,287	22.6	67,142	11.0	51,831	15.0	279,609	46.3	25,376	7.4

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

NOT INCLUDED ELSEWHERE IN THIS TABLE.

* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 10 (Concluded)
COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A/

	TOTAL				FOLLOW-ON				OTHER ONE SOURCE			
	Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975		Fiscal Year 1976	
	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)
Statutory Authority (10 U.S.C. 2304 (a))												
TOTAL												
INTRAGOVERNMENTAL												
TOTAL, EXCEPT INTRAGOVERNMENTAL	924,967,120	51.6	923,374,743	57.4	6,266,776	15.8	5,419,493	14.3	318,506,966	45.8	317,555,250	43.1
FORMALLY ADVERTISED	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
OTHER AUTHORITY (SUB-TOTAL)	24,467,420	2.7	23,374,743	2.3	6,366,776	17.2	5,419,493	15.5	18,500,466	50.1	17,555,250	46.4
(1) NATIONAL EMERGENCY	23,150	1.1	30,599	1.4	11,424	0.5	10,344	0.5	11,175	0.5	20,250	0.9
(2) PUBLIC EXIGENCY	1,470,115	7.7	1,728,227	7.8	468,917	20.2	453,647	20.6	1,359,203	58.6	1,274,500	57.9
(3) PURCHASES NOT MORE THAN \$10,000	1,261,770	56.4	1,396,740	56.7	0	0.0	0	0.0	1,241,770	56.4	1,396,740	56.7
(4) PERSONAL OR PROFESSIONAL SERVICES	90,451	7.9	71,507	7.5	5,669	5.6	3,508	4.2	74,733	74.1	67,502	71.2
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	407,379	67.6	451,560	98.6	2,870	0.7	4,469	1.1	404,589	96.9	446,691	97.6
(6) PURCHASES OUTSIDE U. S.	1,274,420	59.2	959,505	48.2	44,271	2.1	52,557	2.6	1,190,155	57.6	986,948	45.6
(7) MEDICINE OR MEDICAL SUPPLIES	80,519	8.8	94,640	78.6	20	0.7	138	0.1	95,114	68.4	93,542	78.7
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	788,535	79.9	411,712	41.5	22	0.0	74	0.0	380,517	75.4	411,670	41.5
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	957,176	58.6	1,004,117	60.4	54	0.0	53	0.0	657,118	58.6	1,004,064	60.8
(10) IMPRACTICAL TO SECURE COMPETITION BY												
FORMAL ADVERTISING	0,635,100	73.8	8,639,254	55.9	2,003,944	15.4	1,781,494	18.5	7,631,156	58.5	6,057,760	52.0
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	1,367,550	66.4	5,421,877	59.2	1,641,010	20.6	871,471	16.4	2,326,400	45.9	2,450,406	62.4
(12) CLASSIFIED PURCHASES	96,012	60.3	48,199	63.1	19,986	14.0	6,080	5.0	66,186	46.4	81,415	54.1
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	184,500	76.8	72,457	77.8	7,354	5.4	12	0.0	97,166	71.4	72,445	77.0
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE												
(15) NEGOTIATION AFTER ADVERTISING	4,470,347	92.0	4,096,197	93.4	2,654,958	54.7	2,507,576	57.6	1,414,245	37.3	1,578,621	36.2
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	740	19.6	126	19.6	69	1.3	54	17.7	691	17.7	70	22.2
(17) OTHERWISE AUTHORIZED BY LAW	726,196	46.5	650,440	35.2	92,150	6.0	20,458	1.1	634,285	41.0	629,741	34.0
	228,507	39.5	264,119	77.6	15,446	2.2	5,402	1.6	208,281	36.7	222,717	76.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 11
FORMALLY ADVERTISED AND OTHER AWARDS BY DEPARTMENT A/

(AMOUNTS IN THOUSANDS)

Type of Contractor	Fiscal Year 1975					Fiscal Year 1976				
	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE SUPPLY AGENCY	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE SUPPLY AGENCY
TOTAL	845,758,200	911,514,222	915,444,110	\$12,324,037	946,551,526	946,551,526	B/C/ 918,472,598	915,428,875	915,117,620	9 5,915,130
INTRAGOVERNMENTAL	5,840,062	1,579,467	1,718,742	1,510,922	111,441	5,194,527	1,431,156	1,976,499	2,566,067	228,915
TOTAL, EXCEPT INTRAGOVERNMENTAL	839,918,138	909,934,755	913,725,368	11,813,115	935,440,085	941,356,999	907,321,442	913,452,376	12,551,551	5,686,215
FORMALLY ADVERTISED	3,437,111	1,501,933	1,136,167	934,751	54,240	5,232,455	1,326,214	941,933	172,563	789,711
OTHER	35,481,027	7,598,822	12,789,191	11,878,364	4,985,845	37,497,540	7,781,760	12,508,503	12,378,988	4,896,504
FOR WORK OUTSIDE U. S.	2,487,627	800,465	244,224	685,094	74,747	7,255,364	486,752	249,578	754,680	762,396
FORMALLY ADVERTISED	66,752	27,333	38,678	534	4,285	65,486	---	26,574	7,449	17,437
OTHER	2,420,875	773,132	205,546	684,560	70,462	7,189,878	486,752	223,004	747,231	744,957
EDUCATIONAL & NONPROFIT INSTITUTIONS	445,620	167,403	306,732	171,553	7,741	874,556	171,466	316,981	306,340	2,209
FORMALLY ADVERTISED	647	524	33	59	67	668	471	82	75	48
OTHER	444,973	166,879	306,699	171,494	7,674	873,888	170,995	316,899	306,265	2,161
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	37,114,774	4,533,495	11,774,410	10,414,464	4,784,505	17,551,830	5,149,760	12,407,077	11,406,581	4,924,612
FORMALLY ADVERTISED	1,440,472	1,476,872	1,097,514	234,158	550,388	4,165,281	1,386,751	917,277	178,839	722,238
OTHER	35,674,302	3,056,623	10,676,896	10,180,306	4,234,117	13,386,549	3,763,009	11,490,800	11,227,742	4,192,374
SMALL BUSINESS FIRMS	7,414,260	2,195,806	1,921,344	1,401,437	1,894,544	7,455,181	2,137,538	1,917,711	1,404,475	2,848,287
FORMALLY ADVERTISED	1,112,814	607,059	380,424	102,117	224,287	1,094,474	595,772	317,462	82,259	313,305
OTHER	6,301,446	1,588,747	1,540,920	1,299,320	1,670,257	6,360,707	1,541,766	1,600,249	1,322,216	2,534,982
OTHER BUSINESS FIRMS	29,700,504	6,337,689	11,453,026	9,012,027	2,890,961	10,096,649	3,012,222	10,490,166	10,001,986	2,844,356
FORMALLY ADVERTISED	2,276,454	1,871,803	717,189	132,051	316,781	2,867,623	928,979	599,415	87,788	458,049
OTHER	27,424,050	5,265,886	10,735,837	8,879,976	2,574,180	7,229,026	2,083,243	9,890,751	9,914,178	2,386,307
FORMALLY ADVERTISED AS A PERCENT OF:										
TOTAL, EXCLUDING INTRAGOVERNMENTAL	845,758,200	911,514,222	915,444,110	\$12,324,037	946,551,526	946,551,526	B/C/ 918,472,598	915,428,875	915,117,620	9 5,915,130
BUSINESS FIRMS FOR WORK IN THE U. S.	37,114,774	4,533,495	11,774,410	10,414,464	4,784,505	17,551,830	5,149,760	12,407,077	11,406,581	4,924,612
FORMALLY ADVERTISED	1,440,472	1,476,872	1,097,514	234,158	550,388	4,165,281	1,386,751	917,277	178,839	722,238
OTHER	35,674,302	3,056,623	10,676,896	10,180,306	4,234,117	13,386,549	3,763,009	11,490,800	11,227,742	4,192,374
SMALL BUSINESS FIRMS	7,414,260	2,195,806	1,921,344	1,401,437	1,894,544	7,455,181	2,137,538	1,917,711	1,404,475	2,848,287
FORMALLY ADVERTISED	1,112,814	607,059	380,424	102,117	224,287	1,094,474	595,772	317,462	82,259	313,305
OTHER	6,301,446	1,588,747	1,540,920	1,299,320	1,670,257	6,360,707	1,541,766	1,600,249	1,322,216	2,534,982
OTHER BUSINESS FIRMS	29,700,504	6,337,689	11,453,026	9,012,027	2,890,961	10,096,649	3,012,222	10,490,166	10,001,986	2,844,356
FORMALLY ADVERTISED	2,276,454	1,871,803	717,189	132,051	316,781	2,867,623	928,979	599,415	87,788	458,049
OTHER	27,424,050	5,265,886	10,735,837	8,879,976	2,574,180	7,229,026	2,083,243	9,890,751	9,914,178	2,386,307
FORMALLY ADVERTISED AS A PERCENT OF:										
TOTAL, EXCLUDING INTRAGOVERNMENTAL	845,758,200	911,514,222	915,444,110	\$12,324,037	946,551,526	946,551,526	B/C/ 918,472,598	915,428,875	915,117,620	9 5,915,130
BUSINESS FIRMS FOR WORK IN THE U. S.	37,114,774	4,533,495	11,774,410	10,414,464	4,784,505	17,551,830	5,149,760	12,407,077	11,406,581	4,924,612
FORMALLY ADVERTISED	1,440,472	1,476,872	1,097,514	234,158	550,388	4,165,281	1,386,751	917,277	178,839	722,238
OTHER	35,674,302	3,056,623	10,676,896	10,180,306	4,234,117	13,386,549	3,763,009	11,490,800	11,227,742	4,192,374
SMALL BUSINESS FIRMS	7,414,260	2,195,806	1,921,344	1,401,437	1,894,544	7,455,181	2,137,538	1,917,711	1,404,475	2,848,287
FORMALLY ADVERTISED	1,112,814	607,059	380,424	102,117	224,287	1,094,474	595,772	317,462	82,259	313,305
OTHER	6,301,446	1,588,747	1,540,920	1,299,320	1,670,257	6,360,707	1,541,766	1,600,249	1,322,216	2,534,982
OTHER BUSINESS FIRMS	29,700,504	6,337,689	11,453,026	9,012,027	2,890,961	10,096,649	3,012,222	10,490,166	10,001,986	2,844,356
FORMALLY ADVERTISED	2,276,454	1,871,803	717,189	132,051	316,781	2,867,623	928,979	599,415	87,788	458,049
OTHER	27,424,050	5,265,886	10,735,837	8,879,976	2,574,180	7,229,026	2,083,243	9,890,751	9,914,178	2,386,307
FORMALLY ADVERTISED AS A PERCENT OF:										
TOTAL, EXCLUDING INTRAGOVERNMENTAL	845,758,200	911,514,222	915,444,110	\$12,324,037	946,551,526	946,551,526	B/C/ 918,472,598	915,428,875	915,117,620	9 5,915,130
BUSINESS FIRMS FOR WORK IN THE U. S.	37,114,774	4,533,495	11,774,410	10,414,464	4,784,505	17,551,830	5,149,760	12,407,077	11,406,581	4,924,612
FORMALLY ADVERTISED	1,440,472	1,476,872	1,097,514	234,158	550,388	4,165,281	1,386,751	917,277	178,839	722,238
OTHER	35,674,302	3,056,623	10,676,896	10,180,306	4,234,117	13,386,549	3,763,009	11,490,800	11,227,742	4,192,374
SMALL BUSINESS FIRMS	7,414,260	2,195,806	1,921,344	1,401,437	1,894,544	7,455,181	2,137,538	1,917,711	1,404,475	2,848,287
FORMALLY ADVERTISED	1,112,814	607,059	380,424	102,117	224,287	1,094,474	595,772	317,462	82,259	313,305
OTHER	6,301,446	1,588,747	1,540,920	1,299,320	1,670,257	6,360,707	1,541,766	1,600,249	1,322,216	2,534,982
OTHER BUSINESS FIRMS	29,700,504	6,337,689	11,453,026	9,012,027	2,890,961	10,096,649	3,012,222	10,490,166	10,001,986	2,844,356
FORMALLY ADVERTISED	2,276,454	1,871,803	717,189	132,051	316,781	2,867,623	928,979	599,415	87,788	458,049
OTHER	27,424,050	5,265,886	10,735,837	8,879,976	2,574,180	7,229,026	2,083,243	9,890,751	9,914,178	2,386,307
FORMALLY ADVERTISED AS A PERCENT OF:										
TOTAL, EXCLUDING INTRAGOVERNMENTAL	845,758,200	911,514,222	915,444,110	\$12,324,037	946,551,526	946,551,526	B/C/ 918,472,598	915,428,875	915,117,620	9 5,915,130
BUSINESS FIRMS FOR WORK IN THE U. S.	37,114,774	4,533,495	11,774,410	10,414,464	4,784,505	17,551,830	5,149,760	12,407,077	11,406,581	4,924,612
FORMALLY ADVERTISED	1,440,472	1,476,872	1,097,514	234,158	550,388	4,165,281	1,386,751	917,277	178,839	722,238
OTHER	35,674,302	3,056,623	10,676,896	10,180,306	4,234,117	13,386,549	3,763,009	11,490,800	11,227,742	4,192,374
SMALL BUSINESS FIRMS	7,414,260	2,195,806	1,921,344	1,401,437	1,894,544	7,455,181	2,137,538	1,917,711	1,404,475	2,848,287
FORMALLY ADVERTISED	1,112,814	607,059	380,424	102,117	224,287	1,094,474	595,772	317,462	82,259	313,305
OTHER	6,301,446	1,588,747	1,540,920	1,299,320	1,670,257	6,360,707	1,541,766	1,600,249	1,322,216	2,534,982
OTHER BUSINESS FIRMS	29,700,504	6,337,689	11,453,026	9,012,027	2,890,961	10,096,649	3,012,222	10,490,166	10,001,986	2,844,356
FORMALLY ADVERTISED	2,276,454	1,871,803	717,189	132,051	316,781	2,867,623	928,979	599,415	87,788	458,049
OTHER	27,424,050	5,265,886	10,735,837	8,879,976	2,574,180	7,229,026	2,083,243	9,890,751	9,914,178	2,386,307
FORMALLY ADVERTISED AS A PERCENT OF:										
TOTAL, EXCLUDING INTRAGOVERNMENTAL	845,758,200	911,514,222	915,444,110	\$12,324,037	946,551,526	946,551,526	B/C/ 918,472,598	915,428,875	915,117,620	9 5,915,130
BUSINESS FIRMS FOR WORK IN THE U. S.	37,114,774	4,533,495	11,774,410	10,414,464	4,784,505	17,551,830	5,149,760	12,407,077	11,406,581	4,924,612
FORMALLY ADVERTISED	1,440,472	1,476,872	1,097,514	234,158	550,388	4,165,281	1,386,751	917,277	178,839	722,238
OTHER	35,674,302	3,056,623	10,676,896	10,180,306	4,234,117	13,386,549	3,763,009	11,490,800	11,227,742	4,192,374
SMALL BUSINESS FIRMS	7,414,260	2,195,806	1,921,344	1,401,437	1,894,544	7,455,181	2,137,538	1,917,711	1,404,475	2,848,287
FORMALLY ADVERTISED	1,112,814	607,059	380,424	102,117	224,287	1,094,474	595,772	317,462	82,259	313,305
OTHER	6,301,446	1,588,747	1,540,920	1,299,320	1,670,257	6,360,707	1,541,766	1,600,249	1,322,216	2,534,982
OTHER BUSINESS FIRMS	29,700,504	6,337,689	11,453,026	9,012,027	2,890,961	10,096,649	3,012,222	10,490,166	10,001,986	2,844,356
FORMALLY ADVERTISED	2,276,454	1,871,803	717,189	132,051	316,781	2,867,623	928,979	599,415	87,788	458,049
OTHER	27,424,050	5,265,886	10,735,837	8,879,976	2,574,180	7,229,026	2,083,243	9,890,751	9,914,178	2,386,307
FORMALLY ADVERTISED AS A PERCENT OF:										
TOTAL, EXCLUDING INTRAGOVERNMENTAL	845,758,200	911,514,222	915,444,110	\$12,324,037	946,551,526	946,551,526	B/C/ 918,472,598	915,428,875	915,117,620	9 5,915,130
BUSINESS FIRMS FOR WORK IN THE U. S.	37,114,774	4,533,495	11,774,410	10,414,464	4,784,505	17,551,830	5,149,760	12,407,077	11,406,581	4,924,612
FORMALLY ADVERTISED	1,440,472	1,476,872	1,097,514	234,158	550,388	4,165,281	1,386,751	917,277	178,839	722,238
OTHER	35,674,302	3,056,623	10,676,896	10,180,306	4,234,117	13,386,549	3,763,009	11,490,800	11,227,742	4,192,374
SMALL BUSINESS FIRMS	7,414,260	2,195,806	1,921,344	1,401,437	1,894,544	7,455,181	2,137,538	1,917,711	1,404,475	2,848,287
FORMALLY ADVERTISED	1,112,814	607,059	380,424	102,117	224,287	1,094,474	595,772	317,462		

Table 12

FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) a/

(Amounts in Millions)

Type of Contractor	FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
TOTAL	\$4,140	\$4,569	\$4,810	\$4,279	\$4,582	\$4,596	\$4,158	\$4,197	\$4,312	\$4,689
INTRAGOVERNMENTAL	1,064	768	572	428	541	434	462	531	758	781
TOTAL, EXCEPT INTRAGOVERNMENTAL	3,076	3,801	4,238	3,851	4,041	4,162	3,696	3,666	3,554	3,908
Formally Advertised	21,585	4,781	31,240	1,859	16,441	19,156	26,146	23,666	24,554	22,908
Other	NA	NA	NA	1,823	13,640	16,294	17,573	3,282	3,256	3,170
FOR WORK OUTSIDE U. S.	762	1,319	3,418	1,411	1,111	1,406	1,602	1,444	1,410	1,226
Formally Advertised	NA	NA	NA	33	15	87	102	164	167	192
Other	NA	NA	NA	1,378	1,096	1,319	1,500	1,280	1,243	1,034
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	NA	NA	NA	NA	NA	NA	261	395	400	380
Formally Advertised	NA	NA	NA	NA	NA	NA	261	395	400	380
Other	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
BOTHEDS FIRM FOR WORK IN THE U. S. (SUB-TOTAL)	26,824	41,482	27,822	11,448	14,436	17,729	19,133	21,827	22,744	21,302
Formally Advertised	3,720	4,479	3,686	1,785	2,386	2,815	3,371	3,215	3,089	2,978
Other	27,103	37,003	24,136	9,663	12,050	14,914	15,762	18,612	19,655	18,324
Small Business Firms	6,436	7,466	4,648	2,502	3,214	3,475	3,783	3,729	3,783	3,440
Formally Advertised	1,799	2,545	2,035	1,156	1,561	1,750	1,973	1,794	1,466	1,175
Other	4,637	4,921	2,613	1,346	1,653	1,725	1,810	1,935	2,317	2,265
Other Business Firms	24,387	44,016	23,174	8,946	11,222	14,254	15,350	18,098	18,961	17,862
Formally Advertised	1,921	1,934	1,054	639	885	1,065	1,348	1,321	1,623	1,803
Other	22,466	32,082	22,120	7,907	10,337	13,189	14,002	16,777	17,338	16,059
FORMALLY ADVERTISED AS A PERCENT OF:										
Total Excluding Intragovernmental	NA	NA	NA	14.2%	15.0%	15.1%	16.3%	13.9%	13.3%	13.8%
Business Firms for work in the U. S.	12.1%	10.8%	11.1%	15.6%	16.0%	15.9%	17.4%	16.3%	13.6%	14.0%

a/ For definitions and coverage, see Notes on Coverage.
 NA Not Available. Prior to fiscal year 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Table 12 (Continued)
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) a/

(Amounts in Millions)	Type of Contractor	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
	TOTAL	\$25,584	\$29,254	\$25,372	\$28,756	\$27,257	\$26,243	\$24,633	\$23,714	\$21,286	\$25,277
	INTRAGOVERNMENTAL	881	1,156	347	562	612	1,015	1,252	982	1,219	1,638
	EXCEPT INTRAGOVERNMENTAL	24,703	28,098	25,025	28,194	26,645	25,228	23,381	22,732	20,067	23,639
	Formally Advertised	2,932	3,544	3,678	4,071	4,817	5,283	5,792	4,902	4,194	3,926
	Other	21,771	24,554	21,347	24,123	21,828	20,045	17,589	17,830	15,873	19,713
	• FOR OUTSIDE U. S.	1,279	1,454	1,274	1,325	1,366	2,530	2,815	2,515	2,676	2,407
	Formally Advertised	161	132	140	181	155	135	170	119	103	87
	Other	1,118	1,322	1,134	1,144	1,211	2,395	2,645	2,396	2,573	2,320
	EDUCATIONAL AND NON-PROFIT INSTITUTIONS	432	497	618	688	738	672	757	772	760	740
	Formally Advertised	1	1	1	1	2	1	1	1	0	0
	Other	431	497	618	687	736	671	756	771	760	740
	BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	22,992	26,147	27,143	26,221	25,281	24,026	22,809	22,487	27,331	31,192
	Formally Advertised	2,770	3,412	3,538	3,889	4,660	5,147	5,621	4,781	4,391	3,899
	Other	20,222	22,735	23,605	22,332	20,621	18,879	17,188	17,706	22,940	27,293
	Small Business Firms	3,657	4,622	4,303	4,519	4,943	7,269	8,073	7,268	6,515	2,254
	Formally Advertised	1,008	1,089	867	930	1,058	1,530	1,663	1,502	1,007	1,007
	Other	2,649	3,533	3,436	3,589	3,885	5,739	6,410	5,766	5,003	4,247
	Other Business Firms	19,335	21,525	22,842	21,702	20,338	16,757	14,736	15,219	20,816	25,948
	Formally Advertised	1,762	2,323	2,671	2,959	3,602	3,617	3,958	3,203	2,969	2,852
	Other	17,573	19,202	20,171	18,743	16,736	13,140	10,778	12,016	17,847	23,096
	FORMALLY ADVERTISED AS A PERCENT OF:										
	Total Excluding Intragovernmental	11.9%	12.6%	12.7%	14.4%	17.6%	14.2%	13.4%	11.5%	11.0%	11.4%
	Business Firms for Work in the U. S.	12.0	13.1	13.0	14.8	18.4	15.1	14.1	12.1	11.8	12.4

a/ For definitions and coverage, see Notes on Coverage.
b/ Less than \$500,000.

TABLE 12 (Concluded)
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) ^{a/}

(Amounts in Millions)	TYPE OF CONTRACTOR	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980
	TOTAL	<u>\$34,517</u>	<u>\$38,292</u>	<u>\$30,920</u> ^{b/}	<u>\$40,131</u> ^{b/}	<u>\$45,758</u> ^{b/}	<u>\$46,934</u> ^{b/}				
	INTRAGOVERNMENTAL	1,533	2,525	3,038	3,340	5,041	6,199				
	TOTAL, EXCEPT INTRAGOVERNMENTAL	32,984	35,767	33,566	36,109	40,363	40,726				
	Formally Advertised	3,530	3,655	3,627	3,069	3,437	3,232				
	Other	29,454	32,072	29,939	33,340	36,926	37,494				
	FOR WORK OUTSIDE U. S.	2,073	2,009	2,178	2,370	2,403	2,255				
	Formally Advertised	70	70	93	66	67	65				
	Other	2,003	1,939	2,085	2,304	2,336	2,190				
	EDUCATIONAL AND NON-PROFIT INSTITUTIONS ^{b/}	703	721	740	805	846	877				
	Formally Advertised	1	1	1	1	1	1				
	Other	702	720	739	804	845	876				
	BUSINESS FIRMS FOR WORK IN THE U. S. (SUP-TOTAL)	30,408	33,007	30,648	33,234	37,114	37,594				
	Formally Advertised	3,459	3,624	3,533	3,002	3,369	3,166				
	Other	26,749	29,383	27,115	30,232	33,745	34,428				
	Small Business Firms	4,444	2,754	6,001	6,487	7,414	7,495				
	Formally Advertised	955	1,164	1,116	1,213	1,112	1,099				
	Other	3,994	4,590	4,887	5,274	6,302	6,396				
	Other Business Firms	25,254	27,253	24,647	26,747	29,700	30,099				
	Formally Advertised	2,504	2,460	2,419	1,789	2,256	2,088				
	Other	22,750	24,793	22,228	24,958	27,444	28,011				
	FORMALLY ADVERTISED AS A PERCENT OF:										
	Total Excluding Intragovernmental	10.7%	10.3%	10.8%	8.4%	8.5%	7.9				
	Business Firms for Work in the U. S.	11.5	11.0	11.5	9.0	9.1%	8.4				

^{a/} For definitions and coverage, see Notes on Coverage.

^{b/} Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), FY 1973, \$316 Million; FY 1974, \$382 Million; FY 1975, \$354 Million; FY 1976 \$14 million. Not included elsewhere in this table.

Table 13
AWARDS BY STATUTORY AUTHORITY A/

(THOUSANDS OF DOLLARS)

Statutory Authority (10 U.S.C. 2304 (a) 1)	Fiscal Year 1975					Fiscal Year 1976					DEFENSE SUPPLY AGENCY				
	TOTAL		PERCENT	ARMY		NAVY	AIR FORCE		TOTAL	ARMY		NAVY	AIR FORCE		
	AMOUNT	B/ C/		AMOUNT	B/ C/		AMOUNT	B/ C/		AMOUNT			B/ C/	AMOUNT	B/ C/
TOTAL	45,958,200	11,536,632		17,922,032	5,651,529		10,472,598	5,628,075	15,117,628	5,915,130					
INTRAGOVERNMENTAL	5,886,942	1,679,967		1,718,762	111,461		1,431,106	1,976,439	2,566,867	228,915					
TOTAL, EXCEPT INTRAGOVERNMENTAL	40,061,258	9,856,665	100.0	15,203,270	5,540,068		9,041,492	3,651,636	12,550,761	5,686,215					
FORMALLY ADVERTISED	1,637,111	3,503,933	4.5	1,136,187	566,748	7.9	1,326,210	963,933	172,563	789,711					
OTHER AUTHORITY (SUB-TOTAL)	16,026,222	7,698,430	51.5	11,167,164	4,075,468	92.1	7,781,768	2,508,503	12,378,992	4,584,584					
(1) NATIONAL EMERGENCY (SUB-TOTAL)	2,176,207	601,196	5.6	413,781	531,697	5.5	668,808	553,883	394,766	628,387					
(1A) LABOR SURPLUS AREA OR INDUSTRY SET-ASIDES	73,961	5,185	0.2	2,882	42,414	0.3	7,108	19,983	2,519	95,863					
(1B) SMALL BUSINESS SET-ASIDES	2,692,879	481,461	5.2	618,611	462,561	5.2	660,405	533,881	191,471	518,266					
(1C) BALANCE OF PAYMENTS PROGRAM	18,776	4,224	0	240	6,307	0	575	19	376	6,178					
(2) PUBLIC EMERGENCY	2,371,617	877,689	5.8	984,270	65,171	5.4	888,750	515,934	747,909	42,446					
(3) PURCHASES NOT MORE THAN \$30,000	2,287,278	711,257	5.5	588,674	423,488	6.8	683,168	495,989	568,766	536,861					
(4) PERSONAL OR PROFESSIONAL SERVICES	188,416	76,787	0.2	11,794	20	0.2	71,865	4,551	14,315	21					
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	417,652	68,161	1.0	148,457	4	1.1	659,811	232,593	169,598	566					
(6) PURCHASES OUTSIDE U. S.	2,067,799	763,570	5.1	442,044	497,201	4.9	466,888	152,512	635,769	738,676					
(7) MEDICINES OR MEDICAL SUPPLIES	139,816	3,666	0.1	2,404	128,619	0.1	1,276	6,518	1,173	187,942					
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	407,130	146,522	1.2	281,470	56,149	1.2	173,691	61,696	212,335	77,646					
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	1,633,718	375,172	4.0	515,846	438,142	4.1	362,445	167,883	499,452	662,271					
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	1,860,489	1,661,552	37.2	4,149,044	2,405,161	32.4	1,787,748	4,780,227	4,678,084	2,832,481					
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	5,672,798	1,131,708	12.3	2,137,756	96	16.7	1,298,786	1,548,583	2,536,731	0					
(12) CLASSIFIED PURCHASES	142,576	116,484	0.4	8	0	6.3	131,882	6,334	8	0					
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	116,192	0	0.3	10,190	3,244	0.2	0	88,913	6,651	6,565					
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	4,559,530	945,531	12.0	971,470	0	16.7	423,353	2,314,752	1,618,064	0					
(15) NEGOTIATION AFTER ADVERTISING	3,911	4	0	3,617	67	0	166	42	94	36					
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	1,549,416	919,162	3.4	104,291	12,448	4.6	682,469	497,137	253,462	21,277					
(17) OTHERWISE AUTHORIZED BY LAW	67,116	117,636	1.4	118,891	17,441	0.4	117,815	115,818	53,898	49,611					

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

E/ LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 14
AWARDS BY STATUTORY AUTHORITY A/
NUMBER OF PROCUREMENT ACTIONS

Statutory Authority (10 U.S.C. 2304 (a))	TOTAL				ACTIONS LESS THAN \$10,000				TOTAL ACTIONS OF \$10,000 OR MORE			
	Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975		Fiscal Year 1976	
	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT
TOTAL	10,174,719	B/	10,113,707	B/	9,954,117		9,946,301		220,602	B/	216,796	
INTRAGOVERNMENTAL	730,676		711,159		711,551		698,042		19,029		21,117	
TOTAL, EXCEPT INTRAGOVERNMENTAL	9,444,043	100.0	9,402,548	100.0	9,242,566	100.0	9,248,259	100.0	201,573	100.0	195,679	100.0
FORMALLY ADVERTISED	655,553	6.9	657,999	7.0	636,648	6.9	637,801	6.9	21,106	10.5	20,199	10.5
OTHER AUTHORITY (SUB-TOTAL)	4,788,671	51.1	4,703,905	51.0	4,609,338	51.1	4,619,459	51.1	100,139	49.5	175,447	49.7
(1) NATIONAL EMERGENCY	516,508	5.5	407,290	5.3	400,414	5.3	472,319	5.1	25,695	12.8	24,071	12.8
(2) PUBLIC EXIGENCY	44,036	0.5	44,235	0.5	26,582	0.3	29,028	0.3	16,456	8.2	15,207	7.8
(3) PURCHASES NOT MORE THAN \$10,000	5,957,182	59.1	5,881,091	62.2	5,957,177	64.5	5,881,083	63.5	5	0	0	0
(4) PERSONAL OR PROFESSIONAL SERVICES	13,190	0.1	7,656	0.1	11,158	0.1	5,469	0.1	2,032	1.0	2,197	1.1
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	214,050	0.2	18,447	0.2	17,030	0.2	18,751	0.2	4,829	2.0	3,951	2.0
(6) PURCHASES OUTSIDE U. S.	470,082	7.1	726,030	7.7	659,705	7.1	717,141	7.7	10,342	5.1	9,789	5.0
(7) MEDICINES OR MEDICAL SUPPLIES	91,495	0.1	9,845	0.1	6,818	0.1	6,888	0.1	2,677	1.3	2,197	1.1
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	294,987	3.0	265,345	2.8	278,526	3.0	256,789	2.8	6,461	3.2	6,556	3.4
(9) PERISHABLE OR NON-PERISHABLE SUBSTANCE	464,794	0.2	517,079	0.2	488,619	0.2	487,969	0.2	26,175	13.0	25,010	12.8
(10) IMPRACTICAL TO SECURE COMPETITION "V"	953,570	3.7	387,690	4.1	290,428	3.1	374,912	3.5	63,132	31.3	62,778	31.3
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	19,378	0.2	16,461	0.2	4,068	0	2,561	0	16,311	7.1	16,282	7.1
(12) CLASSIFIED PURCHASES	3,519	0	751	0	2,657	0	0	0	861	0.4	751	0.4
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	152	0	716	0	61	0	593	0	111	0.1	121	0.1
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	4,396	0	3,435	0	841	0	344	0	3,553	1.8	3,091	1.6
(15) NEGOTIATION AFTER ADVERTISING	124	0	18	0	79	0	4	0	85	0	16	0
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	2,649	0	2,462	0	420	0	521	0	2,069	1.0	1,861	0.9
(17) OTHERWISE AUTHORIZED BY LAW	25,550	0.3	22,997	0.2	21,167	0.3	28,306	0.3	2,193	1.2	2,691	1.4

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
* NOT INCLUDED ELSEWHERE IN THIS TABLE.
* LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 14 (Continued) A/

Statutory Authority (10 U.S.C. 2304 (a))	ACTIONS OF \$10,000 OR MORE				DELIVERY ORDERS				MODIFICATIONS			
	Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975		Fiscal Year 1976	
	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT
TOTAL	NA		NA		NA		NA		NA		NA	
INTRAGOVERNMENTAL	NA		NA		NA		NA		NA		NA	
TOTAL, EXCEPT INTRAGOVERNMENTAL	98,592	100.0	93,547	100.0	70,906	100.0	78,353	100.0	31,064	100.0	31,745	100.0
FORMALLY ADVERTISED	13,084	13.2	13,086	14.0	4,831	6.8	4,210	5.4	3,270	10.3	2,882	9.1
OTHER AUTHORITY (SUB-TOTAL)	85,508	86.8	80,461	85.8	66,075	93.2	66,123	84.6	27,794	89.7	28,863	90.9
(1) NATIONAL EMERGENCY	20,169	20.5	19,084	20.4	3,403	5.5	4,810	5.7	1,644	5.2	1,877	5.9
(2) PUBLIC EXIGENCY	9,970	10.1	8,277	8.8	3,709	5.3	4,200	5.4	2,695	8.5	2,442	7.7
(3) PURCHASES NOT MORE THAN \$30,000	1,559	1.6	1,582	1.7	101	0.1	116	0.1	372	1.2	499	1.6
(4) PERSONAL OR PROFESSIONAL SERVICES	2,276	2.3	2,191	2.3	1,184	1.7	1,111	1.4	569	1.8	649	2.0
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	3,758	3.8	3,451	3.6	5,669	8.0	5,567	7.1	923	2.9	871	2.7
(6) PURCHASES OUTSIDE U. S.	1,900	1.9	1,505	1.6	747	1.1	648	0.8	38	0.1	24	0.1
(7) MEDICINES OR MEDICAL SUPPLIES	34	0	27	0	6,401	9.0	6,528	8.3	26	0.1	9	0
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	10,497	11.1	10,486	11.2	15,143	21.3	16,077	20.6	135	0.4	47	0.1
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	24,445	24.8	23,459	25.1	26,100	36.8	25,502	32.6	12,367	39.8	12,727	40.1
(10) IMPRACTICAL TO SECURE COMPETITION BY	7,970	8.1	7,689	8.2	545	0.8	617	0.8	5,796	18.2	5,956	18.8
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	653	0.7	554	0.6	116	0.2	101	0.1	92	0.3	96	0.3
(12) CLASSIFIED PURCHASES	16	0	26	0	42	0.1	55	0.1	33	0.1	40	0.1
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	15	0	297	0.3	785	1.1	701	0.9	2,489	7.6	2,893	8.6
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	15	0	6	0	2	0	2	0	35	0.1	6	0
(15) NEGOTIATION AFTER ADVERTISING	314	0.3	269	0.3	1,127	1.6	1,098	1.4	624	2.0	475	1.5
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	1,070	1.0	1,759	1.9	519	0.7	500	0.6	866	2.8	852	2.7
(17) OTHERWISE AUTHORIZED BY LAW												

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 * LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 15

AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

(Amounts in Thousands)

Statutory Authority (10 U. S. C. 2304 (a))	FY 1962		FY 1963		FY 1964		FY 1965		FY 1966	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
TOTAL	\$29,254,502		\$29,378,720		\$28,794,284		\$27,997,037		\$38,243,107	
INTRAGOVERNMENTAL	1,155,481		346,516		561,746		612,470		1,014,603	
TOTAL, EXCEPT INTRAGOVERNMENTAL	28,099,021	100.0%	29,032,204	100.0%	28,232,538	100.0%	27,384,567	100.0%	37,228,504	100.0%
FORMALLY ADVERTISED	3,544,619	12.6	3,677,879	12.7	4,071,587	14.4	4,817,214	17.6	5,283,158	14.2
OTHER AUTHORITY (SUB-TOTAL)	24,554,402	87.4	25,354,325	87.3	24,160,951	85.6	22,567,353	82.4	31,945,346	85.8
(1) National Emergency (Sub-Total)	1,430,048	5.1	1,346,593	4.8	1,543,863	5.4	1,437,930	5.2	1,894,400	5.0
(a) Labor Surplus Area & Industry Set-Asides	142,495	0.5	185,388	0.6	244,145	0.9	136,116	0.5	156,672	0.4
(b) Small Business Set-Asides (Sub-Total)	1,277,606	4.6	1,164,174	4.2	1,298,412	4.5	1,444,146	5.3	1,738,711	4.3
1. Unilateral	128,662	0.5	101,128	0.4	62,342	0.2	62,215	0.2	1,398,904	3.8
2. Joint b/	1,150,944	4.1	1,095,046	3.8	1,222,070	4.3	1,401,931	5.1	195,667	0.5
(c) Modifications Authorized by Existing Contract Negotiated Prior to January 1, 1962	5,285	*	4,738	*	0	0.0	0	0.0	0	0.0
(d) Balance of Payments Program	2,662	*	9,693	*	5,306	*	16,418	0.1	105,357	0.3
(2) Public Expenditure	416,904	1.5	462,430	1.9	585,423	2.1	1,104,298	4.0	5,081,593	13.7
(3) Purchases Not More than \$2,500	1,069,441	3.8	1,280,338	4.4	1,337,665	4.7	1,392,973	5.1	1,704,868	4.6
(4) Personal or Professional Services	125,731	0.4	93,042	0.3	113,742	0.4	76,420	0.3	92,431	0.3
(5) Services of Educational Institutions	295,195	1.1	445,775	1.5	412,438	1.5	431,284	1.6	383,649	1.0
(6) Purchases Outside U. S.	1,193,532	4.3	962,445	3.3	957,504	3.4	1,036,916	3.8	1,934,316	5.2
(7) Medicines or Medical Supplies	62,854	0.2	44,639	0.2	54,885	0.2	67,353	0.2	126,742	0.3
(8) Supplies Purchased for Authorized Recale	82,100	0.3	280,304	1.0	157,299	0.5	170,674	0.6	230,439	0.6
(9) Perishable or Non-Perishable Subsistence	489,235	1.7	535,647	1.9	634,747	2.4	801,857	2.9	1,088,222	2.9
(10) Impractical to Secure Competition by Formal Advertising	3,406,187	13.9	4,487,119	15.5	4,099,675	14.5	3,924,339	14.4	5,744,482	15.5
(11) Experimental, Developmental, Test or Research	5,763,993	20.5	5,585,284	19.2	5,016,641	17.6	4,556,792	16.6	4,495,669	12.1
(12) Classified Purchases	771,714	2.7	420,463	1.4	217,184	0.8	115,000	0.4	122,571	0.3
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts	43,240	0.2	27,622	0.1	36,281	0.1	52,400	0.2	105,630	0.3
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture	8,194,024	29.2	8,069,222	27.8	8,015,753	28.4	6,284,374	23.0	6,039,207	16.2
(15) Negotiation After Advertising	2,295	*	1,102	*	1,409	*	1,616	*	9,889	*
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization	670,331	2.4	819,150	2.8	325,042	1.2	337,241	1.2	2,171,779	5.8
(17) Otherwise Authorized by Law	41,618	0.1	343,127	1.2	661,957	2.2	467,346	2.1	754,753	2.0

a/ For definitions and coverage, see Notes on Coverage.
 b/ Prior to FY 1962, Joint Small Business Set-Asides were included under Authority (17).
 * Less than 0.1 percent

Table 15 (Continued)

AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) ^{a/}

Statutory Authority (10 U.S.C. 2304 (a))	FY 1967		FY 1968		FY 1969		FY 1970		FY 1971	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
TOTAL	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
INTERNATIONAL	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
TOTAL, EXCEPT INTERNATIONAL	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
FORMALLY ALLOCATED	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(OTHER AUTHORITY (10 U.S.C. 2304 (a)))	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(1) National Emergency (10 U.S.C. 2304 (a))	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(a) Labor Supply Areas & Industrial Facilities	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(b) Small Business Set-Asides	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(c) Balance of Payments Program	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(2) Public Emergency	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(a) Purchases Not More than \$5,000	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(a) Personnel or Professional Services	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(b) Services of Educational Institutions	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(c) Purchases Outside U. S.	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(d) Medicines or Medical Supplies	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(e) Supplies Purchased for Authorized Resale	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(f) Perishable or Non-Perishable Subsistence	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(g) Impairment to Secure Competition by Formal Advertising	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(h) Experimental, Developmental, Test or Research	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(i) Classified Purchases	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(j) Technical Equipment Requiring Standardization and Interchangeability of Parts	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(k) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(l) Negotiation After Advertising	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(m) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	
(n) Otherwise Authorized by Law	1,007,800,000		1,453,755,000		1,418,864,000		1,453,755,000		1,453,755,000	

^{a/} For Definitions and Coverage, See Notes on Coverage.^{b/} Includes Joint Small Business Set-Asides.

* Less Than 0.05 percent.

Table 15 (Concluded)

AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

(Amounts in Thousands)	Statutory Authority (10 U.S.C. 2304 (a))	FY 1972		FY 1973		FY 1974		FY 1975		FY 1976	
		Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
INTRA-GOVERNMENTAL	TOTAL	\$3,200,641		\$36,919,703		\$40,131,124		\$45,758,294		\$46,934,231	
		4,544,968		3,038,079		3,340,449		5,040,952		6,194,527	
TOTAL, EXCEPT INTRA-GOVERNMENTAL		45,766,633	100.0%	33,565,600	100.0%	36,408,616	100.0%	40,363,334	100.0%	40,726,190	100.0%
		3,694,533	10.3	3,627,256	10.8	3,069,142	8.4	3,437,111	8.5	3,232,425	7.9
FEDERAL AGENCY		3,467,104	89.7	29,938,344	89.2	33,339,474	91.6	36,926,223	91.5	37,493,765	92.1
		1,885,189	5.3	1,864,135	5.6	1,744,343	4.8	2,176,297	5.4	2,236,956	5.5
OTHER AUTHORITY (SUB-TOTAL)		225,779	0.6	1,200,535	3.6	1,017,750	2.8	73,461	0.2	125,465	0.3
		1,625,301	4.5	1,716,231	5.1	1,617,285	4.4	2,083,105	5.2	2,104,343	5.2
(1) National Emergency (Sub-Total)		34,109	0.1	26,056	0.1	11,909	*	8,952	*	7,148	*
(2) Public Emergency				5,313	*	13,399	0.1	10,779	*	2,201,039	5.4
(3) Purchases Not More than \$10,000 d/		1,775,540	5.0	1,955,232	5.8	1,817,503	5.0	2,321,632	5.8	2,462,694	6.0
		1,447,622	4.2	1,534,222	4.6	1,589,544	4.4	2,203,276	5.5		
(4) Personal or Professional Services		86,904	0.2	80,633	0.2	86,952	0.2	100,815	0.2	94,772	0.2
		447,622	1.3	417,776	1.2	385,442	1.1	417,552	1.0	457,811	1.1
(5) Services of Educational Institutions											
(6) Purchases Outside U. S.		1,614,831	4.5	1,750,833	5.2	1,829,644	5.0	2,067,788	5.1	1,991,045	4.9
		127,843	0.4	130,568	0.4	151,541	0.4	139,016	0.3	118,901	0.3
(7) Medicines or Medical Supplies											
(8) Supplies Purchased for Authorized Resale		313,130	0.9	346,914	1.0	417,476	1.1	487,139	1.2	505,368	1.2
		1,209,817	3.4	1,364,403	4.1	1,625,609	4.5	1,633,710	4.0	1,652,151	4.1
(9) Perishable or Non-Perishable Subsistence											
(10) Impractical to Secure Competition by Formal Advertising		8,690,756	24.3	8,116,595	24.2	12,376,447	34.0	13,049,409	32.3	13,198,452	32.4
		4,593,839	12.8	5,104,635	15.2	11,984,910	33.7	5,072,798	12.6	5,784,100	14.2
(11) Experimental, Developmental, Test or Research											
(12) Classified Purchases		94,242	0.3	115,778	0.3	132,773	0.4	142,576	0.4	140,190	0.3
		127,714	0.4	67,545	0.2	119,577	0.3	136,182	0.3	94,129	0.2
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts											
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture		6,669,236	18.7	4,905,213	14.6	4,442,385	12.2	4,858,539	12.0	4,356,169	10.7
		166,726	0.5	2,928	*	108,870	0.3	3,911	*	316	*
(15) Negotiation After Advertising											
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization		2,033,160	5.7	1,829,630	5.5	1,370,803	3.8	1,546,439	3.8	1,854,346	4.6
		733,650	2.1	351,304	1.0	373,395	1.0	567,148	1.4	345,326	0.8
(17) Otherwise Authorized by Law											

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Includes Joint Small Business Set-Aside.

c/ Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), FY 1973, \$316,024; FY 1974, \$382,059; FY 1975 \$354,012, FY 1976 \$13,514

d/ Less than 0.05 percent.

e/ Initial Fiscal Year 1975 this was changed from \$2,500 to \$10,000

AWARDS BY TYPE OF CONTRACT

PRICING PROVISION

Tables 16 and 17 show the types of contract pricing clauses used in military procurement actions of \$10,000 or more each. During fiscal year 1976, these awards totaled \$36,295 million of which \$26,661 million, or 73.5% was awarded under fixed price procedures and \$9,438 million, or 26.0% under cost reimbursement procedures. Other types, time and materials and labor hours, accounted for \$196 million and 0.5% of total.

Cost-plus-a-fixed fee (CPFF) contracts accounted for 11.0% of total contract awards of \$10,000 or more in fiscal year 1976 compared with the 10.6% rate recorded in fiscal year 1975. Use of CPFF contracts since fiscal year 1964 have ranged from a low of 9.4% in fiscal year 1965 to a high of 12.9% in fiscal year 1973. The use of incentive contracts (both fixed and cost types combined) decreased from 29.9% of total contract dollars in fiscal year 1975 to 28.0% in fiscal year 1976. The use of firm fixed price contracts increased from 41.2% during fiscal year 1975 to 42.3% during fiscal year 1976.

The total of 195,645 actions of \$10,000 and over during fiscal year 1976 shown in Table 16 is divided into 93,547 original contract actions and modifications calling for additional work, and 102,098 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. The overall number of procurement actions of \$10,000 and over decreased during the current period by 2.9% compared with the previous year. Actions for new work decreased by 5.1% and actions representing delivery orders and modifications pursuant to the terms of the original contract by 0.7%.

Table 18
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

Type of Pricing Provision	FISCAL YEAR 1976				FISCAL YEAR 1975				FISCAL YEAR 1974			
	AMOUNT		PERCENT		AMOUNT		PERCENT		AMOUNT		PERCENT	
	AMOUNT	PERCENT	TOTAL	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT
TOTAL	9 65,746,209		30,374,835		1 66,916,231		30,374,835		1 66,916,231		30,374,835	
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/	5,848,652		740,574		6,194,527		740,574		6,194,527		740,574	
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) C/	9,587,557	100.0	9,587,557	100.0	9,587,557	100.0	9,587,557	100.0	9,587,557	100.0	9,587,557	100.0
FIXED PRICE TYPE (SUB-TOTAL)	26,849,551	72.7	26,849,551	72.7	26,849,551	72.7	26,849,551	72.7	26,849,551	72.7	26,849,551	72.7
FIRM REDETERMINABLE INCENTIVE ESCALATION	18,476,593	61.2	18,476,593	61.2	18,476,593	61.2	18,476,593	61.2	18,476,593	61.2	18,476,593	61.2
COST REIMBURSEMENT TYPE (SUB-TOTAL)	9,753,006	22.1	9,753,006	22.1	9,753,006	22.1	9,753,006	22.1	9,753,006	22.1	9,753,006	22.1
NO FEE	992,546	2.9	992,546	2.9	992,546	2.9	992,546	2.9	992,546	2.9	992,546	2.9
FIXED FEE	3,076,895	10.4	3,076,895	10.4	3,076,895	10.4	3,076,895	10.4	3,076,895	10.4	3,076,895	10.4
INCENTIVE FEE	6,345,121	15.1	6,345,121	15.1	6,345,121	15.1	6,345,121	15.1	6,345,121	15.1	6,345,121	15.1
AWARD FEE	588,866	1.6	588,866	1.6	588,866	1.6	588,866	1.6	588,866	1.6	588,866	1.6
OTHER TYPES (SUB-TOTAL)	207,126	0.6	207,126	0.6	207,126	0.6	207,126	0.6	207,126	0.6	207,126	0.6
TIME AND MATERIALS LABOR HOUR	166,916	0.1	166,916	0.1	166,916	0.1	166,916	0.1	166,916	0.1	166,916	0.1
TOTAL	9 65,746,209		30,374,835		1 66,916,231		30,374,835		1 66,916,231		30,374,835	
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/	1,679,967		233,455		1,679,967		233,455		1,679,967		233,455	
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) C/	1,212,109		2,785,669		1,212,109		2,785,669		1,212,109		2,785,669	
FIXED PRICE TYPE (SUB-TOTAL)	4,081,376	71.4	4,081,376	71.4	4,081,376	71.4	4,081,376	71.4	4,081,376	71.4	4,081,376	71.4
FIRM REDETERMINABLE INCENTIVE ESCALATION	6,290,917	51.9	6,290,917	51.9	6,290,917	51.9	6,290,917	51.9	6,290,917	51.9	6,290,917	51.9
COST REIMBURSEMENT TYPE (SUB-TOTAL)	1,107,721	18.6	1,107,721	18.6	1,107,721	18.6	1,107,721	18.6	1,107,721	18.6	1,107,721	18.6
NO FEE	155,416	1.9	155,416	1.9	155,416	1.9	155,416	1.9	155,416	1.9	155,416	1.9
FIXED FEE	1,052,305	16.7	1,052,305	16.7	1,052,305	16.7	1,052,305	16.7	1,052,305	16.7	1,052,305	16.7
INCENTIVE FEE	902,405	13.7	902,405	13.7	902,405	13.7	902,405	13.7	902,405	13.7	902,405	13.7
AWARD FEE	221,401	3.0	221,401	3.0	221,401	3.0	221,401	3.0	221,401	3.0	221,401	3.0
OTHER TYPES (SUB-TOTAL)	31,410	0.4	31,410	0.4	31,410	0.4	31,410	0.4	31,410	0.4	31,410	0.4
TIME AND MATERIALS LABOR HOUR	26,841	0.1	26,841	0.1	26,841	0.1	26,841	0.1	26,841	0.1	26,841	0.1
TOTAL	1 66,916,231		3,072,835		1 66,916,231		3,072,835		1 66,916,231		3,072,835	

LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 16 (Continued)
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

Type of Pricing Provision	PER VALUE (\$1000)										NUMBER OF PROCUREMENT ACTIONS				
	Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1977		Fiscal Year 1978		Fiscal Year 1979						
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	OTHER D/	TOTAL	PERCENT	NEW WORK	OTHER G/
NAVY															
TOTAL	15,644,110		15,644,074		2,747,746				2,747,746			2,747,746			
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/	1,710,742		1,074,449		285,424				285,424			285,424			
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) C/	13,933,368	100.0	12,569,625	100.0	51,022	100.0	25,927	25.995	50,859	100.0		50,859	100.0	23,406	27,457
FIXED PRICE TYPE (SUB-TOTAL)	2,459,4012	85.8	2,371,516	67.6	45,222	79.0	19,117	21.075	39,496	77.6		39,496	77.6	17,684	21,812
FIRM REDETERMINABLE INCENTIVE ESCALATION	1,459,194	42.7	5,741,776	66.4	17,041	78.2	19,796	19.046	17,644	7.6		17,644	7.6	17,297	20,151
COST REIMBURSEMENT TYPE (SUB-TOTAL)	1,459,194	14.2	2,297,559	19.5	1,286	2.5	117	1.167	1,286	2.5		1,286	2.5	1,712	6,639
NO FEE	411,061	3.7	1,062,750	31.8	9,120	17.9	5,411	5.511	9,597	18.5		9,597	18.5	5,613	3,904
FIXED FEE	2,088,134	15.5	1,184,809	10.3	3,921	7.5	1,117	1.117	3,921	7.5		3,921	7.5	1,298	1,61
INCENTIVE	1,794,441	14.0	1,184,809	10.3	3,921	7.5	1,117	1.117	3,921	7.5		3,921	7.5	1,298	1,61
AWARD FEE	1,794,441	14.0	1,184,809	10.3	3,921	7.5	1,117	1.117	3,921	7.5		3,921	7.5	1,298	1,61
OTHER TYPES (SUB-TOTAL)	67,294	0.5	40,648	0.4	1,071	2.1	269	2.69	1,071	2.1		1,071	2.1	269	3,904
TIME AND MATERIALS LABOR HOUR	99,134	0.7	36,667	0.3	817	1.6	117	1.17	817	1.6		817	1.6	112	651
	99,134	0.7	36,667	0.3	817	1.6	117	1.17	817	1.6		817	1.6	112	651
AIR FORCE															
TOTAL	12,625,097		11,113,624		2,476,504				2,476,504			2,476,504			
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/	1,510,922		2,544,067		264,143				264,143			264,143			
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) C/	11,114,175	100.0	11,113,624	100.0	94,715	100.0	16,493	16.493	16,493	100.0		16,493	100.0	16,493	37,727
FIXED PRICE TYPE (SUB-TOTAL)	6,469,207	65.6	7,661,617	68.0	97,751	96.4	18,458	18.458	18,458	96.4		18,458	96.4	18,458	32,829
FIRM REDETERMINABLE INCENTIVE ESCALATION	1,005,577	2.6	1,005,577	9.0	60,699	74.4	11,601	11.601	26,789	7.6		26,789	7.6	13,052	27,351
COST REIMBURSEMENT TYPE (SUB-TOTAL)	1,005,577	1.9	1,005,577	9.0	4,409	4.4	25	2.5	4,409	4.4		4,409	4.4	25	1,494
NO FEE	1,005,577	1.9	1,005,577	9.0	4,409	4.4	25	2.5	4,409	4.4		4,409	4.4	25	1,494
FIXED FEE	1,005,577	1.9	1,005,577	9.0	4,409	4.4	25	2.5	4,409	4.4		4,409	4.4	25	1,494
INCENTIVE	1,005,577	1.9	1,005,577	9.0	4,409	4.4	25	2.5	4,409	4.4		4,409	4.4	25	1,494
AWARD FEE	1,005,577	1.9	1,005,577	9.0	4,409	4.4	25	2.5	4,409	4.4		4,409	4.4	25	1,494
OTHER TYPES (SUB-TOTAL)	106,407	1.1	90,439	0.8	1,327	2.4	265	2.65	1,327	2.4		1,327	2.4	231	982
TIME AND MATERIALS LABOR HOUR	184,366	1.1	90,439	0.8	1,327	2.4	265	2.65	1,327	2.4		1,327	2.4	231	982
	184,366	1.1	90,439	0.8	1,327	2.4	265	2.65	1,327	2.4		1,327	2.4	231	982

* LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 16 (Continued)
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

Type of Pricing Provision	NET VALUE (\$'000)			NUMBER OF PROCUREMENT ACTIONS						
	Fiscal Year 1975		Fiscal Year 1976		Fiscal Year 1975			Fiscal Year 1976		
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	AFM WORK	OTHER B/	TOTAL	PERCENT
DEFENSE SUPPLY AGENCY										
TOTAL	5,651,529		5,915,110		859,749				938,114	
INTRAGOVERNMENTAL ACTIONS C/ LESS THAN \$30,000 C/	111,441		228,915		790,320				28,784	
ACTIONS OF \$30,000 OR MORE (SUB-TOTAL) E/	5,555,980	100.0	4,961,529	100.0	42,424	100.0	31,734	8,698	42,060	100.0
FIXED PRICE TYPE (SUB-TOTAL)	4,459,466	55.9	4,958,698	95.9	42,489	100.0	31,730	9,679	42,042	100.0
FIRM	1,913,681	39.4	2,226,570	44.9	34,954	82.4	26,712	8,240	35,875	85.3
REDETERMINABLE	644	0	104	0	10	0	2	16	32	0.1
INCENTIVE	0	0.0	0	0	0	0	0	0	0	0
ESCALATION	2,936,337	67.5	2,731,291	55.1	7,437	17.5	7,014	423	6,132	14.6
COST REIMBURSEMENT TYPE (SUB-TOTAL)	1,126	0	640	0	0	0	0	0	7	0
NO FEE	285	0	390	0	1	0	1	0	2	0
FIXED FEE	1,341	0	450	0	7	0	1	0	5	0
INCENTIVE FEE	0	0	0	0	0	0	0	0	0	0
AWARD FEE	0	0	0	0	0	0	0	0	0	0
OTHER TYPES (SUB-TOTAL)	1,068	0	1,096	0	7	0	0	7	11	0
TIME AND MATERIALS	1,068	0	1,096	0	7	0	0	7	11	0
LABOR HOUR	0	0	0	0	0	0	0	0	0	0

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ DELIVERY ORDERS AND MODIFICATIONS PURSUANT TO TERMS OF THE ORIGINAL CONTRACT.
 C/ EXCLUDES INTRAGOVERNMENTAL DATA BY PRICING PROVISION ARE NOT AVAILABLE FOR AWARDS OF LESS THAN \$30,000.
 D/ INCLUDES AWARDS AND ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
 E/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
 F/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS AND ACTIONS.
 G/ LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 17

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) ^{a/}

Type of Pricing Provision	FISCAL YEAR									
	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
(Amounts in Thousands)	Net Value									
TOTAL ^{b/}	\$21,458,141	\$34,087,996	\$29,285,024	\$10,941,054	\$13,663,408	\$16,101,941	\$17,927,053	\$22,151,627	\$22,873,335	\$21,181,466
FIXED PRICE TYPE (SUB-TOTAL)	18,736,133	27,953,710	23,358,219	7,707,753	10,345,840	11,220,693	11,995,425	13,388,816	13,520,289	12,159,743
Firm	9,446,234	10,128,940	9,307,381	4,157,793	5,418,631	5,859,400	6,360,956	6,168,679	7,496,601	6,644,815
Redeterminable	7,206,455	13,122,675	6,348,482	639,040	1,715,573	1,596,461	1,546,113	1,630,271	1,070,694	1,298,138
Incentive	1,951,457	4,079,848	7,029,516	2,756,136	3,124,378	3,096,450	3,210,857	4,253,712	3,508,293	2,879,199
Escalation	151,987	622,247	652,840	154,784	107,258	668,382	875,499	1,336,154	1,442,806	1,336,611
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	2,721,998	6,074,286	5,926,805	3,234,101	3,295,468	4,881,248	5,931,628	8,772,811	9,353,046	9,021,723
No Fee	655,019	1,523,065	482,099	288,797	363,371	624,198	314,635	616,629	684,561	446,546
Fixed Fee	1,892,046	4,509,585	4,779,868	2,606,666	2,693,335	3,987,588	5,380,975	7,354,218	7,836,591	7,803,469
Incentive Fee	-	-	631,036	277,121	193,408	303,759	204,296	703,175	741,247	672,899
Other ^{d/}	14,933	41,636	33,802	61,517	45,354	63,703	72,722	89,789	88,827	78,809
Percent										
TOTAL ^{b/}	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FIXED PRICE TYPE (SUB-TOTAL)	87.3	82.1	79.8	70.5	75.9	69.7	66.6	60.4	59.1	57.4
Firm	43.9	29.8	31.8	38.0	39.7	36.4	35.3	27.8	32.8	31.4
Redeterminable	33.6	38.5	21.8	5.9	12.5	9.9	8.6	7.4	4.7	6.1
Incentive	9.1	12.0	24.0	25.2	22.9	19.2	17.8	19.2	15.3	13.6
Escalation	0.7	1.8	2.2	1.4	0.8	4.2	4.9	6.0	6.3	6.3
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	12.7	17.9	20.2	29.5	24.1	30.3	33.4	39.6	40.9	42.6
No Fee	4.0	4.5	1.6	2.6	2.7	4.9	1.9	2.8	3.0	2.2
Fixed Fee	8.6	13.3	16.3	23.8	19.7	24.1	24.9	33.2	34.3	36.8
Incentive Fee	-	-	2.2	2.5	1.4	1.9	1.2	3.2	3.2	3.2
Other ^{d/}	0.1	0.1	0.1	0.6	0.3	0.4	0.4	0.4	0.4	0.4

^{a/} For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

^{b/} Represents procurement actions of \$10,000 or more excluding intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

^{d/} Includes Time and Materials and Labor Hour contracts.

Table 17-- (Continued)

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

(Amounts in Thousands)

Type of Pricing Provision	FISCAL YEAR									
	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
TOTAL b/	\$2,857,241	\$3,177,045	\$4,224,582	\$5,327,582	\$6,330,689	\$11,515,411	\$39,259,366	\$32,070,619	\$37,165,155	\$31,012,901
FIXED PRICE TYPE (SUB-TOTAL)	13,243,052	15,667,041	17,012,601	18,028,507	18,619,283	26,550,580	30,273,539	30,311,751	28,172,619	22,944,694
Firm	7,211,278	9,795,324	10,886,370	11,730,231	12,856,526	19,277,294	22,091,935	20,596,294	18,652,591	14,739,491
Redeterminable	2,403,044	1,697,663	981,440	611,885	536,455	765,555	687,726	960,777	466,032	217,453
Incentive	2,553,522	3,036,745	4,137,346	4,685,456	4,097,795	5,327,340	7,001,204	7,323,142	7,316,612	6,404,855
Escalation	1,075,246	877,199	1,007,445	1,000,935	1,186,527	1,180,731	1,152,674	1,831,538	1,737,184	1,502,490
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	9,614,179	10,112,884	9,211,981	7,299,035	5,711,406	6,964,491	8,275,827	8,758,868	9,012,536	8,067,807
No Fee	466,798	595,144	621,446	582,448	577,801	734,084	752,159	788,191	639,346	593,281
Fixed Fee	8,362,396	8,384,661	5,439,150	3,034,947	2,289,324	3,327,884	4,068,830	4,233,744	3,566,354	3,212,734
Incentive Fee	724,161	1,061,314	3,061,668	3,560,472	2,720,835	2,762,942	3,276,988	3,506,734	3,443,134	3,050,173
Award Fee	0	0	0	0	0	0	0	NA	1,110,777	953,042
Other d/	60,824	71,765	89,715	101,168	123,446	139,581	177,870	230,199	252,925	258,577
TOTAL b/	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FIXED PRICE TYPE (SUB-TOTAL)	57.9	60.8	64.9	71.2	76.5	79.2	78.2	77.6%	75.8	74.0
Firm	31.5	38.0	41.5	46.3	52.8	57.5	56.3	52.7	50.2	47.5
Redeterminable	10.5	7.4	3.7	2.4	2.2	2.3	1.8	1.5	1.2	0.7
Incentive	11.2	12.0	15.8	18.5	16.6	15.9	17.8	18.7	19.7	20.9
Escalation	4.7	3.4	3.9	4.0	4.9	3.5	3.0	4.7	4.7	4.9
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	42.1	39.2	35.1	28.8	23.5	20.8	21.1	22.4	24.2	26.0
No Fee	2.0	2.3	2.4	2.4	2.4	2.2	1.9	2.0	1.7	1.9
Fixed Fee	36.6	32.5	20.7	12.0	9.4	9.9	10.4	10.8	9.6	10.4
Incentive Fee	3.2	4.1	11.7	14.1	11.2	8.3	8.3	9.0	9.3	9.8
Award Fee	0.0	0.0	0.0	0.0	0.0	0.0	0.0	NA	3.0	3.1
Other d/	0.3	0.3	0.3	0.4	0.5	0.4	0.5	0.6	0.6	0.8

a/ For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

b/ Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

c/ Includes Cost-Plus-Award Fee Contracts but the amounts are not known.

d/ Includes Time and Materials and Labor Hour contracts.

NA Not Available

TABLE 17 (Concluded)

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) ^{a/}

(Amounts in Thousands)

Type of Pricing Provision	FISCAL YEAR									
	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
	NET VALUE									
TOTAL ^{b/}	\$29,692,453	\$32,592,854	\$29,913,542	\$32,495,056	\$36,019,736	\$36,295,370				
FIXED PRICE TYPE (SUB-TOTAL)	21,911,536	23,110,679	20,752,326	23,537,160	26,059,551	26,661,233				
Firm	12,579,960	13,834,597	13,209,059	13,616,019	14,834,593	15,355,121				
Indeterminable	213,040	271,248	260,212	332,782	360,851	468,848				
Incentive	7,807,378	7,626,868	5,827,628	6,814,412	6,345,224	6,393,747				
Other ^{d/}	1,331,218	1,375,906	1,455,427	2,773,947	4,467,883	4,443,517				
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	7,760,527	9,482,175	9,161,216	8,957,896	9,960,185	9,634,137				
No Fee	659,782	1,200,763	968,023	1,216,589	992,566	1,043,489				
Fixed Fee	3,352,924	3,715,559	3,845,775	3,603,798	3,826,095	3,982,870				
Incentive Fee	2,834,282	3,231,150	3,445,954	3,273,268	4,345,521	3,792,226				
Award Fee	692,913	820,148	663,745	646,144	588,864	619,285				
Other ^{d/}	280,626	214,235	237,719	218,097	207,139	196,267				
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%				
FIRM PRICE TYPE (SUB-TOTAL)	71.9	71.6	69.4	72.4	72.3	73.5				
Firm	42.4	42.8	44.2	41.9	41.1	42.3				
Indeterminable	0.7	0.8	0.9	1.0	1.0	1.3				
Incentive	26.3	23.6	19.5	21.0	17.8	17.6				
Escalation	4.5	4.3	4.9	8.5	12.4	12.2				
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	28.1	28.4	30.6	27.6	27.7	26.5				
No Fee	2.2	3.7	3.2	3.7	2.8	2.9				
Fixed Fee	11.3	11.5	12.9	11.1	10.6	11.0				
Incentive Fee	9.5	10.0	11.5	10.1	12.1	10.4				
Award Fee	2.3	2.5	2.2	2.0	1.6	1.7				
Other ^{d/}	0.7	0.7	0.8	0.7	0.6	0.5				

^{a/} For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

^{b/} Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

^{d/} Includes Time and Materials and Labor Hour contracts.

SUBCONTRACTS

Commitments for subcontract work by 699 reporting large military contractors totaled \$11,882 million in fiscal year 1976 which was a 6.7% decrease from the \$12,734 million reported by 701 large contractors in fiscal year 1975.

Small business firms received 37.6% of the total committed for subcontract work during fiscal year 1976 compared with 39.3% for fiscal year 1975. Comparative data for fiscal years 1967 through 1976 are shown in Table 18.

Table 18

DEFENSE SMALL BUSINESS SUBCONTRACTING PROGRAM (By Fiscal Year)

(Dollar Amounts in Millions)		1967	1968	1969	1970	1971	1972	1973	1974	1975	a/ 1976
1.	Number of Large Contractors Reporting	816	886	946	939	865	767	765	713	701	699
2.	Military Subcontract Commitments	\$15,472	\$15,225	\$14,883	\$11,931	\$ 9,471	\$ 9,925	\$11,094	\$12,072	\$12,734	\$11,882
	a. To Small Business Concerns	6,697	6,496	6,046	4,378	3,292	3,457	3,971	4,609	5,002	4,473
	b. To Other Business Concerns	8,775	8,729	8,837	7,553	6,179	6,468	7,123	7,463	7,732	7,409
3.	Percent of Total to Small Business Concerns (Line 2a -:- Line 2)	43.3%	42.7%	40.6%	36.7%	34.8%	34.8%	35.8%	38.2%	39.3%	37.6%
a/ Preliminary											

APPENDIX TABLES

TABLE A
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1951 - 1960

(Amounts in Millions)	Month	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
	January	\$ 4,137	\$ 2,697	\$ 3,967	\$ 702	\$ 1,100	\$ 1,312	\$ 1,550	\$ 1,793	\$ 1,411	\$ 1,580
	February	2,681	4,113	2,004	522	1,070	1,262	1,719	1,083	1,658	1,508
	March	3,170	3,148	2,847	1,032	1,346	1,893	1,947	2,797	2,438	2,370
	January-March, Total	9,988	9,958	8,818	2,256	3,516	4,467	5,216	5,673	5,507	5,458
	April	3,115	2,249	2,776	1,173	1,542	1,129	1,833	1,763	1,802	1,500
	May	3,910	3,190	2,278	1,410	988	1,528	778	2,558	1,627	1,875
	June	8,134	12,398	6,066	3,455	3,897	4,692	2,740	5,131	4,995	4,307
	April-June, Total	15,159	17,837	11,120	6,038	6,427	7,349	5,351	9,452	8,424	7,682
	January-June, Total	25,147	27,795	19,938	8,294	9,943	11,816	10,567	15,125	13,931	13,140
	Fiscal Year, Total		43,569	31,812	13,279	16,582	19,590	21,458	24,197	25,312	23,689
	July	3,121	1,199	1,561	708	844	1,036	1,398	1,319	1,824	1,757
	August	2,373	810	750	497	901	1,479	865	1,232	1,465	1,698
	September	2,012	1,990	926	2,067	734	2,225	1,409	2,471	1,921	2,402
	July-September, Total	7,506	3,999	3,237	3,272	2,479	4,740	3,672	5,022	5,210	5,857
	October	2,464	2,047	929	1,917	1,007	1,730	1,545	1,820	1,914	1,428
	November	2,236	2,296	287	380	1,168	1,704	1,524	1,457	1,731	1,607
	December	3,568	3,532	532	1,070	3,120	2,717	2,331	3,082	1,694	2,278
	October-December, Total	8,268	7,875	1,748	3,367	5,295	6,151	5,400	6,359	5,339	5,313
	July-December, Total	15,774	11,874	4,985	6,639	7,774	10,891	9,072	11,381	10,549	11,170
	Calendar Year, Total	40,921	39,669	24,923	14,933	17,717	22,707	19,639	26,506	24,480	24,310

NOTE: Most overseas procurement during fiscal years 1951-1954 was reported on an annual basis. The amounts have been pro-rated to the individual months on an estimated basis.

TABLE A (Cont'd)
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1961 - 1970

(Amounts in Millions)	Month	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
	January	\$ 1,781	\$ 2,990	\$ 2,320	\$ 2,328	\$ 2,029	\$ 2,957	\$ 3,318	\$ 2,973	\$ 3,275	\$ 2,773
	February	1,887	1,927	2,254	2,527	1,603	2,554	3,291	2,909	3,221	2,406
	March	2,437	3,019	2,800	2,204	2,578	2,988	3,034	3,077	2,560	2,560
	January-March, Total	6,105	7,936	7,374	7,059	6,210	8,499	9,643	8,959	9,056	7,739
	April	1,929	2,043	1,842	2,274	2,693	3,159	2,902	3,247	2,399	2,166
	May	1,630	1,906	2,155	2,391	1,988	3,398	3,940	3,993	2,720	2,292
	June	4,750	4,431	4,648	3,666	4,607	7,283	7,060	6,081	5,160	5,320
	April-June, Total	8,309	8,380	8,645	8,331	9,288	13,840	13,902	13,321	10,279	9,778
	January-June, Total	14,414	16,316	16,019	15,390	15,498	22,339	23,545	22,280	19,335	17,517
	Fiscal Year, Total	25,584	29,254	29,379	28,796	27,997	38,243	44,633	43,755	41,986	35,976
	July	1,597	1,653	2,044	2,328	2,355	4,114	3,721	4,371	3,524	3,362
	August	1,828	1,922	2,484	1,971	2,659	3,069	3,725	3,071	2,965	2,782
	September	2,252	2,248	2,928	2,474	2,798	4,208	4,282	4,601	3,313	2,608
	July-September, Total	5,677	5,823	7,456	6,773	7,812	11,391	11,728	12,043	9,802	8,752
	October	2,653	2,943	2,241	2,025	2,782	3,462	3,649	4,021	3,416	3,977
	November	1,909	2,471	1,535	1,746	2,481	2,778	2,770	2,863	2,170	2,226
	December	2,699	2,123	2,174	1,955	2,829	3,457	3,328	3,724	3,071	3,312
	October-December, Total	7,261	7,537	5,950	5,726	8,092	9,697	9,747	10,608	8,657	9,515
	July-December, Total	12,938	13,360	13,406	12,499	15,904	21,088	21,475	22,651	18,459	18,267
	Calendar Year, Total	27,352	29,676	29,425	27,889	31,402	43,427	45,020	44,931	37,794	35,784

TABLE A (Cont'd)
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1971 - 1980 to Date

(Amounts in Millions)	Month	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
January		\$ 2,338	\$ 3,379	\$2,134	\$3,244	\$3,681	\$3,574				
February		2,364	2,629	2,569	2,727	3,414	2,624				
March		3,059	2,977	2,966	2,800	2,721	5,495				
January-March, Total		7,761	8,985	8,269	8,771	9,816	11,693				
April		2,285	2,249	2,067	3,207	2,987	2,747				
May		1,843	2,300	2,572	2,344	2,799	2,656				
June		4,361	5,863	5,387	6,419	7,185	7,148				
April-June, Total		8,489	10,412	10,026	11,970	12,971	12,551				
January-June, Total		16,250	19,397	18,295	20,741	22,787	24,244				
Fiscal Year, Total		34,517	38,292	36,920	40,131	45,758	46,934				
July		3,716	3,783	2,725	4,345	4,620					
August		3,213	2,871	3,468	4,539	5,444					
September		3,231	3,010	3,468	3,706	3,303					
July-September, Total		10,160	9,664	9,661	12,590	13,367					
October		2,838	3,150	3,392	4,355	3,426					
November		2,638	3,101	3,207	3,300	2,772					
December		3,259	2,710	3,130	2,726	3,125					
October-December, Total		8,735	8,961	9,729	10,381	9,323					
July-December, Total		18,895	18,625	19,390	22,971	22,690					
Calendar Year, Total		35,145	38,022	37,685	43,712	45,447					

TABLE B
AWARDS TO U. S. BUSINESS FIRMS BY MONTH
1951 - 1960

(Amounts in Millions)	Month	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
	January	\$ 4,004	\$ 2,505	\$ 3,557	\$ 581	\$ 962	\$ 1,205	\$ 1,394	\$ 1,647	\$ 1,223	\$ 1,448
	February	2,508	3,961	1,675	416	969	1,107	1,519	939	1,483	1,366
	March	2,974	3,003	2,521	909	1,191	1,767	1,817	2,602	2,258	2,199
	January-March, Total	9,486	9,469	7,753	1,906	3,122	4,079	4,730	5,188	4,964	5,013
	April	2,878	2,067	2,418	1,039	1,414	980	1,637	1,524	1,665	1,293
	May	3,730	3,022	1,995	1,286	807	1,358	594	2,322	1,425	1,708
	June	7,917	12,182	5,689	3,038	3,442	4,366	2,310	4,682	4,634	3,995
	April-June, Total	14,525	17,271	10,102	5,363	5,663	6,704	4,541	8,528	7,724	6,996
	January-June, Total	24,011	26,740	17,855	7,269	8,785	10,783	9,271	13,716	12,688	12,009
	Fiscal Year, Total		41,482	27,822	11,448	14,930	17,750	19,133	21,827	22,744	21,302
	July	2,946	828	1,441	622	693	841	1,114	1,067	1,534	1,524
	August	2,180	524	585	425	771	1,325	850	1,032	1,252	1,496
	September	1,834	1,684	810	2,012	573	2,081	1,283	2,243	1,728	2,158
	July-September, Total	6,960	3,036	2,836	3,059	2,037	4,247	3,247	4,342	4,514	5,178
	October	2,295	1,729	771	1,817	903	1,569	1,279	1,538	1,732	1,213
	November	2,074	2,000	164	302	1,042	1,528	1,417	1,301	1,559	1,455
	December	3,413	3,202	408	967	2,985	2,518	2,168	2,875	1,488	2,056
	October-December, Total	7,782	6,931	1,343	3,086	4,930	5,615	4,864	5,714	4,779	4,724
	July-December, Total	14,742	9,967	4,179	6,145	6,967	9,862	8,111	10,056	9,293	9,902
	Calendar Year, Total	38,753	36,707	22,034	13,414	15,752	20,645	17,382	23,772	21,981	21,911

TABLE B (Cont'd)
AWARDS TO U.S. BUSINESS FIRMS BY MONTH
1961 - 1970

(Amounts in Millions)	Month	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
	January	\$ 1,573	\$ 2,760	\$ 2,140	\$ 2,138	\$ 1,841	\$ 2,590	\$ 2,522	\$ 2,505	\$ 2,880	\$ 2,397
	February	1,712	1,697	2,131	2,377	1,446	2,264	3,092	2,598	2,797	2,118
	March	2,233	2,800	2,654	2,001	2,344	2,682	2,670	2,819	2,383	2,295
	January-March, Total	5,518	7,257	6,925	6,516	5,631	7,536	8,684	7,922	8,060	6,810
	April	1,780	1,757	1,714	2,124	2,478	2,922	2,578	3,005	2,128	1,928
	May	1,417	1,676	2,009	2,210	1,827	2,653	3,360	3,733	2,435	1,951
	June	4,375	3,930	4,244	3,292	4,192	6,420	6,410	5,499	4,535	4,480
	April-June, Total	7,572	7,363	7,967	7,626	8,497	11,995	12,348	12,237	9,098	8,359
	January-June, Total	13,090	14,620	14,892	14,142	14,128	19,531	21,032	20,159	17,158	15,169
	Fiscal Year, Total	22,992	26,147	27,143	26,221	25,281	34,026	39,809	39,486	37,331	31,191
	July	1,415	1,404	1,749	2,108	1,965	3,638	3,283	3,614	2,878	2,607
	August	1,596	1,800	2,341	1,685	2,449	2,686	3,214	2,728	2,626	2,435
	September	1,970	2,068	2,649	2,268	2,561	3,725	3,988	4,158	2,931	2,355
	July-September, Total	4,981	5,272	6,739	6,061	6,975	10,049	10,485	10,500	8,435	7,397
	October	2,349	2,774	2,083	1,764	2,595	3,088	3,353	3,668	3,094	3,693
	November	1,715	2,298	1,328	1,594	2,286	2,525	2,512	2,507	1,955	1,957
	December	2,482	1,907	1,929	1,734	2,639	3,115	2,977	3,498	2,538	2,888
	October-December, Total	6,546	6,979	5,340	5,092	7,520	8,728	8,842	9,673	7,587	8,538
	July-December, Total	11,527	12,251	12,079	11,153	14,495	18,777	19,327	20,173	16,022	15,935
	Calendar Year, Total	24,617	26,871	26,971	25,295	28,623	38,308	40,359	40,332	33,180	31,104

TABLE B (Cont'd)
AWARDS TO U.S. BUSINESS FIRMS BY MONTH
1971 - 1980 to Date

(Amounts in Millions)	Month	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
January		\$ 2,054	\$ 3,041	\$2,129	\$2,693	\$2,939	\$2,632				
February		2,083	2,335	2,169	2,351	2,811	2,135				
March		2,682	2,627	2,644	2,222	2,284	3,961				
January-March, Total		6,819	8,003	6,942	7,266	8,034	8,728				
April		2,046	1,977	1,623	2,596	2,658	2,267				
May		1,663	2,014	1,994	1,970	2,347	2,149				
June		3,745	4,475	4,348	5,357	5,724	5,680				
April-June, Total		7,454	8,466	7,965	9,923	10,729	10,096				
January-June, Total		14,273	16,469	14,907	17,189	18,763	18,824				
Fiscal Year, Total		30,208	33,007	30,647	33,234	37,115	37,594				
July		2,994	3,121	2,126	3,333	3,941					
August		2,843	2,376	2,934	3,611	4,771					
September		3,007	2,510	2,760	3,115	2,565					
July-September, Total		8,884	8,007	7,820	10,059	11,277					
October		2,519	2,718	2,892	3,353	2,827					
November		2,303	2,690	2,604	2,763	2,128					
December		2,872	2,325	2,729	2,177	2,538					
October-December, Total		7,694	7,733	8,225	8,293	7,493					
July-December, Total		16,538	15,740	16,045	18,352	18,770					
Calendar Year, Total		30,811	32,209	30,952	35,541	37,533					

TABLE C

DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1964 - Total	547,097	\$584,040	543,324	\$171,112	3,773	\$412,928
Army	316,406	215,557	314,840	68,004	1,566	147,553
Navy	95,446	127,314	94,631	38,418	815	88,896
Air Force	126,192	219,283	125,057	54,392	1,135	164,891
DSA	9,053	21,886	8,796	10,298	257	11,588
1965 - Total	627,205	\$468,300	622,955	\$200,501	4,250	\$267,792
Army	331,568	136,532	330,175	66,993	1,393	69,539
Navy	142,188	118,663	141,276	55,886	912	62,777
Air Force	139,413	181,255	137,935	63,458	1,478	117,797
DSA	14,036	31,850	13,569	14,164	467	17,686
1966 - Total	630,992	\$565,101	625,038	\$239,732	5,954	\$325,369
Army	340,128	176,048	337,963	82,222	2,165	93,826
Navy	145,306	134,010	144,332	70,392	974	63,618
Air Force	127,040	193,942	125,398	64,068	1,642	129,874
DSA	18,518	61,101	17,345	23,050	1,173	38,051
1967 - Total	672,505	\$611,638	665,188	\$271,664	7,317	\$339,974
Army	364,984	208,648	362,642	96,812	2,342	111,836
Navy	165,622	150,651	164,307	88,116	1,315	62,535
Air Force	122,305	167,914	120,688	62,999	1,617	104,915
DSA	19,594	84,425	17,551	23,737	2,043	60,688
1968 - Total	698,103	\$639,825	691,521	\$275,185	6,582	\$364,640
Army	391,535	227,213	389,072	103,381	2,463	123,832
Navy	173,242	180,600	171,690	97,184	1,552	83,416
Air Force	115,798	171,950	114,413	56,521	1,385	115,429
DSA	17,528	60,062	16,346	18,099	1,182	41,963

TABLE C (Continued)

**DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE**

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1969 - Total	530,651	\$710,570	522,432	\$280,131	8,219	\$430,439
Army	216,912	261,307	213,954	101,948	2,958	159,359
Navy	168,617	185,564	166,859	96,442	1,758	89,122
Air Force	123,643	171,878	121,983	59,216	1,660	112,662
DSA	21,479	91,821	19,636	22,525	1,843	69,296
1970 - Total	533,225	\$723,644	525,716	\$272,533	7,509	\$451,111
Army	208,251	293,031	205,310	101,835	2,941	191,196
Navy	172,084	187,303	170,344	96,903	1,740	90,400
Air Force	133,617	164,773	132,148	57,793	1,469	106,980
DSA	19,273	78,537	17,914	16,002	1,359	62,535
1971 - Total	552,403	\$795,710	544,182	\$296,517	8,221	\$499,193
Army	213,394	308,550	210,314	110,694	3,080	197,856
Navy	169,464	218,816	167,560	99,415	1,904	119,401
Air Force	147,430	202,555	145,514	66,469	1,916	136,186
DSA	22,115	65,689	20,794	19,939	1,321	45,750
1972 - Total	602,257	\$800,906	592,650	\$345,791	9,607	\$455,115
Army	227,283	330,372	223,744	133,532	3,539	196,840
Navy	188,143	213,710	185,480	119,081	2,663	94,629
Air Force	166,831	199,127	164,646	75,697	2,185	123,430
DSA	20,000	57,697	18,780	17,481	1,220	40,216
1973 - Total	635,002	\$785,160	624,933	\$366,911	10,069	\$418,249
Army	223,202	312,870	219,163	134,938	4,039	177,932
Navy	168,865	207,327	166,326	127,004	2,539	80,323
Air Force	221,483	207,159	219,225	86,401	2,258	120,758
DSA	21,452	57,804	20,219	18,568	1,233	39,236
1974 - Total	794,797	\$829,571	783,660	\$383,006	11,137	\$446,565
Army	200,657	330,066	196,393	143,971	4,264	186,095
Navy	160,082	221,076	157,248	133,059	2,834	88,017
Air Force	413,532	222,701	410,732	87,794	2,800	134,907
DSA	20,526	55,728	19,287	18,182	1,239	37,546

TABLE C (Continued)

DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1975 - Total	599,958	\$868,746	587,782	\$406,100	12,176	\$462,646
Army	181,379	301,390	177,141	144,023	4,238	157,367
Navy	162,633	263,892	158,900	153,425	3,733	110,467
Air Force	239,683	243,814	236,661	93,275	3,022	150,539
DSA	16,263	59,650	15,080	15,377	1,183	44,273
1976 - Total	584,300	\$929,140	571,653	\$417,518	12,647	\$511,622
Army	185,689	279,959	181,748	143,573	3,941	136,386
Navy	163,266	313,354	159,021	158,825	4,245	154,529
Air Force	220,038	271,773	216,809	98,384	3,229	173,389
DSA	15,307	64,054	14,075	16,736	1,232	47,318
1977 - Total						
Army						
Navy						
Air Force						
DSA						
1978 - Total						
Army						
Navy						
Air Force						
DSA						
1979 - Total						
Army						
Navy						
Air Force						
DSA						
1980 - Total						
Army						
Navy						
Air Force						
DSA						

NOTES ON COVERAGE AND GLOSSARY OF TERMS

Business Firms - Companies, individuals and partnerships organized for profit.

Civil Functions - Non-military activities such as those administered by the Army Corps of Engineers for rivers and harbors, and flood control work. Civil functions are excluded from this report.

Coverage Compared with Fiscal Reports - Amounts in this contract report are shown for the Military Department or Defense Agency that awards the prime contracts, and not the department or agency that budgets for the supplies or services. In addition, data for Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration and other federal agencies, as well as for foreign countries whose defense purchases are bought on a cash basis. Military Assistance Program (MAP) contracts for grant aid also are included in the awarding department's figures.

This contract report does not include obligations for "in-house" work performed at military-owned-and-operated establishments, such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other federal agencies.

Obligations for subsistence, clothing, petroleum, and various maintenance and operating supplies are not included in the Procurement, Construction, and Research, Development, Test and Evaluation categories of fiscal reports, nor are they shown separately in such reports.

Category definitions of the contract and fiscal reports are not comparable. For example, fiscal reports provide complete costs of end items, such as aircraft and missiles, whereas contract reports for these categories exclude separately procured electronics and weapons.

Defense Supply Agency - Defense Supply Agency (DSA) was established on January 1, 1962 to manage, procure, and distribute certain common supplies formerly the responsibility of the Army, Navy and Air Force.

Educational and Non-Profit Institutions - One located in the United States. If not located in the United States, this type of institution is included in the category, "For Work Outside U. S."

Intragovernmental Purchase - An order written by a Military Department or Defense Agency purchasing office requesting a non-defense federal agency to furnish supplies or services from its stocks, from its in-house manufacturing facilities or from contracts to be executed by the other federal agency. Prior to fiscal year 1963 and after fiscal year 1967, the term "Intragovernmental" also included orders written against indefinite quantity contracts executed by the General Services Administration (GSA schedules). Prior to 1963, also included orders written by one office of the Department of Defense against contracts awarded by another office of the Department of Defense. Effective in fiscal year 1964, contracts made for foreign governments under military assistance sales arrangements are included in intragovernmental. Beginning in fiscal year 1968, procurements from GSA Stores Depots and procurements under the GSA Consolidated Purchasing Program are excluded. Starting in fiscal year 1971 orders against contracts placed by the Small Business Administration were excluded from intragovernmental.

Location of Work - The place where the item is to be manufactured, assembled or otherwise supplied by the prime contractor, the place where the service is to be performed, or the site of a construction project.

Military Departments - The Department of the Army, Navy, Air Force and the Defense Supply Agency.

Net Value - The net amount of debit and credit procurement actions recorded during the period.

Prime Contract Award - A legally binding instrument executed by a Military Department or an Agency of the Department of Defense to obtain supplies, services or construction. Indefinite quantity, open-end or call contracts do not legally bind the Department of Defense. However, orders against such contracts are binding obligations. Indefinite quantity petroleum contracts are excepted from this definition in that the estimated dollar amount of such contracts is included in this report, and the orders written against the contracts are excluded.

Procurement Action - An action which officially awards or changes a prime contract. This may be the award of a new prime contract, a debit or credit change of \$10,000 or more to an existing prime contract, or an order written against an indefinite quantity, open-end, or term prime contract. Changes may be amendments, job orders, task orders, work orders, supplemental agreements, engineering changes, cancellations, or terminations.

Small Business Concern - A firm as defined by the Small Business Administration in the Federal Register (Title 13, Chapter I, Part 121). The definition also is published in the Armed Services Procurement Regulation (1-701). Generally, a small business concern is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750 or 1,000) depending on the type of product called for by the contract. For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts instead of employment.

Subcontract Payment - A cash payment made by one contractor to another for supplies, services or construction required to fulfill a prime contract.

Subcontract Commitment - A legal instrument drawn up between contractors establishing the value of goods and services required to fulfill a prime contract.

United States - The 50 states, the District of Columbia, U. S. possessions, the Canal Zone, the Commonwealth of Puerto Rico, and other areas subject to the complete sovereignty of the U. S., but not including trust territories.

Percentages - May not add due to rounding.

Department of Defense
OASD(Comptroller)
Directorate for Information Operations
September 27, 1976

END

Dtic

5-86